Company Tracking #: PR LTC 2019 PA

State: Pennsylvania Filing Company: American Progressive Life and Health Insurance

Company of New York

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.003 Other

Product Name: Long Term Care

Project Name/Number: PR LTC 2019 PA/HHC 1/98, PRNHO, PRNHOQ, QHHC

#### Filing at a Glance

Company: American Progressive Life and Health Insurance Company of New York

Product Name: Long Term Care State: Pennsylvania

TOI: LTC03I Individual Long Term Care

Sub-TOI: LTC03I.003 Other

Filing Type: Rate - M.U. (Medically underwritten)

Date Submitted: 03/28/2019

SERFF Tr Num: UNAM-131884155

SERFF Status: Assigned

State Tr Num: UNAM-131884155

State Status: Received Review in Progress

Co Tr Num: PR LTC 2019 PA

Implementation 09/30/2019

Date Requested:

Author(s): Carmen Boyd, Holly Parenti

Reviewer(s): Jim Laverty (primary), David D'Agostino

Disposition Date:
Disposition Status:
Implementation Date:

#### State Filing Description:

Proposed aggregate 65% increase (29% if BP < 3 years, otherwise 100%) on 102 policyholders of American Progressive forms HHC 1/98, PRNHO, PRNHOQ, PRNHOQRS, and QHHC 11/99.

State: Pennsylvania Filing Company: American Progressive Life and Health Insurance

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.003 Other

**Product Name:** Long Term Care

Project Name/Number: PR LTC 2019 PA/HHC 1/98, PRNHO, PRNHOQ, QHHC

#### **General Information**

Project Name: PR LTC 2019 PA Status of Filing in Domicile: Authorized Project Number: HHC 1/98, PRNHO, PRNHOQ, QHHC Date Approved in Domicile: 03/01/2019

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Submission Type: New Submission

Domicile Status Comments:

Market Type: Individual

Individual Market Type:

Overall Rate Impact: 65% Filing Status Changed: 03/29/2019

State Status Changed: 03/29/2019

Deemer Date: Created By: Carmen Boyd

Submitted By: Carmen Boyd Corresponding Filing Tracking Number:

State TOI: LTC03I Individual Long Term Care

Company of New York

Filing Description:

American Progressive Life & Health Insurance Company of New York

NAIC #80624

Request for Rate Revision – Long Term Care Forms: HHC 1/98, PRNHO, PRNHOQ, QHHC

American Progressive Life & Health Insurance Company of New York is requesting the approval of a 65% composite premium rate increase on the above-referenced forms. Please see cover letter for detailed information.

Filing Contact Information

Carmen Boyd cboyd@nsre.com 407-547-3335

### **Company and Contact**

#### **Filing Contact Information**

Carmen Boyd, cboyd@nsre.com
P.O. Box 958465 407-547-3335 [Phone]

Lake Mary, FL 32795-8465

**Filing Company Information** 

American Progressive Life and CoCode: 80624 State of Domicile: New York

Health Insurance Company of New Group Code: 1199 Company Type:
York Group Name: State ID Number:

1064 Greenwood Blvd. FEIN Number: 13-1851754

Suite 200

Lake Mary, FL 32746 (407) 995-8000 ext. [Phone]

### **Filing Fees**

Fee Required? No Retaliatory? No

Fee Explanation:

State: Pennsylvania Filing Company: American Progressive Life and Health Insurance Company of New

ork'

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.003 Other

Product Name: Long Term Care

Project Name/Number: PR LTC 2019 PA/HHC 1/98, PRNHO, PRNHOQ, QHHC

#### **Rate Information**

Rate data applies to filing.

Filing Method: Prior Approval

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 15.000%

Effective Date of Last Rate Revision: 09/30/2018

Filing Method of Last Filing: Prior Approval

SERFF Tracking Number of Last Filing: UNAM-131350723

**Company Rate Information** 

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	Number of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
American Progressive Life and Health Insurance Company of New York	65.000%	65.000%	\$170,851	102	\$262,848	100.000%	29.000%

State: Pennsylvania Filing Company: American Progressive Life and Health Insurance Company of New

ork'

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.003 Other

Product Name: Long Term Care

Project Name/Number: PR LTC 2019 PA/HHC 1/98, PRNHO, PRNHOQ, QHHC

#### Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		Current and Requested Rates	HHC 1/98, PRNHO, PRNHOQ, PRNHOQRS, QHHC 11/99	Revised	Previous State Filing Number: UNAM-131350723 Percent Rate Change Request: 65	PA HHC 1-98 - QHHC 11-99 Rates 65% comp.pdf, PA PRNHO(Q) 4-02 Rates 65% comp.pdf, PA PRNHO(Q) 10-00 Rates 65% comp.pdf,

## AAA Risk Class Gross Annual Premiums for Non-Tax Qualified Home Health Care Policy HHC 1/98 PA AAA Risk Class Gross Annual Premiums for Tax Qualified Home Health Care Policy QHHC 11/99 PA

**Gross Annual Premiums** 

\$50,000 Lifetime Maximum Benefit without Compound Inflation Protection for Life

Issue						Dail	ly Benefit An	nount Elected	[							
Age	<u>\$50</u>	<u>\$60</u>	<u>\$70</u>	<u>\$80</u>	<u>\$90</u>	<u>\$100</u>	<u>\$110</u>	<u>\$120</u>	<u>\$130</u>	<u>\$140</u>	<u>\$150</u>	<u>\$160</u>	<u>\$170</u>	<u>\$180</u>	\$190	\$200
50 & Under	351	394	433	471	511	543	577	606	640	NA	NA	NA	NA	NA	NA	NA
51	374	419	460	500	541	577	610	642	678	NA	NA	NA	NA	NA	NA	NA
52	396	446	487	534	574	613	649	683	719	NA	NA	NA	NA	NA	NA	NA
53	424	475	518	565	610	651	689	725	761	NA	NA	NA	NA	NA	NA	NA
54	451	505	552	601	649	689	732	770	809	NA	NA	NA	NA	NA	NA	NA
55	478	536	590	640	689	732	777	818	861	NA	NA	NA	NA	NA	NA	NA
56	509	570	624	680	732	779	822	870	912	NA	NA	NA	NA	NA	NA	NA
57	538	606	662	723	777	824	876	921	969	NA	NA	NA	NA	NA	NA	NA
58	572	642	703	764	822	876	930	975	1,023	NA	NA	NA	NA	NA	NA	NA
59	604	680	746	811	872	928	982	1,032	1,081	NA	NA	NA	NA	NA	NA	NA
60	640	721	788	856	921	980	1,038	1,090	1,142	NA	NA	NA	NA	NA	NA	NA
61	678	761	836	910	978	1,038	1,102	1,156	1,210	NA	NA	NA	NA	NA	NA	NA
62	721	811	892	969	1,041	1,108	1,174	1,230	1,291	NA	NA	NA	NA	NA	NA	NA
63	768	863	951	1,032	1,111	1,183	1,253	1,313	1,374	NA	NA	NA	NA	NA	NA	NA
64	815	919	1,016	1,102	1,187	1,259	1,336	1,399	1,462	NA	NA	NA	NA	NA	NA	NA
65	865	978	1,084	1,178	1,268	1,347	1,428	1,496	1,566	NA	NA	NA	NA	NA	NA	NA
66	937	1,063	1,180	1,286	1,381	1,471	1,554	1,633	1,708	NA	NA	NA	NA	NA	NA	NA
67	996	1,135	1,264	1,379	1,487	1,581	1,674	1,759	1,840	NA	NA	NA	NA	NA	NA	NA
68	1,057	1,214	1,358	1,487	1,602	1,712	1,811	1,908	1,996	NA	NA	NA	NA	NA	NA	NA
69	1,122	1,300	1,458	1,599	1,732	1,854	1,967	2,070	2,169	NA	NA	NA	NA	NA	NA	NA
70	1,194	1,392	1,570	1,728	1,874	2,012	2,133	2,248	2,359	NA	NA	NA	NA	NA	NA	NA
71	1,275	1,496	1,692	1,870	2,032	2,185	2,323	2,446	2,570	NA	NA	NA	NA	NA	NA	NA
72	1,370	1,615	1,831	2,027	2,208	2,374	2,528	2,665	2,802	NA	NA	NA	NA	NA	NA	NA
73	1,480	1,750	1,989	2,203	2,399	2,586	2,753	2,904	3,052	NA	NA	NA	NA	NA	NA	NA
74	1,608	1,899	2,163	2,397	2,613	2,814	3,001	3,163	3,327	NA	NA	NA	NA	NA	NA	NA
75	1,746	2,059	2,347	2,604	2,843	3,061	3,262	3,442	3,620	NA	NA	NA	NA	NA	NA	NA
76	1,886	2,228	2,541	2,823	3,079	3,320	3,539	3,737	3,929	NA	NA	NA	NA	NA	NA	NA
77	2,027	2,395	2,735	3,043	3,325	3,586	3,827	4,044	4,258	NA	NA	NA	NA	NA	NA	NA
78	2,169	2,604	2,935	3,269	3,580	3,863	4,127	4,366	4,600	NA	NA	NA	NA	NA	NA	NA
79	2,314	2,775	3,140	3,505	3,841	4,152	4,442	4,704	4,963	NA	NA	NA	NA	NA	NA	NA
80	2,464	2,956	3,352	3,748	4,116	4,454	4,773	5,057	5,341	NA	NA	NA	NA	NA	NA	NA
81	2,615	3,140	3,571	4,001	4,397	4,764	5,114	5,427	5,738	NA	NA	NA	NA	NA	NA	NA
82	2,771	3,325	3,794	4,260	4,688	5,091	5,470	5,812	6,152	NA	NA	NA	NA	NA	NA	NA
83	2,931	3,519	4,026	4,526	4,992	5,425	5,837	6,213	6,582	NA	NA	NA	NA	NA	NA	NA
84	3,093	3,712	4,262	4,803	5,303	5,774	6,220	6,627	7,033	NA	NA	NA	NA	NA	NA	NA
85	3,260	3,911	4,503	5,084	5,625	6,132	6,616	7,058	7,501	NA	NA	NA	NA	NA	NA	NA

Premiums shown exclude annual Policy fee of \$25.

Multiply premiums by ..90 if Spouse is written under a separate policy at the same time

Multiply premiums by 1.25 for AA Risk Class and by 1.50 for A Risk Class

Direct Modal Factors: Annual 1.00, Seml -Annual 52, Quartedy .265, Monthly Direct .09, Monthly Bank Draft .085

Credit Card Modal Factors: Annual 1.0, Semi-Annual .516, Quarterly .258, Monthly .086

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## AAA Risk Class Gross Annual Premiums for Non-Tax Qualified Home Health Care Policy HHC 1/98 PA AAA Risk Class Gross Annual Premiums for Tax Qualified Home Health Care Policy QHHC 11/99 PA

**Gross Annual Premiums** 

\$75,000 Lifetime Maximum Benefit without Compound Inflation Protection for Life

Issue							Daily	Benefit Am	ount Elected							
Age	<u>\$50</u>	<u>\$60</u>	<u>\$70</u>	<u>\$80</u>	<u>\$90</u>	<u>\$100</u>	<u>\$110</u>	\$120	<u>\$130</u>	<u>\$140</u>	<u>\$150</u>	\$160	<u>\$170</u>	<u>\$180</u>	<u>\$190</u>	\$200
50 & Under	376	430	478	529	577	624	669	703	750	791	824	865	903	937	973	1,005
51	405	464	516	570	617	662	710	750	793	836	874	915	953	989	1,023	1,057
52	439	500	556	610	660	705	755	797	840	885	924	969	1,005	1,043	1,079	1,113
53	473	536	597	653	705	752	802	849	892	939	980	1,023	1,063	1,104	1,142	1,176
54	505	574	640	696	752	802	856	903	951	998	1,041	1,084	1,129	1,169	1,210	1,243
55	541	613	683	743	802	854	910	962	1,011	1,061	1,108	1,153	1,198	1,239	1,282	1,318
56	574	651	725	791	856	910	969	1,027	1,077	1,129	1,176	1,223	1,273	1,318	1,361	1,399
57	610	694	775	843	910	971	1,032	1,093	1,142	1,201	1,253	1,300	1,352	1,399	1,446	1,487
58	642	732	820	894	964	1,032	1,095	1,158	1,214	1,275	1,329	1,381	1,435	1,482	1,532	1,575
59	676	773	865	944	1,023	1,093	1,160	1,230	1,289	1,352	1,410	1,462	1,518	1,572	1,622	1,672
60	710	815	915	1,000	1,084	1,160	1,232	1,302	1,370	1,435	1,496	1,554	1,613	1,669	1,721	1,773
61	746	861	969	1,061	1,151	1,234	1,311	1,383	1,455	1,527	1,590	1,653	1,714	1,775	1,831	1,886
62	788	912	1,027	1,131	1,228	1,316	1,397	1,478	1,554	1,631	1,699	1,766	1,831	1,895	1,953	2,012
63	834	969	1,095	1,203	1,309	1,406	1,494	1,579	1,660	1,741	1,816	1,888	1,955	2,025	2,088	2,149
64	879	1,032	1,162	1,286	1,397	1,500	1,595	1,687	1,775	1,858	1,940	2,016	2,091	2,158	2,228	2,293
65	933	1,095	1,241	1,374	1,491	1,606	1,710	1,807	1,899	1,991	2,075	2,158	2,235	2,311	2,386	2,451
66	1,002	1,187	1,347	1,496	1,622	1,748	1,865	1,969	2,072	2,172	2,266	2,356	2,437	2,519	2,604	2,674
67	1,061	1,262	1,437	1,599	1,739	1,874	2,000	2,115	2,228	2,334	2,435	2,534	2,624	2,710	2,800	2,874
68	1,124	1,343	1,536	1,714	1,867	2,014	2,154	2,277	2,399	2,516	2,627	2,735	2,829	2,924	3,021	3,102
69	1,194	1,430	1,642	1,836	2,007	2,169	2,318	2,455	2,588	2,715	2,834	2,951	3,055	3,156	3,260	3,350
70	1,268	1,527	1,757	1,969	2,156	2,334	2,498	2,649	2,796	2,933	3,064	3,190	3,305	3,415	3,525	3,622
71	1,352	1,620	1,888	2,115	2,325	2,519	2,701	2,865	3,025	3,179	3,318	3,458	3,582	3,703	3,821	3,929
72	1,451	1,739	2,030	2,280	2,510	2,726	2,924	3,106	3,282	3,449	3,602	3,753	3,890	4,026	4,156	4,276
73	1,566	1,877	2,192	2,467	2,717	2,953	3,172	3,375	3,568	3,753	3,922	4,086	4,240	4,386	4,528	4,661
74	1,694	2,032	2,370	2,669	2,947	3,208	3,447	3,670	3,881	4,086	4,269	4,454	4,620	4,780	4,938	5,082
75	1,834	2,208	2,561	2,888	3,190	3,474	3,739	3,985	4,217	4,442	4,645	4,843	5,028	5,204	5,382	5,537
76	1,978	2,377	2,757	3,113	3,444	3,758	4,044	4,318	4,573	4,821	5,044	5,260	5,465	5,659	5,853	6,024
77	2,124	2,550	2,960	3,343	3,703	4,044	4,359	4,659	4,938	5,213	5,458	5,697	5,922	6,136	6,353	6,542
78	2,268	2,724	3,163	3,577	3,967	4,339	4,681	5,012	5,319	5,618	5,891	6,154	6,402	6,639	6,877	7,089
79	2,417	2,901	3,370	3,816	4,240	4,641	5,019	5,377	5,715	6,044	6,344	6,634	6,911	7,170	7,434	7,668
80	2,570	3,084	3,584	4,062	4,519	4,956	5,366	5,756	6,127	6,490	6,819	7,137	7,443	7,729	8,020	8,274
81	2,728	3,271	3,803	4,316	4,805	5,278	5,724	6,150	6,558	6,952	7,312	7,666	7,995	8,312	8,630	8,916
82	2,888	3,462	4,026	4,575	5,102	5,614	6,098	6,558	7,004	7,432	7,828	8,213	8,578	8,925	9,274	9,585
83	3,052	3,658	4,255	4,841	5,406	5,956	6,481	6,979	7,465	7,930	8,364	8,786	9,182	9,565	9,943	10,286
84	3,219	3,859	4,490	5,116	5,720	6,312	6,880	7,416	7,943	8,448	8,921	9,383	9,815	10,232	10,644	11,020
85	3,390	4,064	4,733	5,395	6,039	6,675	7,290	7,866	8,439	8,984	9,497	10,000	10,471	10,923	11,374	11,782

Premiums shown exclude annual Policy fee of \$25.

Multiply premiums by..90 if Spouse is written under a separate policy at the same time

Multiply premiums by 1.25 for AA Risk Class and by 1.50 for A Risk Class

Direct Modal Factors: Annual 1.00, Seml -Annual 52, Quartedy .265, Monthly Direct .09, Monthly Bank Draft .085

Credit Card Modal Factors: Annual 1.0, Semi-Annual .516, Quarterly .258, Monthly .086

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# AAA Risk Class Gross Annual Premiums for Non-Tax Qualified Home Health Care Policy HHC 1/98 PA AAA Risk Class Gross Annual Premiums for Tax Qualified Home Health Care Policy QHHC 11/99 PA

**Gross Annual Premiums** 

\$100,000 Lifetime Maximum Benefit without Compound Inflation Protection for Life

Issue							Daily	Benefit Am	ount Elected							
Age	<u>\$50</u>	<u>\$60</u>	<u>\$70</u>	<u>\$80</u>	<u>\$90</u>	<u>\$100</u>	<u>\$110</u>	<u>\$120</u>	<u>\$130</u>	<u>\$140</u>	<u>\$150</u>	<u>\$160</u>	<u>\$170</u>	<u>\$180</u>	<u>\$190</u>	\$200
50 & Under	399	462	525	581	638	685	739	791	831	876	921	962	1,005	1,048	1,084	1,124
51	433	500	563	622	678	732	784	836	881	928	973	1,014	1,061	1,102	1,142	1,183
52	462	534	604	665	723	779	834	885	935	980	1,029	1,075	1,120	1,162	1,207	1,248
53	496	572	644	712	770	831	890	939	993	1,038	1,093	1,138	1,183	1,232	1,275	1,318
54	529	613	692	759	820	883	944	998	1,054	1,104	1,158	1,207	1,257	1,307	1,352	1,394
55	561	653	737	809	876	942	1,002	1,063	1,122	1,174	1,232	1,280	1,334	1,383	1,433	1,480
56	597	694	782	861	933	1,005	1,070	1,131	1,194	1,248	1,307	1,361	1,415	1,471	1,518	1,570
57	633	737	834	917	993	1,070	1,138	1,203	1,271	1,329	1,390	1,448	1,503	1,561	1,613	1,667
58	671	782	883	975	1,057	1,138	1,210	1,280	1,349	1,410	1,476	1,536	1,595	1,656	1,712	1,768
59	703	829	937	1,034	1,120	1,207	1,286	1,358	1,433	1,496	1,566	1,629	1,694	1,755	1,813	1,872
60	743	874	993	1,095	1,189	1,280	1,367	1,442	1,518	1,590	1,658	1,730	1,798	1,858	1,924	1,985
61	782	924	1,052	1,162	1,262	1,361	1,453	1,536	1,617	1,692	1,766	1,838	1,913	1,978	2,045	2,109
62	824	978	1,115	1,234	1,347	1,451	1,550	1,640	1,726	1,807	1,886	1,964	2,039	2,111	2,183	2,250
63	870	1,034	1,183	1,313	1,433	1,548	1,653	1,750	1,840	1,928	2,012	2,095	2,176	2,255	2,329	2,404
64	915	1,093	1,253	1,394	1,527	1,647	1,759	1,867	1,967	2,057	2,147	2,237	2,325	2,406	2,485	2,561
65	960	1,156	1,329	1,482	1,626	1,757	1,879	1,994	2,100	2,199	2,298	2,392	2,485	2,570	2,656	2,737
66	1,032	1,237	1,433	1,606	1,762	1,908	2,043	2,169	2,289	2,395	2,505	2,609	2,708	2,805	2,897	2,987
67	1,088	1,307	1,521	1,710	1,881	2,039	2,187	2,325	2,455	2,573	2,690	2,805	2,910	3,014	3,115	3,212
68	1,151	1,381	1,611	1,825	2,012	2,187	2,347	2,498	2,645	2,771	2,901	3,023	3,143	3,253	3,366	3,469
69	1,219	1,462	1,708	1,946	2,154	2,345	2,523	2,687	2,847	2,989	3,131	3,264	3,393	3,514	3,634	3,748
70	1,293	1,552	1,811	2,068	2,327	2,516	2,715	2,895	3,070	3,226	3,384	3,528	3,670	3,805	3,933	4,059
71	1,376	1,651	1,928	2,203	2,478	2,705	2,924	3,122	3,318	3,489	3,665	3,821	3,978	4,125	4,269	4,404
72	1,476	1,771	2,066	2,363	2,656	2,915	3,156	3,375	3,591	3,782	3,976	4,147	4,323	4,485	4,645	4,794
73	1,590	1,908	2,226	2,546	2,863	3,149	3,413	3,654	3,893	4,104	4,318	4,510	4,704	4,884	5,062	5,224
74	1,717	2,059	2,404	2,748	3,091	3,402	3,697	3,960	4,224	4,458	4,695	4,906	5,120	5,321	5,519	5,697
75	1,854	2,226	2,595	2,967	3,339	3,672	3,992	4,287	4,577	4,837	5,096	5,334	5,571	5,792	6,012	6,208
76	1,996	2,395	2,793	3,194	3,593	3,956	4,307	4,627	4,949	5,235	5,521	5,785	6,044	6,292	6,535	6,754
77	2,138	2,566	2,994	3,422	3,850	4,246	4,629	4,983	5,337	5,652	5,965	6,260	6,549	6,819	7,092	7,333
78	2,284	2,742	3,199	3,652	4,109	4,546	4,963	5,350	5,738	6,085	6,431	6,758	7,076	7,375	7,677	7,948
79	2,431	2,915	3,404	3,888	4,377	4,861	5,312	5,733	6,154	6,537	6,920	7,278	7,630	7,963	8,299	8,594
80	2,584	3,100	3,618	4,131	4,650	5,165	5,670	6,130	6,591	7,010	7,432	7,826	8,211	8,581	8,948	9,279
81	2,742	3,289	3,839	4,384	4,933	5,481	6,030	6,542	7,044	7,504	7,966	8,398	8,822	9,227	9,630	9,997
82	2,901	3,480	4,062	4,641	5,222	5,801	6,380	6,961	7,513	8,015	8,522	8,993	9,459	9,903	10,347	10,752
83	3,066	3,679	4,291	4,904	5,519	6,132	6,745	7,357	7,970	8,549	9,101	9,615	10,124	10,610	11,097	11,541
84	3,233	3,881	4,526	5,174	5,819	6,468	7,114	7,761	8,407	9,051	9,702	10,261	10,815	11,347	11,876	12,365
85	3,406	4,086	4,767	5,452	6,132	6,812	7,492	8,173	8,858	9,538	10,218	10,899	11,534	12,113	12,689	13,226

Premiums shown exclude annual Policy fee of \$25.

Multiply premiums by..90 if Spouse is written under a separate policy at the same time

Multiply premiums by 1.25 for AA Risk Class and by 1.50 for A Risk Class

Direct Modal Factors: Annual 1.00, Seml -Annual 52, Quartedy .265, Monthly Direct .09, Monthly Bank Draft .085

Credit Card Modal Factors: Annual 1.0, Semi-Annual .516, Quarterly .258, Monthly .086

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## AAA Risk Class Gross Annual Premiums for Non-Tax Qualified Home Health Care Policy HHC 1/98 PA AAA Risk Class Gross Annual Premiums for Tax Qualified Home Health Care Policy QHHC 11/99 PA

#### **Gross Annual Premiums**

\$250,000 Lifetime Maximum Benefit without Compound Inflation Protection for Life

Issue							Da	ily Benefit A	Amoun	t Elected	i								
Age	\$ 50	\$ 60	\$ 70	\$ 80	\$ 90	\$ 100	\$ 110	\$ 120	\$	130 \$	5 140	\$ 15	0 \$	160	\$ 170	\$	180 \$	190	\$ 200
50 & Under	442	529	606	687	775	852	933	1,018		1,088	1,174	1,2	55	1,331	1,419		1,496	1,584	1,660
51	469	556	638	728	815	903	989	1,077		1,174	1,239	1,3	27	1,408	1,498		1,584	1,674	1,757
52	493	586	676	770	863	955	1,043	1,140		1,239	1,311	1,4	03	1,491	1,586		1,676	1,771	1,858
53	520	619	714	813	912	1,009	1,106	1,205		1,311	1,385	1,4	85	1,581	1,678		1,775	1,872	1,967
54	550	656	761	861	964	1,068	1,169	1,275		1,385	1,469	1,5	70	1,674	1,775		1,877	1,980	2,081
55	583	692	802	910	1,018	1,131	1,237	1,347		1,469	1,554	1,6	62	1,771	1,877		1,987	2,093	2,203
56	615	732	847	964	1,079	1,198	1,309	1,426		1,554	1,642	1,7	57	1,872	1,985		2,102	2,214	2,329
57	651	773	894	1,018	1,140	1,264	1,385	1,509		1,642	1,735	1,8	56	1,978	2,097		2,223	2,343	2,464
58	687	815	946	1,077	1,205	1,336	1,462	1,593		1,735	1,834	1,9	60	2,091	2,219		2,347	2,476	2,602
59	728	863	1,000	1,135	1,268	1,408	1,543	1,678		1,834	1,935	2,0	70	2,208	2,341		2,480	2,611	2,748
60	768	910	1,052	1,198	1,343	1,485	1,631	1,773		1,935	2,043	2,1	83	2,327	2,469		2,613	2,755	2,897
61	809	962	1,113	1,264	1,419	1,570	1,719	1,872		2,043	2,158	2,3	05	2,458	2,604		2,760	2,910	3,059
62	854	1,011	1,176	1,336	1,496	1,658	1,818	1,976		2,158	2,280	2,4	37	2,595	2,755		2,917	3,073	3,235
63	901	1,070	1,239	1,408	1,579	1,748	1,917	2,088		2,280	2,406	2,5	73	2,739	2,910		3,079	3,246	3,413
64	948	1,129	1,304	1,482	1,665	1,843	2,023	2,201		2,406	2,537	2,7	10	2,890	3,066		3,246	3,422	3,598
65	1,000	1,187	1,376	1,563	1,755	1,944	2,131	2,323		2,537	2,676	2,8	59	3,048	3,237		3,422	3,611	3,800
66	1,070	1,275	1,476	1,678	1,888	2,088	2,291	2,491		2,672	2,874	3,0	73	3,275	3,478		3,679	3,881	4,080
67	1,129	1,345	1,559	1,775	1,991	2,205	2,422	2,636		2,823	3,039	3,2	53	3,465	3,679		3,890	4,104	4,316
68	1,192	1,424	1,651	1,879	2,109	2,336	2,566	2,791		2,992	3,221	3,4	44	3,672	3,902		4,125	4,352	4,575
69	1,262	1,503	1,744	1,989	2,232	2,473	2,719	2,960		3,170	3,415	3,6	54	3,893	4,136		4,372	4,614	4,855
70	1,336	1,595	1,852	2,111	2,368	2,627	2,883	3,143		3,368	3,627	3,8	84	4,138	4,393		4,647	4,906	5,159
71	1,419	1,694	1,971	2,246	2,523	2,798	3,073	3,350		3,589	3,866	4,1	40	4,411	4,686		4,956	5,231	5,501
72	1,514	1,809	2,106	2,399	2,696	2,994	3,287	3,584		3,841	4,136	4,4	29	4,719	5,015		5,305	5,598	5,891
73	1,622	1,935	2,255	2,570	2,892	3,212	3,528	3,848		4,125	4,440	4,7	58	5,071	5,386		5,699	6,015	6,328
74	1,739	2,079	2,424	2,766	3,109	3,453	3,794	4,138		4,436	4,778	5,1	18	5,456	5,796		6,132	6,474	6,812
75	1,867	2,232	2,604	2,976	3,341	3,712	4,084	4,451		4,776	5,138	5,5	06	5,873	6,238		6,603	6,968	7,335
76	2,000	2,397	2,796	3,194	3,591	3,987	4,384	4,785		5,129	5,524	5,9	16	6,310	6,702		7,101	7,490	7,887
77	2,142	2,566	2,996	3,424	3,848	4,276	4,701	5,127		5,499	5,920	6,3	46	6,767	7,188		7,612	8,031	8,454
78	2,291	2,746	3,201	3,661	4,116	4,573	5,028	5,483		5,882	6,335	6,7	90	7,238	7,691		8,144	8,594	9,047
79	2,444	2,933	3,420	3,906	4,395	4,884	5,373	5,859		6,285	6,769	7,2	49	7,734	8,218		8,702	9,182	9,664
80	2,604	3,124	3,647	4,168	4,688	5,208	5,731	6,249		6,702	7,220	7,7	34	8,249	8,765		9,281	9,795	10,311
81	2,775	3,329	3,884	4,438	4,994	5,546	6,103	6,654		7,141	7,688	8,2	36	8,786	9,333		9,885	10,432	10,984
82	2,951	3,541	4,127	4,719	5,310	5,900	6,490	7,078		7,594	8,177	8,7	61	9,344	9,925	1	0,516	11,095	11,678
83	3,134	3,762	4,384	5,012	5,641	6,267	6,891	7,517		8,067	8,684	9,3	01	9,923	10,543	1	1,167	11,786	12,403
84	3,320	3,990	4,652	5,316	5,983	6,643	7,310	7,972		8,556	9,211	9,8	65	10,525	11,180	1	1,842	12,498	13,154
85	3,521	4,226	4,927	5,630	6,339	7,037	7,743	8,443		9,063	9,756	10,4	46	11,146	11,838	1	2,539	13,237	13,928

Premiums shown exclude annual Policy fee of \$25.

Multiply premiums by..90 if Spouse is written under a separate policy at the same time

Multiply premiums by 1.25 for AA Risk Class and by 1.50 for A Risk Class

Direct Modal Factors: Annual 1.00, Seml -Annual 52, Quartedy .265, Monthly Direct .09, Monthly Bank Draft .085

Credit Card Modal Factors: Annual 1.0, Semi-Annual .516, Quarterly .258, Monthly .086

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## AAA Risk Class Gross Annual Premiums for Non-Tax Qualified Home Health Care Policy HHC 1/98 PA AAA Risk Class Gross Annual Premiums for Tax Qualified Home Health Care Policy QHHC 11/99 PA

#### **Gross Annual Premiums**

\$1,000,000 Lifetime Maximum Benefit without Compound Inflation Protection for Life

Issue							Daily	Benefit Am	ount Elected							
Age	<u>\$50</u>	<u>\$60</u>	<u>\$70</u>	<u>\$80</u>	<u>\$90</u>	<u>\$100</u>	<u>\$110</u>	<u>\$120</u>	<u>\$130</u>	<u>\$140</u>	<u>\$150</u>	<u>\$160</u>	<u>\$170</u>	<u>\$180</u>	<u>\$190</u>	\$200
50 & Under	446	534	613	694	782	861	942	1,029	1,111	1,198	1,280	1,358	1,448	1,527	1,615	1,694
51	473	561	644	734	824	912	998	1,088	1,176	1,264	1,354	1,437	1,530	1,615	1,708	1,793
52	498	592	683	777	872	964	1,054	1,151	1,243	1,338	1,433	1,521	1,617	1,710	1,807	1,897
53	525	626	721	822	921	1,020	1,117	1,216	1,316	1,415	1,514	1,613	1,712	1,811	1,910	2,007
54	554	662	768	870	973	1,079	1,180	1,289	1,392	1,498	1,602	1,708	1,811	1,915	2,021	2,124
55	590	698	811	919	1,029	1,142	1,250	1,361	1,473	1,586	1,696	1,807	1,915	2,027	2,136	2,248
56	622	739	856	973	1,090	1,210	1,322	1,439	1,557	1,676	1,793	1,910	2,025	2,145	2,259	2,377
57	658	779	903	1,029	1,151	1,277	1,399	1,525	1,649	1,771	1,895	2,018	2,140	2,268	2,390	2,514
58	694	824	955	1,088	1,216	1,349	1,478	1,608	1,739	1,872	2,000	2,133	2,264	2,395	2,525	2,656
59	734	872	1,009	1,147	1,282	1,421	1,559	1,696	1,836	1,976	2,113	2,253	2,388	2,530	2,665	2,805
60	775	919	1,063	1,210	1,356	1,500	1,647	1,791	1,937	2,086	2,228	2,374	2,519	2,667	2,811	2,956
61	818	971	1,124	1,277	1,433	1,586	1,737	1,890	2,048	2,203	2,352	2,507	2,658	2,816	2,969	3,122
62	863	1,023	1,187	1,349	1,512	1,674	1,836	1,996	2,163	2,327	2,487	2,649	2,811	2,976	3,136	3,300
63	910	1,081	1,253	1,421	1,595	1,766	1,937	2,109	2,280	2,455	2,624	2,796	2,969	3,143	3,311	3,483
64	957	1,140	1,318	1,498	1,681	1,861	2,043	2,223	2,406	2,588	2,766	2,949	3,129	3,311	3,492	3,672
65	1,009	1,198	1,390	1,579	1,773	1,964	2,154	2,345	2,537	2,730	2,917	3,111	3,302	3,492	3,685	3,877
66	1,081	1,289	1,491	1,696	1,906	2,109	2,314	2,516	2,726	2,933	3,136	3,343	3,548	3,753	3,960	4,163
67	1,140	1,358	1,575	1,793	2,012	2,228	2,446	2,663	2,881	3,102	3,318	3,534	3,753	3,969	4,188	4,404
68	1,203	1,437	1,667	1,897	2,129	2,359	2,591	2,820	3,052	3,287	3,514	3,746	3,981	4,208	4,440	4,668
69	1,275	1,518	1,762	2,009	2,255	2,498	2,746	2,989	3,235	3,485	3,728	3,972	4,219	4,463	4,708	4,954
70	1,349	1,611	1,870	2,131	2,392	2,654	2,913	3,174	3,438	3,701	3,963	4,222	4,483	4,742	5,006	5,265
71	1,433	1,712	1,991	2,268	2,548	2,827	3,104	3,384	3,663	3,944	4,224	4,501	4,780	5,057	5,337	5,614
72	1,530	1,827	2,127	2,424	2,724	3,023	3,320	3,620	3,920	4,219	4,519	4,816	5,116	5,413	5,713	6,010
73	1,638	1,955	2,277	2,597	2,922	3,244	3,564	3,886	4,208	4,530	4,855	5,174	5,497	5,816	6,136	6,456
74	1,757	2,100	2,449	2,793	3,140	3,487	3,832	4,181	4,526	4,875	5,222	5,566	5,913	6,258	6,607	6,952
75	1,886	2,255	2,631	3,005	3,375	3,751	4,125	4,496	4,873	5,244	5,618	5,992	6,366	6,738	7,110	7,483
76	2,021	2,422	2,825	3,226	3,627	4,028	4,429	4,832	5,233	5,636	6,037	6,438	6,839	7,245	7,643	8,047
77	2,165	2,593	3,025	3,458	3,886	4,318	4,749	5,179	5,611	6,042	6,474	6,905	7,335	7,767	8,195	8,628
78	2,314	2,773	3,233	3,697	4,156	4,618	5,080	5,539	6,001	6,463	6,927	7,387	7,848	8,310	8,770	9,232
79	2,469	2,962	3,453	3,947	4,440	4,933	5,427	5,918	6,413	6,907	7,398	7,891	8,385	8,880	9,369	9,862
80	2,631	3,156	3,683	4,210	4,735	5,260	5,789	6,312	6,839	7,366	7,891	8,418	8,943	9,470	9,995	10,520
81	2,802	3,363	3,922	4,483	5,044	5,602	6,163	6,722	7,287	7,846	8,405	8,966	9,524	10,088	10,646	11,207
82	2,980	3,577	4,170	4,767	5,364	5,958	6,555	7,150	7,749	8,344	8,939	9,536	10,128	10,730	11,322	11,917
83	3,165	3,800	4,429	5,062	5,697	6,330	6,961	7,594	8,231	8,862	9,491	10,126	10,757	11,394	12,027	12,656
84	3,354	4,030	4,699	5,370	6,044	6,711	7,384	8,053	8,729	9,398	10,065	10,739	11,408	12,083	12,753	13,422
85	3,557	4,269	4,976	5,686	6,402	7,110	7,821	8,529	9,247	9,955	10,660	11,374	12,079	12,795	13,507	14,212

Premiums shown exclude annual Policy fee of \$25.

Multiply premiums by..90 if Spouse is written under a separate policy at the same time

Multiply premiums by 1.25 for AA Risk Class and by 1.50 for A Risk Class

Direct Modal Factors: Annual 1.00, Seml -Annual 52, Quartedy .265, Monthly Direct .09, Monthly Bank Draft .085

Credit Card Modal Factors: Annual 1.0, Semi-Annual .516, Quarterly .258, Monthly .086

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Preferred Risk Gross Annual Premiums Policy Form HHC 1/98\*

Gross Annual Premiums for Compound Inflation Protection Rider Form HHC-CI 1/98 and HHC-NFB 1/98

Per \$1 Annual Premium

Issue Age	Inflation Rider	Nonforfeiture Rider
50 & Under	1.180	0.410
51	1.140	0.405
52	1.100	0.400
53	1.060	0.395
54	1.020	0.390
55	0.980	0.385
56	0.960	0.380
57	0.900	0.375
58	0.880	0.370
59	0.860	0.365
60	0.840	0.360
61	0.820	0.355
62	0.800	0.350
63	0.780	0.340
64	0.760	0.330
65	0.740	0.320
66	0.720	0.310
67	0.700	0.300
68	0.680	0.290
69	0.660	0.280
70	0.640	0.270
71	0.620	0.260
72	0.600	0.250
73	0.580	0.240
74	0.560	0.230
75	0.540	0.220
76	0.520	0.210
77	0.500	0.200
78	0.480	0.190
79	0.460	0.180
80	0.440	0.170
81	0.420	0.160
82	0.400	0.150
83	0.390	0.140
84	0.380	0.130
85	0.370	0.120

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## AAA Risk Class Gross Annual Premiums for Non-Tax Qualified Home Health Care Policy HHC 1/98 PA AAA Risk Class Gross Annual Premiums for Tax Qualified Home Health Care Policy QHHC 11/99 PA

**Gross Annual Premiums** 

\$50,000 Lifetime Maximum Benefit without Compound Inflation Protection for Life

Issue						Dai	ly Benefit Ar	nount Elected	<u> </u>							
Age	<u>\$50</u>	<u>\$60</u>	<u>\$70</u>	<u>\$80</u>	<u>\$90</u>	\$100	<u>\$110</u>	\$120	\$130	\$140	\$150	<u>\$160</u>	\$170	\$180	\$190	\$200
50 & Under	453	509	558	607	660	700	744	782	825	NA	NA	NA	NA	NA	NA	NA
51	482	541	593	645	697	744	788	828	875	NA	NA	NA	NA	NA	NA	NA
52	511	575	628	689	741	790	837	881	927	NA	NA	NA	NA	NA	NA	NA
53	546	613	668	729	788	840	889	936	982	NA	NA	NA	NA	NA	NA	NA
54	581	651	712	776	837	889	944	994	1,043	NA	NA	NA	NA	NA	NA	NA
55	616	692	761	825	889	944	1,003	1,055	1,110	NA	NA	NA	NA	NA	NA	NA
56	657	735	805	878	944	1,005	1,061	1,122	1,177	NA	NA	NA	NA	NA	NA	NA
57	695	782	854	933	1,003	1,064	1,130	1,189	1,250	NA	NA	NA	NA	NA	NA	NA
58	738	828	907	985	1,061	1,130	1,200	1,258	1,319	NA	NA	NA	NA	NA	NA	NA
59	779	878	962	1,046	1,125	1,197	1,267	1,331	1,395	NA	NA	NA	NA	NA	NA	NA
60	825	930	1,017	1,104	1,189	1,264	1,340	1,407	1,473	NA	NA	NA	NA	NA	NA	NA
61	875	982	1,078	1,174	1,261	1,340	1,421	1,491	1,561	NA	NA	NA	NA	NA	NA	NA
62	930	1,046	1,151	1,250	1,343	1,430	1,514	1,587	1,665	NA	NA	NA	NA	NA	NA	NA
63	991	1,113	1,226	1,331	1,433	1,526	1,616	1,694	1,773	NA	NA	NA	NA	NA	NA	NA
64	1,052	1,186	1,311	1,421	1,531	1,624	1,723	1,805	1,886	NA	NA	NA	NA	NA	NA	NA
65	1,116	1,261	1,398	1,520	1,636	1,738	1,842	1,930	2,020	NA	NA	NA	NA	NA	NA	NA
66	1,209	1,372	1,523	1,659	1,781	1,898	2,005	2,107	2,203	NA	NA	NA	NA	NA	NA	NA
67	1,284	1,465	1,630	1,778	1,918	2,040	2,159	2,270	2,374	NA	NA	NA	NA	NA	NA	NA
68	1,363	1,566	1,752	1,918	2,066	2,209	2,336	2,461	2,575	NA	NA	NA	NA	NA	NA	NA
69	1,447	1,677	1,880	2,063	2,235	2,392	2,537	2,671	2,798	NA	NA	NA	NA	NA	NA	NA
70	1,540	1,796	2,025	2,229	2,418	2,595	2,752	2,900	3,043	NA	NA	NA	NA	NA	NA	NA
71	1,645	1,930	2,182	2,412	2,621	2,819	2,996	3,156	3,316	NA	NA	NA	NA	NA	NA	NA
72	1,767	2,084	2,363	2,615	2,848	3,063	3,261	3,438	3,615	NA	NA	NA	NA	NA	NA	NA
73	1,909	2,258	2,566	2,842	3,095	3,336	3,551	3,746	3,938	NA	NA	NA	NA	NA	NA	NA
74	2,075	2,450	2,790	3,092	3,371	3,630	3,871	4,080	4,292	NA	NA	NA	NA	NA	NA	NA
75	2,252	2,656	3,028	3,359	3,667	3,949	4,208	4,440	4,670	NA	NA	NA	NA	NA	NA	NA
76	2,432	2,874	3,278	3,641	3,973	4,283	4,565	4,821	5,068	NA	NA	NA	NA	NA	NA	NA
77	2,615	3,089	3,528	3,926	4,289	4,626	4,937	5,216	5,492	NA	NA	NA	NA	NA	NA	NA
78	2,798	3,359	3,787	4,217	4,618	4,984	5,324	5,632	5,934	NA	NA	NA	NA	NA	NA	NA
79	2,984	3,580	4,051	4,522	4,955	5,356	5,731	6,068	6,402	NA	NA	NA	NA	NA	NA	NA
80	3,179	3,813	4,324	4,836	5,309	5,745	6,158	6,524	6,890	NA	NA	NA	NA	NA	NA	NA
81	3,374	4,051	4,606	5,161	5,673	6,146	6,597	7,001	7,402	NA	NA	NA	NA	NA	NA	NA
82	3,574	4,289	4,894	5,495	6,047	6,568	7,056	7,497	7,936	NA	NA	NA	NA	NA	NA	NA
83	3,781	4,539	5,193	5,838	6,440	6,998	7,529	8,015	8,491	NA	NA	NA	NA	NA	NA	NA
84	3,990	4,789	5,498	6,196	6,841	7,448	8,023	8,549	9,073	NA	NA	NA	NA	NA	NA	NA
85	4,205	5,045	5,809	6,559	7,256	7,910	8,535	9,105	9,677	NA	NA	NA	NA	NA	NA	NA

Premiums shown exclude annual Policy fee of \$25.

Multiply premiums by ..90 if Spouse is written under a separate policy at the same time

Multiply premiums by 1.25 for AA Risk Class and by 1.50 for A Risk Class

Direct Modal Factors: Annual 1.00, Seml -Annual 52, Quartedy .265, Monthly Direct .09, Monthly Bank Draft .085

Credit Card Modal Factors: Annual 1.0, Semi-Annual .516, Quarterly .258, Monthly .086

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## AAA Risk Class Gross Annual Premiums for Non-Tax Qualified Home Health Care Policy HHC 1/98 PA AAA Risk Class Gross Annual Premiums for Tax Qualified Home Health Care Policy QHHC 11/99 PA

**Gross Annual Premiums** 

\$75,000 Lifetime Maximum Benefit without Compound Inflation Protection for Life

Issue							Daily	Benefit An	nount Elected	i						
Age	<u>\$50</u>	<u>\$60</u>	<u>\$70</u>	<u>\$80</u>	<u>\$90</u>	<u>\$100</u>	<u>\$110</u>	<u>\$120</u>	<u>\$130</u>	<u>\$140</u>	<u>\$150</u>	<u>\$160</u>	<u>\$170</u>	<u>\$180</u>	<u>\$190</u>	\$200
50 & Under	485	555	616	683	744	805	863	907	968	1,020	1,064	1,116	1,165	1,209	1,255	1,296
51	523	599	665	735	796	854	915	968	1,023	1,078	1,128	1,180	1,229	1,276	1,319	1,363
52	567	645	718	788	851	910	974	1,029	1,084	1,142	1,191	1,250	1,296	1,345	1,392	1,436
53	610	692	770	843	910	971	1,035	1,096	1,151	1,212	1,264	1,319	1,372	1,424	1,473	1,517
54	651	741	825	898	971	1,035	1,104	1,165	1,226	1,287	1,343	1,398	1,456	1,508	1,561	1,604
55	697	790	881	959	1,035	1,101	1,174	1,241	1,305	1,369	1,430	1,488	1,546	1,598	1,654	1,700
56	741	840	936	1,020	1,104	1,174	1,250	1,325	1,389	1,456	1,517	1,578	1,642	1,700	1,755	1,805
57	788	895	1,000	1,087	1,174	1,252	1,331	1,409	1,473	1,549	1,616	1,677	1,744	1,805	1,866	1,918
58	828	944	1,058	1,154	1,244	1,331	1,412	1,494	1,566	1,645	1,715	1,781	1,851	1,912	1,976	2,031
59	872	997	1,116	1,218	1,319	1,409	1,497	1,587	1,662	1,744	1,819	1,886	1,959	2,028	2,092	2,156
60	915	1,052	1,180	1,290	1,398	1,497	1,590	1,680	1,767	1,851	1,930	2,005	2,081	2,153	2,220	2,287
61	962	1,110	1,250	1,369	1,485	1,592	1,691	1,784	1,877	1,970	2,052	2,133	2,211	2,290	2,363	2,432
62	1,017	1,177	1,325	1,459	1,584	1,697	1,802	1,906	2,005	2,104	2,191	2,278	2,363	2,444	2,520	2,595
63	1,075	1,250	1,412	1,552	1,688	1,813	1,927	2,037	2,142	2,246	2,342	2,435	2,522	2,612	2,694	2,772
64	1,133	1,331	1,500	1,659	1,802	1,935	2,057	2,177	2,290	2,397	2,502	2,601	2,697	2,784	2,874	2,958
65	1,203	1,412	1,601	1,773	1,924	2,072	2,206	2,331	2,450	2,569	2,676	2,784	2,883	2,982	3,077	3,162
66	1,293	1,531	1,738	1,930	2,092	2,255	2,406	2,540	2,674	2,801	2,923	3,040	3,144	3,249	3,359	3,449
67	1,369	1,627	1,854	2,063	2,243	2,418	2,581	2,729	2,874	3,011	3,141	3,269	3,385	3,496	3,612	3,708
68	1,450	1,732	1,982	2,211	2,409	2,598	2,778	2,938	3,095	3,246	3,388	3,528	3,650	3,772	3,897	4,002
69	1,540	1,845	2,118	2,368	2,589	2,798	2,990	3,168	3,339	3,502	3,656	3,807	3,941	4,071	4,205	4,321
70	1,636	1,970	2,267	2,540	2,781	3,011	3,223	3,417	3,606	3,784	3,952	4,115	4,263	4,406	4,548	4,673
71	1,744	2,089	2,435	2,729	2,999	3,249	3,484	3,696	3,903	4,100	4,281	4,461	4,621	4,777	4,929	5,068
72	1,871	2,243	2,618	2,941	3,237	3,516	3,772	4,007	4,234	4,449	4,647	4,841	5,019	5,193	5,362	5,516
73	2,020	2,421	2,828	3,182	3,505	3,810	4,092	4,353	4,603	4,841	5,059	5,271	5,469	5,658	5,841	6,013
74	2,185	2,621	3,057	3,444	3,801	4,138	4,446	4,734	5,007	5,271	5,507	5,745	5,960	6,167	6,370	6,556
75	2,365	2,848	3,304	3,725	4,115	4,481	4,824	5,141	5,440	5,731	5,992	6,248	6,486	6,713	6,942	7,143
76	2,551	3,066	3,557	4,016	4,443	4,847	5,216	5,571	5,899	6,219	6,507	6,786	7,050	7,300	7,550	7,771
77	2,740	3,290	3,818	4,313	4,777	5,216	5,623	6,010	6,370	6,724	7,041	7,349	7,640	7,916	8,195	8,439
78	2,926	3,513	4,080	4,615	5,117	5,597	6,039	6,466	6,861	7,248	7,599	7,939	8,259	8,564	8,872	9,145
79	3,118	3,743	4,347	4,923	5,469	5,986	6,475	6,937	7,373	7,797	8,183	8,558	8,916	9,250	9,590	9,892
80	3,316	3,978	4,623	5,240	5,829	6,393	6,922	7,425	7,904	8,372	8,796	9,206	9,601	9,970	10,345	10,674
81	3,519	4,220	4,905	5,568	6,199	6,809	7,384	7,933	8,459	8,968	9,433	9,889	10,313	10,723	11,133	11,502
82	3,725	4,467	5,193	5,902	6,582	7,242	7,867	8,459	9,035	9,587	10,098	10,595	11,066	11,514	11,964	12,365
83	3,938	4,719	5,489	6,245	6,974	7,683	8,361	9,003	9,630	10,229	10,790	11,333	11,845	12,339	12,827	13,269
84	4,153	4,978	5,792	6,600	7,378	8,143	8,875	9,567	10,247	10,898	11,508	12,103	12,661	13,199	13,731	14,216
85	4,374	5,242	6,106	6,960	7,791	8,610	9,404	10,148	10,886	11,589	12,252	12,900	13,507	14,091	14,672	15,198

Premiums shown exclude annual Policy fee of \$25.

Multiply premiums by..90 if Spouse is written under a separate policy at the same time

Multiply premiums by 1.25 for AA Risk Class and by 1.50 for A Risk Class

Direct Modal Factors: Annual 1.00, Seml -Annual 52, Quartedy .265, Monthly Direct .09, Monthly Bank Draft .085

Credit Card Modal Factors: Annual 1.0, Semi-Annual .516, Quarterly .258, Monthly .086

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## AAA Risk Class Gross Annual Premiums for Non-Tax Qualified Home Health Care Policy HHC 1/98 PA AAA Risk Class Gross Annual Premiums for Tax Qualified Home Health Care Policy QHHC 11/99 PA

**Gross Annual Premiums** 

\$100,000 Lifetime Maximum Benefit without Compound Inflation Protection for Life

Issue							Daily	Benefit An	nount Elected	1						
Age	<u>\$50</u>	<u>\$60</u>	<u>\$70</u>	\$80	<u>\$90</u>	<u>\$100</u>	\$110	\$120	\$130	<u>\$140</u>	\$150	\$160	<u>\$170</u>	\$180	\$190	\$200
50 & Under	514	596	677	750	822	883	953	1,020	1,072	1,130	1,189	1,241	1,296	1,351	1,398	1,450
51	558	645	727	802	875	944	1,011	1,078	1,136	1,197	1,255	1,308	1,369	1,421	1,473	1,526
52	596	689	779	857	933	1,005	1,075	1,142	1,206	1,264	1,328	1,386	1,444	1,500	1,558	1,610
53	639	738	831	918	994	1,072	1,148	1,212	1,282	1,340	1,409	1,468	1,526	1,590	1,645	1,700
54	683	790	892	979	1,058	1,139	1,218	1,287	1,360	1,424	1,494	1,558	1,622	1,685	1,744	1,799
55	724	843	950	1,043	1,130	1,215	1,293	1,372	1,447	1,514	1,590	1,651	1,720	1,784	1,848	1,909
56	770	895	1,008	1,110	1,203	1,296	1,380	1,459	1,540	1,610	1,685	1,755	1,825	1,898	1,959	2,025
57	817	950	1,075	1,183	1,282	1,380	1,468	1,552	1,639	1,715	1,793	1,869	1,938	2,014	2,081	2,150
58	866	1,008	1,139	1,258	1,363	1,468	1,561	1,651	1,741	1,819	1,903	1,982	2,057	2,136	2,209	2,281
59	907	1,069	1,209	1,334	1,444	1,558	1,659	1,752	1,848	1,930	2,020	2,101	2,185	2,264	2,339	2,415
60	959	1,128	1,282	1,412	1,534	1,651	1,764	1,860	1,959	2,052	2,139	2,232	2,319	2,397	2,482	2,560
61	1,008	1,191	1,357	1,500	1,627	1,755	1,874	1,982	2,087	2,182	2,278	2,371	2,467	2,551	2,639	2,720
62	1,064	1,261	1,438	1,592	1,738	1,871	1,999	2,116	2,226	2,331	2,432	2,534	2,630	2,723	2,816	2,903
63	1,122	1,334	1,526	1,694	1,848	1,996	2,133	2,258	2,374	2,488	2,595	2,703	2,807	2,909	3,005	3,101
64	1,180	1,409	1,616	1,799	1,970	2,124	2,270	2,409	2,537	2,653	2,769	2,886	2,999	3,104	3,205	3,304
65	1,238	1,491	1,715	1,912	2,098	2,267	2,424	2,572	2,708	2,836	2,964	3,086	3,205	3,316	3,426	3,531
66	1,331	1,595	1,848	2,072	2,272	2,461	2,636	2,798	2,953	3,089	3,231	3,365	3,493	3,618	3,737	3,853
67	1,404	1,685	1,962	2,206	2,427	2,630	2,822	2,999	3,168	3,319	3,470	3,618	3,755	3,888	4,019	4,144
68	1,485	1,781	2,078	2,354	2,595	2,822	3,028	3,223	3,412	3,574	3,743	3,900	4,054	4,196	4,342	4,475
69	1,572	1,886	2,203	2,511	2,778	3,025	3,255	3,467	3,673	3,856	4,039	4,211	4,376	4,533	4,687	4,836
70	1,668	2,002	2,336	2,668	3,002	3,246	3,502	3,734	3,961	4,161	4,365	4,551	4,734	4,908	5,074	5,237
71	1,776	2,130	2,488	2,842	3,197	3,490	3,772	4,028	4,281	4,501	4,728	4,929	5,132	5,321	5,507	5,681
72	1,903	2,284	2,665	3,048	3,426	3,760	4,071	4,353	4,632	4,879	5,129	5,350	5,577	5,786	5,992	6,184
73	2,052	2,461	2,871	3,284	3,694	4,063	4,403	4,714	5,022	5,295	5,571	5,818	6,068	6,300	6,530	6,739
74	2,214	2,656	3,101	3,545	3,987	4,388	4,769	5,109	5,449	5,751	6,056	6,329	6,605	6,864	7,120	7,349
75	2,392	2,871	3,348	3,827	4,307	4,737	5,149	5,530	5,905	6,239	6,573	6,881	7,187	7,471	7,756	8,009
76	2,575	3,089	3,603	4,121	4,635	5,103	5,556	5,969	6,384	6,754	7,123	7,463	7,797	8,116	8,430	8,712
77	2,758	3,310	3,862	4,414	4,966	5,478	5,972	6,428	6,884	7,291	7,695	8,076	8,448	8,796	9,148	9,459
78	2,947	3,537	4,127	4,711	5,301	5,864	6,402	6,902	7,402	7,849	8,297	8,718	9,128	9,514	9,904	10,252
79	3,136	3,760	4,391	5,016	5,646	6,271	6,852	7,396	7,939	8,433	8,927	9,389	9,843	10,273	10,706	11,086
80	3,333	3,999	4,667	5,330	5,998	6,663	7,314	7,907	8,503	9,043	9,587	10,095	10,592	11,069	11,543	11,970
81	3,537	4,243	4,952	5,655	6,364	7,070	7,779	8,439	9,087	9,680	10,276	10,834	11,380	11,903	12,423	12,897
82	3,743	4,490	5,240	5,986	6,736	7,483	8,230	8,980	9,692	10,340	10,993	11,601	12,202	12,775	13,347	13,870
83	3,955	4,746	5,536	6,326	7,120	7,910	8,701	9,491	10,281	11,028	11,740	12,403	13,060	13,687	14,315	14,887
84	4,170	5,007	5,838	6,675	7,506	8,343	9,177	10,011	10,845	11,676	12,516	13,237	13,952	14,638	15,320	15,951
85	4,394	5,271	6,149	7,033	7,910	8,788	9,665	10,543	11,426	12,304	13,182	14,059	14,879	15,626	16,370	17,061

Premiums shown exclude annual Policy fee of \$25.

Multiply premiums by..90 if Spouse is written under a separate policy at the same time

Multiply premiums by 1.25 for AA Risk Class and by 1.50 for A Risk Class

Direct Modal Factors: Annual 1.00, Seml -Annual 52, Quartedy .265, Monthly Direct .09, Monthly Bank Draft .085

Credit Card Modal Factors: Annual 1.0, Semi-Annual .516, Quarterly .258, Monthly .086

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# AAA Risk Class Gross Annual Premiums for Non-Tax Qualified Home Health Care Policy HHC 1/98 PA AAA Risk Class Gross Annual Premiums for Tax Qualified Home Health Care Policy QHHC 11/99 PA

#### **Gross Annual Premiums**

\$250,000 Lifetime Maximum Benefit without Compound Inflation Protection for Life

Issue							Dai	ily Benefit Ar	mount Electe	d						
Age	\$ 50	\$ 60	\$ 70	\$ 80	\$ 90	\$ 100	\$ 110	\$ 120	\$ 130	\$ 140	\$ 150	5 160	\$ 170	\$ 180	\$ 190	\$ 200
50 & Under	570	683	782	886	1,000	1,098	1,203	1,314	1,404	1,514	1,619	1,717	1,831	1,930	2,043	2,142
51	604	718	822	939	1,052	1,165	1,276	1,389	1,514	1,598	1,712	1,816	1,932	2,043	2,159	2,267
52	636	756	872	994	1,113	1,232	1,345	1,470	1,598	1,691	1,810	1,924	2,046	2,162	2,284	2,397
53	671	799	921	1,049	1,177	1,302	1,427	1,555	1,691	1,787	1,915	2,040	2,165	2,290	2,415	2,537
54	709	846	982	1,110	1,244	1,377	1,508	1,645	1,787	1,895	2,025	2,159	2,290	2,421	2,554	2,685
55	753	892	1,035	1,174	1,314	1,459	1,595	1,738	1,895	2,005	2,145	2,284	2,421	2,563	2,700	2,842
56	793	944	1,093	1,244	1,392	1,546	1,688	1,840	2,005	2,118	2,267	2,415	2,560	2,711	2,857	3,005
57	840	997	1,154	1,314	1,470	1,630	1,787	1,947	2,118	2,238	2,395	2,551	2,705	2,868	3,022	3,179
58	886	1,052	1,221	1,389	1,555	1,723	1,886	2,055	2,238	2,365	2,528	2,697	2,862	3,028	3,194	3,356
59	939	1,113	1,290	1,465	1,636	1,816	1,991	2,165	2,365	2,496	2,671	2,848	3,019	3,200	3,368	3,545
60	991	1,174	1,357	1,546	1,732	1,915	2,104	2,287	2,496	2,636	2,816	3,002	3,185	3,371	3,554	3,737
61	1,043	1,241	1,436	1,630	1,831	2,025	2,217	2,415	2,636	2,784	2,973	3,170	3,359	3,560	3,755	3,946
62	1,101	1,305	1,517	1,723	1,930	2,139	2,345	2,549	2,784	2,941	3,144	3,348	3,554	3,763	3,964	4,173
63	1,162	1,380	1,598	1,816	2,037	2,255	2,473	2,694	2,941	3,104	3,319	3,534	3,755	3,973	4,188	4,403
64	1,223	1,456	1,683	1,912	2,148	2,377	2,610	2,839	3,104	3,272	3,496	3,728	3,955	4,188	4,414	4,641
65	1,290	1,531	1,776	2,017	2,264	2,508	2,749	2,996	3,272	3,452	3,688	3,932	4,176	4,414	4,658	4,902
66	1,380	1,645	1,903	2,165	2,435	2,694	2,955	3,214	3,447	3,708	3,964	4,225	4,487	4,746	5,007	5,263
67	1,456	1,735	2,011	2,290	2,569	2,845	3,124	3,400	3,641	3,920	4,196	4,469	4,746	5,019	5,295	5,568
68	1,537	1,837	2,130	2,424	2,720	3,014	3,310	3,601	3,859	4,156	4,443	4,737	5,033	5,321	5,614	5,902
69	1,627	1,938	2,249	2,566	2,880	3,191	3,508	3,818	4,089	4,406	4,714	5,022	5,335	5,641	5,951	6,262
70	1,723	2,057	2,389	2,723	3,054	3,388	3,720	4,054	4,344	4,679	5,010	5,338	5,667	5,995	6,329	6,655
71	1,831	2,185	2,543	2,897	3,255	3,609	3,964	4,321	4,629	4,987	5,341	5,690	6,044	6,393	6,748	7,096
72	1,953	2,334	2,717	3,095	3,478	3,862	4,240	4,623	4,955	5,335	5,713	6,088	6,469	6,844	7,221	7,599
73	2,092	2,496	2,909	3,316	3,731	4,144	4,551	4,963	5,321	5,728	6,137	6,541	6,948	7,352	7,759	8,163
74	2,243	2,682	3,127	3,569	4,010	4,455	4,894	5,338	5,722	6,164	6,602	7,038	7,477	7,910	8,352	8,788
75	2,409	2,880	3,359	3,839	4,310	4,789	5,269	5,742	6,161	6,629	7,102	7,576	8,047	8,517	8,988	9,462
76	2,581	3,092	3,606	4,121	4,632	5,144	5,655	6,172	6,617	7,126	7,631	8,140	8,645	9,160	9,662	10,174
77	2,764	3,310	3,865	4,417	4,963	5,516	6,065	6,614	7,094	7,637	8,186	8,730	9,273	9,819	10,360	10,906
78	2,955	3,542	4,129	4,722	5,309	5,899	6,486	7,073	7,588	8,172	8,759	9,337	9,921	10,505	11,086	11,671
79	3,153	3,784	4,411	5,039	5,670	6,300	6,931	7,559	8,108	8,733	9,352	9,976	10,601	11,226	11,845	12,467
80	3,359	4,031	4,705	5,376	6,047	6,719	7,393	8,061	8,645	9,314	9,976	10,642	11,307	11,973	12,635	13,301
81	3,580	4,295	5,010	5,725	6,443	7,155	7,872	8,584	9,212	9,918	10,624	11,333	12,040	12,752	13,458	14,170
82	3,807	4,568	5,324	6,088	6,849	7,611	8,372	9,131	9,796	10,549	11,301	12,054	12,804	13,565	14,312	15,065
83	4,042	4,853	5,655	6,466	7,277	8,084	8,889	9,697	10,406	11,203	11,999	12,801	13,600	14,405	15,204	16,000
84	4,283	5,147	6,001	6,858	7,718	8,570	9,430	10,284	11,037	11,883	12,725	13,577	14,422	15,277	16,122	16,968
85	4,542	5,452	6,355	7,262	8,177	9,078	9,988	10,892	11,691	12,586	13,475	14,379	15,271	16,175	17,076	17,968

Premiums shown exclude annual Policy fee of \$25.

Multiply premiums by..90 if Spouse is written under a separate policy at the same time

Multiply premiums by 1.25 for AA Risk Class and by 1.50 for A Risk Class

Direct Modal Factors: Annual 1.00, Seml -Annual 52, Quartedy .265, Monthly Direct .09, Monthly Bank Draft .085

Credit Card Modal Factors: Annual 1.0, Semi-Annual .516, Quarterly .258, Monthly .086

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## AAA Risk Class Gross Annual Premiums for Non-Tax Qualified Home Health Care Policy HHC 1/98 PA AAA Risk Class Gross Annual Premiums for Tax Qualified Home Health Care Policy QHHC 11/99 PA

**Gross Annual Premiums** 

\$1,000,000 Lifetime Maximum Benefit without Compound Inflation Protection for Life

Issue							Daily	y Benefit An	nount Elected	d						
Age	<u>\$50</u>	<u>\$60</u>	<u>\$70</u>	<u>\$80</u>	<u>\$90</u>	<u>\$100</u>	<u>\$110</u>	<u>\$120</u>	<u>\$130</u>	<u>\$140</u>	<u>\$150</u>	<u>\$160</u>	<u>\$170</u>	<u>\$180</u>	<u>\$190</u>	\$200
50 & Under	892	1,068	1,225	1,388	1,563	1,721	1,883	2,059	2,221	2,397	2,559	2,717	2,897	3,055	3,230	3,388
51	946	1,122	1,289	1,469	1,649	1,825	1,996	2,176	2,352	2,528	2,708	2,874	3,059	3,230	3,415	3,586
52	996	1,185	1,365	1,554	1,744	1,928	2,109	2,302	2,487	2,676	2,865	3,041	3,235	3,420	3,613	3,794
53	1,050	1,253	1,442	1,644	1,843	2,041	2,235	2,433	2,631	2,829	3,028	3,226	3,424	3,622	3,821	4,014
54	1,108	1,325	1,536	1,739	1,946	2,158	2,361	2,577	2,784	2,996	3,203	3,415	3,622	3,830	4,041	4,249
55	1,180	1,397	1,622	1,838	2,059	2,284	2,501	2,721	2,947	3,172	3,393	3,613	3,830	4,055	4,271	4,496
56	1,243	1,478	1,712	1,946	2,181	2,419	2,645	2,879	3,113	3,352	3,586	3,821	4,050	4,289	4,519	4,753
57	1,316	1,559	1,807	2,059	2,302	2,555	2,798	3,050	3,298	3,541	3,789	4,037	4,280	4,537	4,780	5,028
58	1,388	1,649	1,910	2,176	2,433	2,699	2,956	3,217	3,478	3,744	4,001	4,267	4,528	4,789	5,051	5,312
59	1,469	1,744	2,018	2,293	2,564	2,843	3,118	3,393	3,672	3,951	4,226	4,505	4,776	5,060	5,330	5,609
60	1,550	1,838	2,127	2,419	2,712	3,001	3,293	3,582	3,875	4,172	4,456	4,749	5,037	5,334	5,623	5,911
61	1,635	1,942	2,248	2,555	2,865	3,172	3,474	3,780	4,095	4,406	4,704	5,015	5,316	5,632	5,938	6,244
62	1,726	2,045	2,374	2,699	3,023	3,348	3,672	3,992	4,325	4,654	4,974	5,298	5,623	5,952	6,272	6,600
63	1,820	2,163	2,505	2,843	3,190	3,532	3,875	4,217	4,559	4,911	5,249	5,591	5,938	6,285	6,623	6,965
64	1,915	2,280	2,636	2,996	3,361	3,721	4,086	4,447	4,812	5,177	5,533	5,898	6,258	6,623	6,983	7,344
65	2,018	2,397	2,780	3,158	3,546	3,929	4,307	4,690	5,073	5,461	5,834	6,222	6,605	6,983	7,371	7,754
66	2,163	2,577	2,983	3,393	3,812	4,217	4,627	5,033	5,452	5,866	6,272	6,686	7,096	7,506	7,920	8,326
67	2,280	2,717	3,149	3,586	4,023	4,456	4,893	5,325	5,762	6,204	6,636	7,069	7,506	7,939	8,376	8,808
68	2,406	2,874	3,334	3,794	4,258	4,717	5,181	5,641	6,105	6,573	7,028	7,492	7,961	8,416	8,880	9,335
69	2,550	3,037	3,523	4,019	4,510	4,996	5,492	5,979	6,470	6,970	7,456	7,943	8,439	8,925	9,416	9,907
70	2,699	3,221	3,739	4,262	4,785	5,307	5,825	6,348	6,875	7,402	7,925	8,443	8,966	9,484	10,011	10,529
71	2,865	3,424	3,983	4,537	5,096	5,654	6,208	6,767	7,326	7,889	8,448	9,002	9,560	10,115	10,673	11,227
72	3,059	3,654	4,253	4,848	5,447	6,046	6,641	7,240	7,839	8,439	9,038	9,633	10,232	10,826	11,426	12,020
73	3,275	3,911	4,555	5,195	5,844	6,488	7,128	7,772	8,416	9,060	9,709	10,349	10,993	11,633	12,273	12,912
74	3,514	4,199	4,897	5,587	6,281	6,974	7,664	8,362	9,051	9,750	10,444	11,133	11,827	12,516	13,214	13,904
75	3,771	4,510	5,262	6,010	6,749	7,501	8,249	8,993	9,745	10,489	11,236	11,984	12,732	13,476	14,219	14,967
76	4,041	4,843	5,650	6,452	7,254	8,056	8,858	9,664	10,466	11,273	12,074	12,876	13,678	14,489	15,287	16,093
77	4,330	5,186	6,051	6,916	7,772	8,637	9,497	10,358	11,223	12,083	12,949	13,809	14,670	15,535	16,391	17,256
78	4,627	5,546	6,465	7,393	8,312	9,236	10,160	11,079	12,002	12,926	13,854	14,773	15,697	16,620	17,540	18,463
79	4,938	5,925	6,907	7,893	8,880	9,867	10,854	11,836	12,827	13,814	14,796	15,782	16,769	17,760	18,738	19,725
80	5,262	6,312	7,366	8,421	9,470	10,520	11,579	12,624	13,678	14,733	15,782	16,837	17,886	18,941	19,990	21,040
81	5,605	6,727	7,844	8,966	10,088	11,205	12,327	13,444	14,575	15,692	16,810	17,931	19,049	20,175	21,293	22,414
82	5,961	7,155	8,340	9,533	10,727	11,917	13,111	14,300	15,499	16,688	17,877	19,071	20,256	21,459	22,644	23,834
83	6,330	7,601	8,858	10,124	11,394	12,660	13,922	15,188	16,463	17,724	18,981	20,252	21,513	22,788	24,054	25,311
84	6,709	8,060	9,398	10,741	12,088	13,422	14,769	16,107	17,458	18,797	20,130	21,477	22,815	24,167	25,505	26,843
85	7,114	8,538	9,952	11,372	12,804	14,219	15,643	17,057	18,495	19,909	21,320	22,748	24,158	25,591	27,014	28,425

Premiums shown exclude annual Policy fee of \$25.

Multiply premiums by..90 if Spouse is written under a separate policy at the same time

Multiply premiums by 1.25 for AA Risk Class and by 1.50 for A Risk Class

Direct Modal Factors: Annual 1.00, Seml -Annual 52, Quartedy .265, Monthly Direct .09, Monthly Bank Draft .085

Credit Card Modal Factors: Annual 1.0, Semi-Annual .516, Quarterly .258, Monthly .086

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Preferred Risk Gross Annual Premiums Policy Form HHC 1/98\*

Gross Annual Premiums for Compound Inflation Protection Rider Form HHC-CI 1/98 and HHC-NFB 1/98

Per \$1 Annual Premium

Issue Age	Inflation Rider	Nonforfeiture Rider
50 & Under	1.180	0.410
51	1.140	0.405
52	1.100	0.400
53	1.060	0.395
54	1.020	0.390
55	0.980	0.385
56	0.960	0.380
57	0.900	0.375
58	0.880	0.370
59	0.860	0.365
60	0.840	0.360
61	0.820	0.355
62	0.800	0.350
63	0.780	0.340
64	0.760	0.330
65	0.740	0.320
66	0.720	0.310
67	0.700	0.300
68	0.680	0.290
69	0.660	0.280
70	0.640	0.270
71	0.620	0.260
72	0.600	0.250
73	0.580	0.240
74	0.560	0.230
75	0.540	0.220
76	0.520	0.210
77	0.500	0.200
78	0.480	0.190
79	0.460	0.180
80	0.440	0.170
81	0.420	0.160
82	0.400	0.150
83	0.390	0.140
84	0.380	0.130
85	0.370	0.120

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PRNHOQ (4/02) PA (Tax Qualified) & PRNHO (4/02) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product Current Gross Annual Premiums

#### Base Policy Generic Single Life Premium Rates Per Unit

Issue			Base Policy	Benefit Period	d	
<u>Age</u>	2 Year BP	3 Year BP	4 Year BP	5 Year BP	6 Year BP	Lifetime BP
18-50	37.39	46.18	51.14	55.87	58.80	64.20
51	39.42	48.88	54.06	59.02	62.17	68.26
52	41.67	51.59	56.99	62.63	65.78	72.31
53	43.48	54.06	59.92	65.55	69.38	76.14
54	45.05	56.54	62.85	68.93	72.54	79.97
55	47.08	59.02	65.55	72.09	76.14	84.03
56	49.33	62.17	69.38	76.37	80.87	89.21
57	52.71	66.68	74.34	82.00	86.95	96.19
58	56.99	72.09	80.65	88.76	94.39	104.75
59	61.50	77.94	87.63	96.87	103.17	114.66
60	66.91	84.70	95.74	106.10	112.86	125.70
61	73.21	92.59	104.75	116.24	123.90	138.32
62	79.97	101.60	115.11	127.95	136.51	152.51
63	87.63	111.28	126.38	140.34	150.03	167.83
64	95.74	121.65	138.32	153.86	164.45	184.05
65	104.75	133.36	151.61	168.73	180.67	202.29
66	115.34	146.65	166.93	185.62	198.69	222.79
67	127.50	162.19	184.72	205.45	220.09	246.45
68	141.24	179.77	204.32	227.30	243.29	272.35
69	155.89	198.24	225.27	250.73	268.30	300.28
70	172.56	219.19	248.92	276.86	296.00	331.15
71	191.70	243.29	275.96	306.82	327.77	366.51
72	214.23	271.68	307.72	341.51	364.71	407.29
73	240.59	304.34	344.21	381.83	407.29	454.37
74	270.10	341.28	385.21	426.89	454.82	506.41
75	302.31	381.61	429.59	475.32	506.18	563.18
76	336.78	424.41	477.12	527.58	561.37	623.55
77	372.82	469.46	527.13	582.32	619.27	687.52
78	409.99	515.87	578.49	639.09	679.19	753.75
79	448.29	564.08	632.11	697.89	741.36	822.46
80	488.84	614.99	688.88	760.29	807.59	895.45
81	532.54	669.73	749.92	827.42	878.78	974.29
82	580.07	729.42	816.60	900.85	956.50	1060.35
83	637.96	802.41	898.15	990.74	1052.24	1166.45
84	696.08	875.17	979.70	1080.85	1147.75	1272.32
85	753.98	948.16	1061.47	1170.95	1243.49	1378.43

Pennsylvania Rating Factors	Tax Qualified Plan	Tax Qualified Plan
	1.14	1.17

Elimination Period Factors:	<u>0 Day</u>	20 Day	90 Day	180 Day	<u>360 Day</u>
	1.25	1.15	1.00	0.90	0.80

Modal Factors					
Premium Mode	Direct	Credit Card			
Annual	1.0000	1.0000			
Semi-Annual	0.5200	0.5160			
Quarterly	0.2650	0.2580			
Monthly	0.0900	0.0860			
Monthly PAC	0.0850	N/A			

Unit Definition				
Risk Class	DB per Unit			
Ultra Preferred	\$11			
Preferred - AAA	\$10			
AA	\$8			
Α	\$7			
Special	\$6			

<sup>\*</sup> Individual Policies: 20% Marital Discount or 10% Caregiver Discount available. \* Joint Policies: 50% Marital Discount applied to lower premium.

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<sup>\*</sup> The above premiums do not include one-time policy fee of \$25.

PRNHOQ (4/02) PA (Tax Qualified) & PRNHO (4/02) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product
Current Gross Annual Premiums

#### Home Health Care Rider Generic Single Life Premium Rates Per Unit

Issue		Rider BF	<sup>o</sup> May Not Exc	ceed Base Pol	licy BP	
<u>Age</u>	2 Year BP	3 Year BP	4 Year BP	5 Year BP	6 Year BP	
18-50	20.50	28.38	32.21	35.82	40.10	47.53
51	21.63	29.96	34.24	38.07	42.58	50.46
52	22.75	31.31	36.04	40.32	45.05	53.16
53	23.65	32.44	37.85	42.80	47.53	55.87
54	24.55	33.34	39.42	44.83	49.78	58.57
55	25.00	34.24	41.22	47.31	52.49	61.50
56	26.58	35.59	43.48	50.24	55.42	64.65
57	27.93	37.39	46.18	53.39	59.02	68.71
58	29.96	39.87	49.33	57.44	63.30	73.44
59	32.44	43.03	52.71	61.27	67.36	78.39
60	35.14	46.41	56.77	65.33	72.31	84.25
61	38.30	50.24	61.27	70.73	77.94	90.56
62	42.35	55.19	66.68	76.59	84.03	97.32
63	47.08	60.37	72.54	83.12	91.01	104.98
64	52.26	66.45	79.30	90.33	98.67	113.31
65	58.34	73.44	86.73	98.44	107.00	122.32
66	65.10	80.65	94.61	107.00	116.01	132.23
67	72.31	88.76	103.40	116.69	126.15	143.05
68	79.52	97.09	112.64	126.83	136.74	154.76
69	86.95	105.88	122.32	137.41	148.00	166.93
70	95.29	115.11	132.91	149.13	160.17	180.44
71	105.43	126.60	145.07	161.97	173.91	195.31
72	118.72	139.89	159.27	177.29	189.90	212.88
73	134.71	155.66	175.49	194.41	207.92	232.48
74	153.63	173.23	193.06	212.43	227.07	253.88
75	174.36	192.38	212.65	232.70	248.47	277.53
76	197.11	213.78	234.06	255.01	271.90	302.99
77	221.22	237.21	257.93	279.79	297.81	330.92
78	247.35	263.12	284.29	307.27	325.97	360.88
79	275.28	290.60	312.45	336.55	355.93	392.42
80	305.02	320.56	342.86	368.32	388.37	426.66
81	336.33	352.10	375.53	402.56	423.51	463.61
82	368.99	385.44	410.22	439.05	461.35	504.38
83	405.94	423.96	451.22	482.98	507.53	554.84
84	442.66	462.70	492.21	527.13	553.71	605.53
85	479.60	501.23	533.21	571.06	599.89	655.54
	•	••••		•	••••	000.2
ennsylvania Rating Factors	 S	Tax Qualif	fied Plan		Tax Quali	ified Plan

Pennsylvania Rating Factors	Tax Qualified Plan	Tax Qualified Plan
	1.14	1.17

Elimination Period Factors:	<u>0 Day</u>	<u>20 Day</u>	<u>90 Day</u>	<u>180 Day</u>	<u>360 Day</u>
	1.25	1.15	1.00	0.90	0.80

Modal Factors					
Premium Mode	Direct	Credit Card			
Annual	1.0000	1.0000			
Semi-Annual	0.5200	0.5160			
Quarterly	0.2650	0.2580			
Monthly	0.0900	0.0860			
Monthly PAC	0.0850	N/A			

Unit Definition				
Risk Class	DB per Unit			
Ultra Preferred	\$11			
Preferred - AAA	\$10			
AA	\$8			
Α	\$7			
Special	\$6			

<sup>\*</sup> Individual Policies: 20% Marital Discount or 10% Caregiver Discount available.

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<sup>\*</sup> Joint Policies: 50% Marital Discount applied to lower premium.

<sup>\*</sup> The above premiums do not include one-time policy fee of \$25.

PRNHOQ (4/02) PA (Tax Qualified) & PRNHO (4/02) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product Current Gross Annual Premiums

#### Rider Rates per \$1 Annual Premium

Issue	Couples	Nonforfeiture	Inflation Protect	ction Riders
<u>Age</u>	Benefit Rider(1)	Benefit Rider(2)	5% Simple(3)	5% Compound(4)
18-50	0.300	0.25	0.70	1.30
51	0.295	0.25	0.69	1.26
52	0.290	0.25	0.68	1.22
53	0.285	0.25	0.67	1.18
54	0.280	0.25	0.66	1.14
55	0.275	0.25	0.65	1.10
56	0.270	0.25	0.64	1.06
57	0.265	0.25	0.63	1.02
58	0.260	0.25	0.62	0.98
59	0.255	0.25	0.61	0.94
60	0.250	0.25	0.60	0.90
61	0.245	0.25	0.59	0.86
62	0.240	0.25	0.58	0.84
63	0.235	0.25	0.57	0.82
64	0.230	0.25	0.56	0.80
65	0.225	0.25	0.55	0.78
66	0.220	0.25	0.54	0.76
67	0.215	0.25	0.53	0.74
68	0.210	0.25	0.52	0.72
69	0.205	0.25	0.51	0.70
70	0.200	0.25	0.50	0.68
71	0.195	0.25	0.49	0.66
72	0.190	0.25	0.48	0.64
73	0.185	0.25	0.47	0.62
74	0.180	0.25	0.46	0.60
75	0.175	0.25	0.45	0.58
76	0.170	0.25	0.44	0.56
77	0.165	0.25	0.43	0.54
78	0.160	0.25	0.42	0.52
79	0.155	0.25	0.41	0.50
80	0.150	0.25	0.40	0.48
81	0.145	0.25	0.39	0.46
82	0.140	0.25	0.38	0.44
83	0.135	0.25	0.36	0.42
84	0.130	0.25	0.34	0.40
85	0.125	0.25	0.32	0.38

- (1)
- Couples Benefit Rider PRCBR (10/00) Nonforfeiture Benefit Rider PRNHNFB (10/00) 5% Simple Infaltion rider PRSIR5 (10/00) (2)
- (3)
- (4) Compound Inflation Rider PRCIR (10/00)

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PRNHOQ (4/02) PA (Tax Qualified) & PRNHO (4/02) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product Requested Gross Annual Premiums

#### Base Policy Generic Single Life Premium Rates Per Unit

Issue			Base Policy	Benefit Perio	d	
<u>Age</u>	2 Year BP	3 Year BP	4 Year BP	<u> 5 Year BP</u>	6 Year BP	<u>Lifetime BP</u>
18-50	48.24	59.57	102.27	111.73	117.59	128.40
51	50.86	63.06	108.13	118.04	124.35	136.51
52	53.76	66.55	113.99	125.25	131.56	144.62
53	56.09	69.74	119.84	131.11	138.77	152.28
54	58.12	72.94	125.70	137.87	145.07	159.94
55	60.74	76.14	131.11	144.17	152.28	168.05
56	63.64	80.21	138.77	152.73	161.74	178.41
57	68.00	86.02	148.68	164.00	173.91	192.38
58	73.52	92.99	161.29	177.51	188.78	209.50
59	79.33	100.55	175.26	193.73	206.35	229.32
60	86.31	109.27	191.48	212.20	225.72	251.40
61	94.45	119.44	209.50	232.48	247.80	276.63
62	103.16	131.06	230.23	255.91	273.03	305.02
63	113.04	143.56	252.75	280.69	300.06	335.65
64	123.51	156.92	276.63	307.72	328.89	368.09
65	135.13	172.04	303.21	337.45	361.33	404.58
66	148.79	189.18	333.85	371.24	397.38	445.58
67	164.48	209.23	369.44	410.89	440.18	492.89
68	182.21	231.90	408.64	454.59	486.58	544.70
69	201.10	255.73	450.54	501.45	536.59	600.57
70	222.60	282.75	497.85	553.71	592.01	662.29
71	247.30	313.85	551.91	613.64	655.54	733.03
72	276.36	350.46	615.44	683.02	729.42	814.58
73	310.36	392.60	688.43	763.67	814.58	908.74
74	348.43	440.26	770.42	853.77	909.64	1012.81
75	389.99	492.28	859.18	950.64	1012.36	1126.35
76	434.45	547.49	954.24	1055.16	1122.75	1247.09
77	480.94	605.61	1054.26	1164.65	1238.53	1375.05
78	528.89	665.47	1156.99	1278.18	1358.38	1507.51
79	578.29	727.66	1264.22	1395.77	1482.73	1644.92
80	630.60	793.34	1377.75	1520.57	1615.19	1790.90
81	686.98	863.95	1499.85	1654.83	1757.56	1948.59
82	748.30	940.96	1633.21	1801.71	1912.99	2120.69
83	822.98	1035.12	1796.30	1981.47	2104.47	2332.90
84	897.95	1128.98	1959.40	2161.69	2295.50	2544.65
85	972.64	1223.14	2122.94	2341.91	2486.98	2756.85

Pennsylvania Rating Factors	Tax Qualified Plan	Tax Qualified Plan
	1.14	1.17

Elimination Period Factors:	<u>0 Day</u>	20 Day	90 Day	180 Day	<u>360 Day</u>
	1.25	1.15	1.00	0.90	0.80

Modal Factors					
Premium Mode	Direct	Credit Card			
Annual	1.0000	1.0000			
Semi-Annual	0.5200	0.5160			
Quarterly	0.2650	0.2580			
Monthly	0.0900	0.0860			
Monthly PAC	0.0850	N/A			

Unit Definition				
Risk Class	DB per Unit			
Ultra Preferred	\$11			
Preferred - AAA	\$10			
AA	\$8			
Α	\$7			
Special	\$6			

<sup>\*</sup> Individual Policies: 20% Marital Discount or 10% Caregiver Discount available. \* Joint Policies: 50% Marital Discount applied to lower premium.

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<sup>\*</sup> The above premiums do not include one-time policy fee of \$25.

PRNHOQ (4/02) PA (Tax Qualified) & PRNHO (4/02) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product
Requested Gross Annual Premiums

#### Home Health Care Rider Generic Single Life Premium Rates Per Unit

Issue		Rider BF	<sup>o</sup> May Not Exc	ceed Base Po	licy BP	
<u>Age</u>	2 Year BP	3 Year BP	4 Year BP	5 Year BP	6 Year BP	Lifetime BP
18-50	26.44	36.62	64.43	71.64	80.20	95.06
51	27.90	38.65	68.48	76.14	85.15	100.92
52	29.35	40.39	72.09	80.65	90.11	106.33
53	30.51	41.85	75.69	85.60	95.06	111.73
54	31.68	43.01	78.84	89.66	99.57	117.14
55	32.26	44.17	82.45	94.61	104.98	123.00
56	34.29	45.91	86.95	100.47	110.83	129.30
57	36.03	48.24	92.36	106.78	118.04	137.41
58	38.65	51.44	98.67	114.89	126.60	146.88
59	41.85	55.50	105.43	122.55	134.71	156.79
60	45.33	59.86	113.54	130.66	144.62	168.50
61	49.40	64.80	122.55	141.47	155.89	181.12
62	54.63	71.20	133.36	153.18	168.05	194.63
63	60.74	77.88	145.07	166.25	182.02	209.95
64	67.42	85.73	158.59	180.67	197.34	226.62
65	75.27	94.74	173.46	196.89	214.01	244.64
66	83.98	104.03	189.23	214.01	232.03	264.47
67	93.28	114.50	206.80	233.38	252.30	286.09
68	102.58	125.25	225.27	253.65	273.48	309.52
69	112.17	136.58	244.64	274.83	296.00	333.85
70	122.92	148.50	265.82	298.26	320.33	360.88
71	136.00	163.32	290.15	323.94	347.82	390.62
72	153.15	180.46	318.53	354.57	379.81	425.76
73	173.78	200.80	350.97	388.82	415.85	464.96
74	198.19	223.47	386.11	424.86	454.14	507.76
75	224.92	248.17	425.31	465.41	496.95	555.07
76	254.28	275.78	468.11	510.01	543.80	605.98
77	285.37	306.00	515.87	559.57	595.61	661.84
78	319.08	339.42	568.58	614.54	651.93	721.77
79	355.11	374.87	624.90	673.11	711.85	784.84
80	393.47	413.52	685.72	736.63	776.73	853.32
81	433.87	454.21	751.05	805.11	847.02	927.21
82	476.00	497.22	820.43	878.10	922.71	1008.76
83	523.66	546.91	902.43	965.96	1015.07	1109.68
84	571.03	596.89	984.43	1054.26	1107.43	1211.05
85	618.69	646.59	1066.43	1142.12	1199.79	1311.07
Pennsylvania Rating F	Factors	Tax Qualif	fied Plan		Tax Quali	ified Plan
erinsylvania rraung i	aciois	Tax Quali	iled i laii	_	Tax Quali	illed i lait

Pennsylvania Rating Factors	Tax Qualified Plan	Tax Qualified Plan
	1.14	1.17

Elimination Period Factors:	<u>0 Day</u>	<u>20 Day</u>	<u>90 Day</u>	<u>180 Day</u>	<u>360 Day</u>
	1.25	1.15	1.00	0.90	0.80

Modal Factors					
Premium Mode	Direct	Credit Card			
Annual	1.0000	1.0000			
Semi-Annual	0.5200	0.5160			
Quarterly	0.2650	0.2580			
Monthly	0.0900	0.0860			
Monthly PAC	0.0850	N/A			

Unit Definition			
Risk Class	DB per Unit		
Ultra Preferred	\$11		
Preferred - AAA	\$10		
AA	\$8		
Α	\$7		
Special	\$6		

<sup>\*</sup> Individual Policies: 20% Marital Discount or 10% Caregiver Discount available.

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<sup>\*</sup> Joint Policies: 50% Marital Discount applied to lower premium.

<sup>\*</sup> The above premiums do not include one-time policy fee of \$25.

PRNHOQ (4/02) PA (Tax Qualified) & PRNHO (4/02) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product Requested Gross Annual Premiums

#### Rider Rates per \$1 Annual Premium

18-50         0.300         0.25         0.70         1.30           51         0.295         0.25         0.69         1.26           52         0.290         0.25         0.68         1.22           53         0.285         0.25         0.67         1.18           54         0.280         0.25         0.66         1.14           55         0.275         0.25         0.65         1.10           56         0.270         0.25         0.64         1.06           57         0.265         0.25         0.63         1.02           58         0.260         0.25         0.62         0.98           59         0.255         0.25         0.61         0.94           60         0.250         0.25         0.60         0.90           61         0.245         0.25         0.59         0.86	Issue	Couples	Nonforfeiture	Inflation Prote	ction Riders
51       0.295       0.25       0.69       1.26         52       0.290       0.25       0.68       1.22         53       0.285       0.25       0.67       1.18         54       0.280       0.25       0.66       1.14         55       0.275       0.25       0.65       1.10         56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	<u>Age</u>	Benefit Rider(1)	Benefit Rider(2)	<u>5% Simple(3)</u>	5% Compound(4)
52       0.290       0.25       0.68       1.22         53       0.285       0.25       0.67       1.18         54       0.280       0.25       0.66       1.14         55       0.275       0.25       0.65       1.10         56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	18-50	0.300	0.25	0.70	1.30
53       0.285       0.25       0.67       1.18         54       0.280       0.25       0.66       1.14         55       0.275       0.25       0.65       1.10         56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	51	0.295	0.25	0.69	1.26
54       0.280       0.25       0.66       1.14         55       0.275       0.25       0.65       1.10         56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	52	0.290	0.25	0.68	1.22
55       0.275       0.25       0.65       1.10         56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	53	0.285	0.25	0.67	1.18
56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	54	0.280	0.25	0.66	1.14
57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	55	0.275	0.25	0.65	1.10
58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	56	0.270	0.25	0.64	1.06
59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	57	0.265	0.25	0.63	1.02
60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	58	0.260	0.25	0.62	0.98
61 0.245 0.25 0.59 0.86	59	0.255	0.25	0.61	0.94
	60	0.250	0.25	0.60	0.90
00 000 000 000 000	61	0.245	0.25	0.59	0.86
6Z 0.240 0.25 0.58 0.84	62	0.240	0.25	0.58	0.84
63 0.235 0.25 0.57 0.82	63	0.235	0.25	0.57	0.82
64 0.230 0.25 0.56 0.80	64	0.230	0.25	0.56	0.80
65 0.225 0.25 0.55 0.78	65	0.225	0.25	0.55	0.78
66 0.220 0.25 0.54 0.76	66	0.220	0.25	0.54	0.76
67 0.215 0.25 0.53 0.74	67	0.215	0.25	0.53	0.74
68 0.210 0.25 0.52 0.72	68	0.210	0.25	0.52	0.72
69 0.205 0.25 0.51 0.70	69	0.205	0.25	0.51	0.70
70 0.200 0.25 0.50 0.68	70	0.200	0.25	0.50	0.68
71 0.195 0.25 0.49 0.66	71	0.195	0.25	0.49	0.66
72 0.190 0.25 0.48 0.64	72	0.190	0.25	0.48	0.64
73 0.185 0.25 0.47 0.62	73	0.185	0.25	0.47	0.62
74 0.180 0.25 0.46 0.60	74	0.180	0.25	0.46	0.60
75 0.175 0.25 0.45 0.58	75	0.175	0.25	0.45	0.58
76 0.170 0.25 0.44 0.56	76	0.170	0.25	0.44	0.56
77 0.165 0.25 0.43 0.54	77	0.165	0.25	0.43	0.54
78 0.160 0.25 0.42 0.52	78	0.160	0.25	0.42	0.52
79 0.155 0.25 0.41 0.50	79	0.155	0.25	0.41	0.50
80 0.150 0.25 0.40 0.48	80	0.150	0.25	0.40	0.48
81 0.145 0.25 0.39 0.46	81	0.145	0.25	0.39	0.46
82 0.140 0.25 0.38 0.44	82	0.140	0.25	0.38	0.44
83 0.135 0.25 0.36 0.42	83	0.135	0.25	0.36	0.42
84 0.130 0.25 0.34 0.40	84	0.130	0.25	0.34	0.40
85       0.125       0.25       0.32       0.38	85	0.125	0.25	0.32	0.38

- (1)
- Couples Benefit Rider PRCBR (10/00) Nonforfeiture Benefit Rider PRNHNFB (10/00) 5% Simple Infaltion rider PRSIR5 (10/00) (2)
- (3)
- (4) Compound Inflation Rider PRCIR (10/00)

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# American Progressive Life & Health Insurance Company of New York PRNHOQ (4/02) PA (Tax Qualified) & PRNHO (4/02) PA (Non-Tax Qualified)

### **Area Factors for Nursing Home/HHC Rider**

States:	Base Policy Area Factors	Base Policy Area Factors
All Other	1.00	1.00
California	1.00	1.25
lowa	1.10	1
Kansas	1.10	1
Kentucky	1.05	1.05
Minnesota	1.10	1
Missouri	1.10	1
Nebraska	1.10	1
North Dakota	1.25	1
Oklahoma	1.05	1
South Dakota	1.10	1
Zip Codes:		
330-334, 340	1.00	1.25
770-775	1.00	1.15

PRNHOQ (10/00) PA (Tax Qualified) & PRNHO (10/00) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product Current Gross Annual Premiums

#### Base Policy Generic Single Life Premium Rates Per Unit

18-50         37.39         46.18         51.14         55.87         58.80         64.20           51         39.42         48.88         54.06         59.02         62.17         68.26           52         41.67         51.59         56.99         62.63         65.78         72.31           53         43.48         54.06         59.92         65.55         69.38         76.14           54         45.05         56.54         62.85         68.93         72.54         79.97           55         47.08         59.02         65.55         72.09         76.14         84.03           56         49.33         62.17         69.38         76.37         80.87         89.21           57         52.71         66.68         74.34         82.00         86.95         96.19           58         56.99         72.09         80.65         88.76         94.39         104.75           59         61.50         77.94         87.63         96.87         103.17         114.66           60         66.91         84.70         95.74         106.10         112.86         125.70           61         73.21         92.59         1	Issue			Base Policy	Benefit Perio	d	
18-50         37.39         46.18         51.14         55.87         58.80         64.26           51         39.42         48.88         54.06         59.02         62.17         68.26           52         41.67         51.59         56.99         62.63         65.78         72.31           53         43.48         54.06         59.92         65.55         69.38         76.14           54         45.05         56.54         62.85         68.93         72.54         79.97           55         47.08         59.02         65.55         72.09         76.14         84.03           56         49.33         62.17         69.38         76.37         80.87         89.21           57         52.71         66.68         74.34         82.00         86.95         96.19           58         56.99         72.09         80.65         88.76         94.39         104.75           59         61.50         77.94         87.63         96.87         103.17         114.66           60         66.91         84.70         95.74         106.10         112.86         125.70           61         73.21         92.59         1	<u>Age</u>	2 Year BP	3 Year BP				Lifetime BP
52         41.67         51.59         56.99         62.63         65.78         72.31           53         43.48         54.06         59.92         65.55         69.38         76.14           54         45.05         56.54         62.85         68.93         72.54         79.97           55         47.08         59.02         66.55         72.09         76.14         84.03           56         49.33         62.17         69.38         76.37         80.87         89.21           57         52.71         66.68         74.34         82.00         86.95         96.19           58         56.99         72.09         80.65         88.76         94.39         104.75           59         61.50         77.94         87.63         96.87         103.17         114.66           60         66.91         84.70         95.74         106.10         112.86         125.70           61         73.21         92.59         104.75         116.24         123.90         138.32           62         79.97         101.60         115.11         127.95         136.51         152.51           63         87.63         111.28				51.14	55.87	58.80	64.20
53         43.48         54.06         59.92         65.55         69.38         76.14           54         45.05         56.54         62.85         68.93         72.54         79.97           55         47.08         59.02         65.55         72.09         76.14         84.03           56         49.33         62.17         69.38         76.37         80.87         89.21           57         52.71         66.68         74.34         82.00         86.95         96.19           58         56.99         72.09         80.65         88.76         94.39         104.75           59         61.50         77.94         87.63         96.87         103.17         114.66           60         66.91         84.70         95.74         106.10         112.86         125.70           61         73.21         92.59         104.75         116.24         123.90         138.32           62         79.97         101.60         115.11         127.95         136.51         152.51           63         87.63         111.28         126.38         140.34         150.03         167.83           64         95.74         121.65	51	39.42	48.88	54.06	59.02	62.17	68.26
54         45.05         56.54         62.85         68.93         72.54         79.97           55         47.08         59.02         65.55         72.09         76.14         84.03           56         49.33         62.17         69.38         76.37         80.87         89.21           57         52.71         66.68         74.34         82.00         86.95         96.19           58         56.99         72.09         80.65         88.76         94.39         104.75           59         61.50         77.94         87.63         96.87         103.17         114.66           60         66.91         84.70         95.74         106.10         112.86         125.70           61         73.21         92.59         104.75         116.24         123.90         138.32           62         79.97         101.60         115.11         127.95         136.51         152.51           63         87.63         111.28         126.38         140.34         150.03         167.83           64         95.74         121.65         138.32         153.86         164.45         184.05           65         104.75         133.36<	52	41.67	51.59	56.99	62.63	65.78	72.31
55         47.08         59.02         65.55         72.09         76.14         84.03           56         49.33         62.17         69.38         76.37         80.87         89.21           57         52.71         66.68         74.34         82.00         86.95         96.19           58         56.99         72.09         80.65         88.76         94.39         104.75           59         61.50         77.94         87.63         96.87         103.17         114.66           60         66.91         84.70         95.74         106.10         112.86         125.70           61         73.21         92.59         104.75         116.24         123.90         138.32           62         79.97         101.60         115.11         127.95         136.51         152.51           63         87.63         111.28         126.38         140.34         150.03         167.83           64         95.74         121.65         138.32         153.86         164.45         184.05           65         104.75         133.36         151.61         168.73         180.67         202.29           67         127.50         1	53	43.48	54.06	59.92	65.55	69.38	76.14
56         49.33         62.17         69.38         76.37         80.87         89.21           57         52.71         66.68         74.34         82.00         86.95         96.19           58         56.99         72.09         80.65         88.76         94.39         104.75           59         61.50         77.94         87.63         96.87         103.17         114.66           60         66.91         84.70         95.74         106.10         112.86         125.70           61         73.21         92.59         104.75         116.24         123.90         138.32           62         79.97         101.60         115.11         127.95         136.51         152.51           63         87.63         111.28         126.38         140.34         150.03         167.83           64         95.74         121.65         138.32         153.86         164.45         184.05           65         104.75         133.36         151.61         168.73         180.67         202.29           66         115.34         146.65         166.93         185.62         198.69         222.79           67         127.50	54	45.05	56.54	62.85	68.93	72.54	79.97
57         52.71         66.68         74.34         82.00         86.95         96.19           58         56.99         72.09         80.65         88.76         94.39         104.75           59         61.50         77.94         87.63         96.87         103.17         114.66           60         66.91         84.70         95.74         106.10         112.86         125.70           61         73.21         92.59         104.75         116.24         123.90         138.32           62         79.97         101.60         115.11         127.95         136.51         152.51           63         87.63         111.28         126.38         140.34         150.03         167.83           64         95.74         121.65         138.32         153.86         164.45         184.05           65         104.75         133.36         151.61         168.73         180.67         202.29           66         115.34         146.65         166.93         185.62         198.69         222.79           67         127.50         162.19         184.72         205.45         220.09         246.45           68         141.24	55	47.08	59.02	65.55	72.09	76.14	84.03
58         56.99         72.09         80.65         88.76         94.39         104.75           59         61.50         77.94         87.63         96.87         103.17         114.66           60         66.91         84.70         95.74         106.10         112.86         125.70           61         73.21         92.59         104.75         116.24         123.90         138.32           62         79.97         101.60         115.11         127.95         136.51         152.51           63         87.63         111.28         126.38         140.34         150.03         167.83           64         95.74         121.65         138.32         153.86         164.45         184.05           65         104.75         133.36         151.61         168.73         180.67         202.29           66         115.34         146.65         166.93         185.62         198.69         222.79           67         127.50         162.19         184.72         205.45         220.09         246.45           68         141.24         179.77         204.32         227.30         243.29         272.35           69         155.89<	56	49.33	62.17	69.38	76.37	80.87	89.21
59         61.50         77.94         87.63         96.87         103.17         114.66           60         66.91         84.70         95.74         106.10         112.86         125.70           61         73.21         92.59         104.75         116.24         123.90         138.32           62         79.97         101.60         115.11         127.95         136.51         152.51           63         87.63         111.28         126.38         140.34         150.03         167.83           64         95.74         121.65         138.32         153.86         164.45         184.05           65         104.75         133.36         151.61         168.73         180.67         202.29           66         115.34         146.65         166.93         185.62         198.69         222.79           67         127.50         162.19         184.72         205.45         220.09         246.45           68         141.24         179.77         204.32         227.30         243.29         272.35           69         155.89         198.24         225.27         250.73         268.30         300.28           70         17	57	52.71	66.68	74.34	82.00	86.95	96.19
60         66.91         84.70         95.74         106.10         112.86         125.70           61         73.21         92.59         104.75         116.24         123.90         138.32           62         79.97         101.60         115.11         127.95         136.51         152.51           63         87.63         111.28         126.38         140.34         150.03         167.83           64         95.74         121.65         138.32         153.86         164.45         184.05           65         104.75         133.36         151.61         168.73         180.67         202.29           66         115.34         146.65         166.93         185.62         198.69         222.79           67         127.50         162.19         184.72         205.45         220.09         246.45           68         141.24         179.77         204.32         227.30         243.29         272.35           69         155.89         198.24         225.27         250.73         268.30         300.28           70         172.56         219.19         248.92         276.86         296.00         331.15           71 <t< td=""><td>58</td><td>56.99</td><td>72.09</td><td>80.65</td><td>88.76</td><td>94.39</td><td>104.75</td></t<>	58	56.99	72.09	80.65	88.76	94.39	104.75
61         73.21         92.59         104.75         116.24         123.90         138.32           62         79.97         101.60         115.11         127.95         136.51         152.51           63         87.63         111.28         126.38         140.34         150.03         167.83           64         95.74         121.65         138.32         153.86         164.45         184.05           65         104.75         133.36         151.61         168.73         180.67         202.29           66         115.34         146.65         166.93         185.62         198.69         222.79           67         127.50         162.19         184.72         205.45         220.09         246.45           68         141.24         179.77         204.32         227.30         243.29         272.35           69         155.89         198.24         225.27         250.73         268.30         300.28           70         172.56         219.19         248.92         276.86         296.00         331.15           71         191.70         243.29         275.96         306.82         327.77         366.51           72	59	61.50	77.94	87.63	96.87	103.17	114.66
62         79.97         101.60         115.11         127.95         136.51         152.51           63         87.63         111.28         126.38         140.34         150.03         167.83           64         95.74         121.65         138.32         153.86         164.45         184.05           65         104.75         133.36         151.61         168.73         180.67         202.29           66         115.34         146.65         166.93         185.62         198.69         222.79           67         127.50         162.19         184.72         205.45         220.09         246.45           68         141.24         179.77         204.32         227.30         243.29         272.35           69         155.89         198.24         225.27         250.73         268.30         300.28           70         172.56         219.19         248.92         276.86         296.00         331.15           71         191.70         243.29         275.96         306.82         327.77         366.51           72         214.23         271.68         307.72         341.51         364.71         407.29           73	60	66.91	84.70	95.74	106.10	112.86	125.70
63       87.63       111.28       126.38       140.34       150.03       167.83         64       95.74       121.65       138.32       153.86       164.45       184.05         65       104.75       133.36       151.61       168.73       180.67       202.29         66       115.34       146.65       166.93       185.62       198.69       222.79         67       127.50       162.19       184.72       205.45       220.09       246.45         68       141.24       179.77       204.32       227.30       243.29       272.35         69       155.89       198.24       225.27       250.73       268.30       300.28         70       172.56       219.19       248.92       276.86       296.00       331.15         71       191.70       243.29       275.96       306.82       327.77       366.51         72       214.23       271.68       307.72       341.51       364.71       407.29         73       240.59       304.34       344.21       381.83       407.29       454.37         74       270.10       341.28       385.21       426.89       454.82       506.41	61	73.21	92.59	104.75	116.24	123.90	138.32
64         95.74         121.65         138.32         153.86         164.45         184.05           65         104.75         133.36         151.61         168.73         180.67         202.29           66         115.34         146.65         166.93         185.62         198.69         222.79           67         127.50         162.19         184.72         205.45         220.09         246.45           68         141.24         179.77         204.32         227.30         243.29         272.35           69         155.89         198.24         225.27         250.73         268.30         300.28           70         172.56         219.19         248.92         276.86         296.00         331.15           71         191.70         243.29         275.96         306.82         327.77         366.51           72         214.23         271.68         307.72         341.51         364.71         407.29           73         240.59         304.34         344.21         381.83         407.29         454.37           74         270.10         341.28         385.21         426.89         454.82         506.41           75	62	79.97	101.60	115.11	127.95	136.51	152.51
65         104.75         133.36         151.61         168.73         180.67         202.29           66         115.34         146.65         166.93         185.62         198.69         222.79           67         127.50         162.19         184.72         205.45         220.09         246.45           68         141.24         179.77         204.32         227.30         243.29         272.35           69         155.89         198.24         225.27         250.73         268.30         300.28           70         172.56         219.19         248.92         276.86         296.00         331.15           71         191.70         243.29         275.96         306.82         327.77         366.51           72         214.23         271.68         307.72         341.51         364.71         407.29           73         240.59         304.34         344.21         381.83         407.29         454.37           74         270.10         341.28         385.21         426.89         454.82         506.41           75         302.31         381.61         429.59         475.32         506.18         563.18           76	63	87.63	111.28	126.38	140.34	150.03	167.83
66       115.34       146.65       166.93       185.62       198.69       222.79         67       127.50       162.19       184.72       205.45       220.09       246.45         68       141.24       179.77       204.32       227.30       243.29       272.35         69       155.89       198.24       225.27       250.73       268.30       300.28         70       172.56       219.19       248.92       276.86       296.00       331.15         71       191.70       243.29       275.96       306.82       327.77       366.51         72       214.23       271.68       307.72       341.51       364.71       407.29         73       240.59       304.34       344.21       381.83       407.29       454.37         74       270.10       341.28       385.21       426.89       454.82       506.41         75       302.31       381.61       429.59       475.32       506.18       563.18         76       336.78       424.41       477.12       527.58       561.37       623.55         77       372.82       469.46       527.13       582.32       619.27       687.52 <t< td=""><td>64</td><td>95.74</td><td>121.65</td><td>138.32</td><td>153.86</td><td>164.45</td><td>184.05</td></t<>	64	95.74	121.65	138.32	153.86	164.45	184.05
67         127.50         162.19         184.72         205.45         220.09         246.45           68         141.24         179.77         204.32         227.30         243.29         272.35           69         155.89         198.24         225.27         250.73         268.30         300.28           70         172.56         219.19         248.92         276.86         296.00         331.15           71         191.70         243.29         275.96         306.82         327.77         366.51           72         214.23         271.68         307.72         341.51         364.71         407.29           73         240.59         304.34         344.21         381.83         407.29         454.37           74         270.10         341.28         385.21         426.89         454.82         506.41           75         302.31         381.61         429.59         475.32         506.18         563.18           76         336.78         424.41         477.12         527.58         561.37         623.55           77         372.82         469.46         527.13         582.32         619.27         687.52           78	65	104.75	133.36	151.61	168.73	180.67	202.29
68       141.24       179.77       204.32       227.30       243.29       272.35         69       155.89       198.24       225.27       250.73       268.30       300.28         70       172.56       219.19       248.92       276.86       296.00       331.15         71       191.70       243.29       275.96       306.82       327.77       366.51         72       214.23       271.68       307.72       341.51       364.71       407.29         73       240.59       304.34       344.21       381.83       407.29       454.37         74       270.10       341.28       385.21       426.89       454.82       506.41         75       302.31       381.61       429.59       475.32       506.18       563.18         76       336.78       424.41       477.12       527.58       561.37       623.55         77       372.82       469.46       527.13       582.32       619.27       687.52         78       409.99       515.87       578.49       639.09       679.19       753.75         79       448.29       564.08       632.11       697.89       741.36       822.46 <t< td=""><td>66</td><td>115.34</td><td>146.65</td><td>166.93</td><td>185.62</td><td>198.69</td><td>222.79</td></t<>	66	115.34	146.65	166.93	185.62	198.69	222.79
69         155.89         198.24         225.27         250.73         268.30         300.28           70         172.56         219.19         248.92         276.86         296.00         331.15           71         191.70         243.29         275.96         306.82         327.77         366.51           72         214.23         271.68         307.72         341.51         364.71         407.29           73         240.59         304.34         344.21         381.83         407.29         454.37           74         270.10         341.28         385.21         426.89         454.82         506.41           75         302.31         381.61         429.59         475.32         506.18         563.18           76         336.78         424.41         477.12         527.58         561.37         623.55           77         372.82         469.46         527.13         582.32         619.27         687.52           78         409.99         515.87         578.49         639.09         679.19         753.75           79         448.29         564.08         632.11         697.89         741.36         822.46           80	67	127.50	162.19	184.72	205.45	220.09	246.45
70         172.56         219.19         248.92         276.86         296.00         331.15           71         191.70         243.29         275.96         306.82         327.77         366.51           72         214.23         271.68         307.72         341.51         364.71         407.29           73         240.59         304.34         344.21         381.83         407.29         454.37           74         270.10         341.28         385.21         426.89         454.82         506.41           75         302.31         381.61         429.59         475.32         506.18         563.18           76         336.78         424.41         477.12         527.58         561.37         623.55           77         372.82         469.46         527.13         582.32         619.27         687.52           78         409.99         515.87         578.49         639.09         679.19         753.75           79         448.29         564.08         632.11         697.89         741.36         822.46           80         488.84         614.99         688.88         760.29         807.59         895.45           81	68	141.24	179.77	204.32	227.30		272.35
71       191.70       243.29       275.96       306.82       327.77       366.51         72       214.23       271.68       307.72       341.51       364.71       407.29         73       240.59       304.34       344.21       381.83       407.29       454.37         74       270.10       341.28       385.21       426.89       454.82       506.41         75       302.31       381.61       429.59       475.32       506.18       563.18         76       336.78       424.41       477.12       527.58       561.37       623.55         77       372.82       469.46       527.13       582.32       619.27       687.52         78       409.99       515.87       578.49       639.09       679.19       753.75         79       448.29       564.08       632.11       697.89       741.36       822.46         80       488.84       614.99       688.88       760.29       807.59       895.45         81       532.54       669.73       749.92       827.42       878.78       974.29         82       580.07       729.42       816.60       900.85       956.50       1060.35      <	69	155.89	198.24	225.27	250.73	268.30	300.28
72       214.23       271.68       307.72       341.51       364.71       407.29         73       240.59       304.34       344.21       381.83       407.29       454.37         74       270.10       341.28       385.21       426.89       454.82       506.41         75       302.31       381.61       429.59       475.32       506.18       563.18         76       336.78       424.41       477.12       527.58       561.37       623.55         77       372.82       469.46       527.13       582.32       619.27       687.52         78       409.99       515.87       578.49       639.09       679.19       753.75         79       448.29       564.08       632.11       697.89       741.36       822.46         80       488.84       614.99       688.88       760.29       807.59       895.45         81       532.54       669.73       749.92       827.42       878.78       974.29         82       580.07       729.42       816.60       900.85       956.50       1060.35         83       637.96       802.41       898.15       990.74       1052.24       1166.45	70	172.56	219.19	248.92	276.86	296.00	331.15
73       240.59       304.34       344.21       381.83       407.29       454.37         74       270.10       341.28       385.21       426.89       454.82       506.41         75       302.31       381.61       429.59       475.32       506.18       563.18         76       336.78       424.41       477.12       527.58       561.37       623.55         77       372.82       469.46       527.13       582.32       619.27       687.52         78       409.99       515.87       578.49       639.09       679.19       753.75         79       448.29       564.08       632.11       697.89       741.36       822.46         80       488.84       614.99       688.88       760.29       807.59       895.45         81       532.54       669.73       749.92       827.42       878.78       974.29         82       580.07       729.42       816.60       900.85       956.50       1060.35         83       637.96       802.41       898.15       990.74       1052.24       1166.45         84       696.08       875.17       979.70       1080.85       1147.75       1272.32	71	191.70	243.29	275.96	306.82	327.77	366.51
74         270.10         341.28         385.21         426.89         454.82         506.41           75         302.31         381.61         429.59         475.32         506.18         563.18           76         336.78         424.41         477.12         527.58         561.37         623.55           77         372.82         469.46         527.13         582.32         619.27         687.52           78         409.99         515.87         578.49         639.09         679.19         753.75           79         448.29         564.08         632.11         697.89         741.36         822.46           80         488.84         614.99         688.88         760.29         807.59         895.45           81         532.54         669.73         749.92         827.42         878.78         974.29           82         580.07         729.42         816.60         900.85         956.50         1060.35           83         637.96         802.41         898.15         990.74         1052.24         1166.45           84         696.08         875.17         979.70         1080.85         1147.75         1272.32							
75       302.31       381.61       429.59       475.32       506.18       563.18         76       336.78       424.41       477.12       527.58       561.37       623.55         77       372.82       469.46       527.13       582.32       619.27       687.52         78       409.99       515.87       578.49       639.09       679.19       753.75         79       448.29       564.08       632.11       697.89       741.36       822.46         80       488.84       614.99       688.88       760.29       807.59       895.45         81       532.54       669.73       749.92       827.42       878.78       974.29         82       580.07       729.42       816.60       900.85       956.50       1060.35         83       637.96       802.41       898.15       990.74       1052.24       1166.45         84       696.08       875.17       979.70       1080.85       1147.75       1272.32		240.59		344.21	381.83	407.29	454.37
76       336.78       424.41       477.12       527.58       561.37       623.55         77       372.82       469.46       527.13       582.32       619.27       687.52         78       409.99       515.87       578.49       639.09       679.19       753.75         79       448.29       564.08       632.11       697.89       741.36       822.46         80       488.84       614.99       688.88       760.29       807.59       895.45         81       532.54       669.73       749.92       827.42       878.78       974.29         82       580.07       729.42       816.60       900.85       956.50       1060.35         83       637.96       802.41       898.15       990.74       1052.24       1166.45         84       696.08       875.17       979.70       1080.85       1147.75       1272.32	74	270.10		385.21	426.89	454.82	506.41
77       372.82       469.46       527.13       582.32       619.27       687.52         78       409.99       515.87       578.49       639.09       679.19       753.75         79       448.29       564.08       632.11       697.89       741.36       822.46         80       488.84       614.99       688.88       760.29       807.59       895.45         81       532.54       669.73       749.92       827.42       878.78       974.29         82       580.07       729.42       816.60       900.85       956.50       1060.35         83       637.96       802.41       898.15       990.74       1052.24       1166.45         84       696.08       875.17       979.70       1080.85       1147.75       1272.32		302.31		429.59	475.32	506.18	
78       409.99       515.87       578.49       639.09       679.19       753.75         79       448.29       564.08       632.11       697.89       741.36       822.46         80       488.84       614.99       688.88       760.29       807.59       895.45         81       532.54       669.73       749.92       827.42       878.78       974.29         82       580.07       729.42       816.60       900.85       956.50       1060.35         83       637.96       802.41       898.15       990.74       1052.24       1166.45         84       696.08       875.17       979.70       1080.85       1147.75       1272.32		336.78		477.12			623.55
79       448.29       564.08       632.11       697.89       741.36       822.46         80       488.84       614.99       688.88       760.29       807.59       895.45         81       532.54       669.73       749.92       827.42       878.78       974.29         82       580.07       729.42       816.60       900.85       956.50       1060.35         83       637.96       802.41       898.15       990.74       1052.24       1166.45         84       696.08       875.17       979.70       1080.85       1147.75       1272.32		372.82					
80       488.84       614.99       688.88       760.29       807.59       895.45         81       532.54       669.73       749.92       827.42       878.78       974.29         82       580.07       729.42       816.60       900.85       956.50       1060.35         83       637.96       802.41       898.15       990.74       1052.24       1166.45         84       696.08       875.17       979.70       1080.85       1147.75       1272.32							
81       532.54       669.73       749.92       827.42       878.78       974.29         82       580.07       729.42       816.60       900.85       956.50       1060.35         83       637.96       802.41       898.15       990.74       1052.24       1166.45         84       696.08       875.17       979.70       1080.85       1147.75       1272.32		448.29	564.08	632.11	697.89	741.36	822.46
82       580.07       729.42       816.60       900.85       956.50       1060.35         83       637.96       802.41       898.15       990.74       1052.24       1166.45         84       696.08       875.17       979.70       1080.85       1147.75       1272.32		488.84		688.88	760.29	807.59	895.45
83 637.96 802.41 898.15 990.74 1052.24 1166.45 84 696.08 875.17 979.70 1080.85 1147.75 1272.32							
84 696.08 875.17 979.70 1080.85 1147.75 1272.32	82	580.07	729.42	816.60	900.85	956.50	1060.35
85 753.98 948.16 1061.47 1170.95 1243.49 1378.43							
	85	753.98	948.16	1061.47	1170.95	1243.49	1378.43

Pennsylvania Rating Factors	Tax Qualified Plan	Tax Qualified Plan
	1.14	1.17

Elimination Period Factors:	<u>0 Day</u>	20 Day	90 Day	180 Day	<u>360 Day</u>
	1.25	1.15	1.00	0.90	0.80

Modal Factors						
Premium Mode	Direct	Credit Card				
Annual	1.0000	1.0000				
Semi-Annual	0.5200	0.5160				
Quarterly	0.2650	0.2580				
Monthly	0.0900	0.0860				
Monthly PAC	0.0850	N/A				

Unit Definition				
Risk Class	DB per Unit			
Ultra Preferred	\$11			
Preferred - AAA	\$10			
AA	\$8			
Α	\$7			
Special	\$6			

<sup>\*</sup> Individual Policies: 20% Marital Discount or 10% Caregiver Discount available. \* Joint Policies: 50% Marital Discount applied to lower premium.

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<sup>\*</sup> The above premiums do not include one-time policy fee of \$25.

PRNHOQ (10/00) PA (Tax Qualified) & PRNHO (10/00) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product
Current Gross Annual Premiums

#### Home Health Care Rider Generic Single Life Premium Rates Per Unit

Issue		Rider BF	<sup>o</sup> May Not Exc	ceed Base Pol	licy BP	
<u>Age</u>	2 Year BP	3 Year BP	4 Year BP	5 Year BP	6 Year BP	Lifetime BP
18-50	20.50	28.38	32.21	35.82	40.10	47.53
51	21.63	29.96	34.24	38.07	42.58	50.46
52	22.75	31.31	36.04	40.32	45.05	53.16
53	23.65	32.44	37.85	42.80	47.53	55.87
54	24.55	33.34	39.42	44.83	49.78	58.57
55	25.00	34.24	41.22	47.31	52.49	61.50
56	26.58	35.59	43.48	50.24	55.42	64.65
57	27.93	37.39	46.18	53.39	59.02	68.71
58	29.96	39.87	49.33	57.44	63.30	73.44
59	32.44	43.03	52.71	61.27	67.36	78.39
60	35.14	46.41	56.77	65.33	72.31	84.25
61	38.30	50.24	61.27	70.73	77.94	90.56
62	42.35	55.19	66.68	76.59	84.03	97.32
63	47.08	60.37	72.54	83.12	91.01	104.98
64	52.26	66.45	79.30	90.33	98.67	113.31
65	58.34	73.44	86.73	98.44	107.00	122.32
66	65.10	80.65	94.61	107.00	116.01	132.23
67	72.31	88.76	103.40	116.69	126.15	143.05
68	79.52	97.09	112.64	126.83	136.74	154.76
69	86.95	105.88	122.32	137.41	148.00	166.93
70	95.29	115.11	132.91	149.13	160.17	180.44
71	105.43	126.60	145.07	161.97	173.91	195.31
72	118.72	139.89	159.27	177.29	189.90	212.88
73	134.71	155.66	175.49	194.41	207.92	232.48
74	153.63	173.23	193.06	212.43	227.07	253.88
75	174.36	192.38	212.65	232.70	248.47	277.53
76	197.11	213.78	234.06	255.01	271.90	302.99
77	221.22	237.21	257.93	279.79	297.81	330.92
78	247.35	263.12	284.29	307.27	325.97	360.88
79	275.28	290.60	312.45	336.55	355.93	392.42
80	305.02	320.56	342.86	368.32	388.37	426.66
81	336.33	352.10	375.53	402.56	423.51	463.61
82	368.99	385.44	410.22	439.05	461.35	504.38
83	405.94	423.96	451.22	482.98	507.53	554.84
84	442.66	462.70	492.21	527.13	553.71	605.53
85	479.60	501.23	533.21	571.06	599.89	655.54
00	0.00	001.20		0	000.00	000.0
ennsylvania Rating Factors	 3	Tax Qualif	fied Plan		Tax Qual	ified Plan

Pennsylvania Rating Factors	Tax Qualified Plan	Tax Qualified Plan
	1.14	1.17

Elimination Period Factors:	<u>0 Day</u>	<u>20 Day</u>	<u>90 Day</u>	<u>180 Day</u>	<u>360 Day</u>
	1.25	1.15	1.00	0.90	0.80

Modal Factors					
Premium Mode	Direct	Credit Card			
Annual	1.0000	1.0000			
Semi-Annual	0.5200	0.5160			
Quarterly	0.2650	0.2580			
Monthly	0.0900	0.0860			
Monthly PAC	0.0850	N/A			

Unit Definition				
Risk Class	DB per Unit			
Ultra Preferred	\$11			
Preferred - AAA	\$10			
AA	\$8			
Α	\$7			
Special	\$6			

<sup>\*</sup> Individual Policies: 20% Marital Discount or 10% Caregiver Discount available.

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<sup>\*</sup> Joint Policies: 50% Marital Discount applied to lower premium.

<sup>\*</sup> The above premiums do not include one-time policy fee of \$25.

PRNHOQ (10/00) PA (Tax Qualified) & PRNHO (10/00) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product Current Gross Annual Premiums

#### Rider Rates per \$1 Annual Premium

Issue	Couples	Nonforfeiture	Inflation Protect	ction Riders
<u>Age</u>	Benefit Rider(1)	Benefit Rider(2)	5% Simple(3)	5% Compound(4)
18-50	0.300	0.25	0.70	1.30
51	0.295	0.25	0.69	1.26
52	0.290	0.25	0.68	1.22
53	0.285	0.25	0.67	1.18
54	0.280	0.25	0.66	1.14
55	0.275	0.25	0.65	1.10
56	0.270	0.25	0.64	1.06
57	0.265	0.25	0.63	1.02
58	0.260	0.25	0.62	0.98
59	0.255	0.25	0.61	0.94
60	0.250	0.25	0.60	0.90
61	0.245	0.25	0.59	0.86
62	0.240	0.25	0.58	0.84
63	0.235	0.25	0.57	0.82
64	0.230	0.25	0.56	0.80
65	0.225	0.25	0.55	0.78
66	0.220	0.25	0.54	0.76
67	0.215	0.25	0.53	0.74
68	0.210	0.25	0.52	0.72
69	0.205	0.25	0.51	0.70
70	0.200	0.25	0.50	0.68
71	0.195	0.25	0.49	0.66
72	0.190	0.25	0.48	0.64
73	0.185	0.25	0.47	0.62
74	0.180	0.25	0.46	0.60
75	0.175	0.25	0.45	0.58
76	0.170	0.25	0.44	0.56
77	0.165	0.25	0.43	0.54
78	0.160	0.25	0.42	0.52
79	0.155	0.25	0.41	0.50
80	0.150	0.25	0.40	0.48
81	0.145	0.25	0.39	0.46
82	0.140	0.25	0.38	0.44
83	0.135	0.25	0.36	0.42
84	0.130	0.25	0.34	0.40
85	0.125	0.25	0.32	0.38

- (1)
- Couples Benefit Rider PRCBR (10/00) Nonforfeiture Benefit Rider PRNHNFB (10/00) 5% Simple Infaltion rider PRSIR5 (10/00) (2)
- (3)
- (4) Compound Inflation Rider PRCIR (10/00)

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PRNHOQ (10/00) PA (Tax Qualified) & PRNHO (10/00) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product Requested Gross Annual Premiums

#### Base Policy Generic Single Life Premium Rates Per Unit

Issue			Base Policy	Benefit Perio	d	
<u>Age</u>	2 Year BP	3 Year BP	4 Year BP	5 Year BP	6 Year BP	Lifetime BP
1 <del>8-5</del> 0	48.24	59.57	102.27	111.73	117.59	128.40
51	50.86	63.06	108.13	118.04	124.35	136.51
52	53.76	66.55	113.99	125.25	131.56	144.62
53	56.09	69.74	119.84	131.11	138.77	152.28
54	58.12	72.94	125.70	137.87	145.07	159.94
55	60.74	76.14	131.11	144.17	152.28	168.05
56	63.64	80.21	138.77	152.73	161.74	178.41
57	68.00	86.02	148.68	164.00	173.91	192.38
58	73.52	92.99	161.29	177.51	188.78	209.50
59	79.33	100.55	175.26	193.73	206.35	229.32
60	86.31	109.27	191.48	212.20	225.72	251.40
61	94.45	119.44	209.50	232.48	247.80	276.63
62	103.16	131.06	230.23	255.91	273.03	305.02
63	113.04	143.56	252.75	280.69	300.06	335.65
64	123.51	156.92	276.63	307.72	328.89	368.09
65	135.13	172.04	303.21	337.45	361.33	404.58
66	148.79	189.18	333.85	371.24	397.38	445.58
67	164.48	209.23	369.44	410.89	440.18	492.89
68	182.21	231.90	408.64	454.59	486.58	544.70
69	201.10	255.73	450.54	501.45	536.59	600.57
70	222.60	282.75	497.85	553.71	592.01	662.29
71	247.30	313.85	551.91	613.64	655.54	733.03
72	276.36	350.46	615.44	683.02	729.42	814.58
73	310.36	392.60	688.43	763.67	814.58	908.74
74	348.43	440.26	770.42	853.77	909.64	1012.81
75	389.99	492.28	859.18	950.64	1012.36	1126.35
76	434.45	547.49	954.24	1055.16	1122.75	1247.09
77	480.94	605.61	1054.26	1164.65	1238.53	1375.05
78	528.89	665.47	1156.99	1278.18	1358.38	1507.51
79	578.29	727.66	1264.22	1395.77	1482.73	1644.92
80	630.60	793.34	1377.75	1520.57	1615.19	1790.90
81	686.98	863.95	1499.85	1654.83	1757.56	1948.59
82	748.30	940.96	1633.21	1801.71	1912.99	2120.69
83	822.98	1035.12	1796.30	1981.47	2104.47	2332.90
84	897.95	1128.98	1959.40	2161.69	2295.50	2544.65
85	972.64	1223.14	2122.94	2341.91	2486.98	2756.85

Pennsylvania Rating Factors	Tax Qualified Plan	Tax Qualified Plan
	1.14	1.17

Elimination Period Factors:	<u>0 Day</u>	20 Day	90 Day	180 Day	<u>360 Day</u>
	1.25	1.15	1.00	0.90	0.80

Modal Factors					
Premium Mode	Direct	Credit Card			
Annual	1.0000	1.0000			
Semi-Annual	0.5200	0.5160			
Quarterly	0.2650	0.2580			
Monthly	0.0900	0.0860			
Monthly PAC	0.0850	N/A			

Unit Definition				
Risk Class	DB per Unit			
Ultra Preferred	\$11			
Preferred - AAA	\$10			
AA	\$8			
Α	\$7			
Special	\$6			

<sup>\*</sup> Individual Policies: 20% Marital Discount or 10% Caregiver Discount available. \* Joint Policies: 50% Marital Discount applied to lower premium.

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<sup>\*</sup> The above premiums do not include one-time policy fee of \$25.

PRNHOQ (10/00) PA (Tax Qualified) & PRNHO (10/00) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product
Requested Gross Annual Premiums

#### Home Health Care Rider Generic Single Life Premium Rates Per Unit

ennsylvania Rating	ractors _	Tax Qualif		_	Tax Quali	
James di conte Detter	Fastara	Tan O "	iad Dia:-		Tax: 0:::"	ifical Disa
85	618.69	646.59	1066.43	1142.12	1199.79	1311.07
84	571.03	596.89	984.43	1054.26	1107.43	1211.05
83	523.66	546.91	902.43	965.96	1015.07	1109.68
82	476.00	497.22	820.43	878.10	922.71	1008.76
81	433.87	454.21	751.05	805.11	847.02	927.21
80	393.47	413.52	685.72	736.63	776.73	853.32
79	355.11	374.87	624.90	673.11	711.85	784.84
78	319.08	339.42	568.58	614.54	651.93	721.77
77	285.37	306.00	515.87	559.57	595.61	661.84
76	254.28	275.78	468.11	510.01	543.80	605.98
75	224.92	248.17	425.31	465.41	496.95	555.07
74	198.19	223.47	386.11	424.86	454.14	507.76
73	173.78	200.80	350.97	388.82	415.85	464.96
72	153.15	180.46	318.53	354.57	379.81	425.76
71	136.00	163.32	290.15	323.94	347.82	390.62
70	122.92	148.50	265.82	298.26	320.33	360.88
69	112.17	136.58	244.64	274.83	296.00	333.85
68	102.58	125.25	225.27	253.65	273.48	309.52
67	93.28	114.50	206.80	233.38	252.30	286.09
66	83.98	104.03	189.23	214.01	232.03	264.47
65	75.27	94.74	173.46	196.89	214.01	244.64
64	67.42	85.73	158.59	180.67	197.34	226.62
63	60.74	77.88	145.07	166.25	182.02	209.95
62	54.63	71.20	133.36	153.18	168.05	194.63
61	49.40	64.80	122.55	141.47	155.89	181.12
60	45.33	59.86	113.54	130.66	144.62	168.50
59	41.85	55.50	105.43	122.55	134.71	156.79
58	38.65	51.44	98.67	114.89	126.60	146.88
57	36.03	48.24	92.36	106.78	118.04	137.41
56	34.29	45.91	86.95	100.47	110.83	129.30
55	32.26	44.17	82.45	94.61	104.98	123.00
54	31.68	43.01	78.84	89.66	99.57	117.14
53	30.51	41.85	75.69	85.60	95.06	111.73
52	29.35	40.39	72.09	80.65	90.11	106.33
51	27.90	38.65	68.48	76.14	85.15	100.92
18-50	26.44	36.62	64.43	71.64	80.20	95.06
Age	2 Year BP	3 Year BP	4 Year BP	5 Year BP	6 Year BP	Lifetime BP
issue		KIUHI DE	' IVIAV IVIJI EXI	,ccu		
Issue			May Not Exc		•	

Pennsylvania Rating Factors	Tax Qualified Plan	Tax Qualified Plan
	1.14	1.17

Elimination Period Factors:	<u>0 Day</u>	<u>20 Day</u>	<u>90 Day</u>	<u>180 Day</u>	<u>360 Day</u>
	1.25	1.15	1.00	0.90	0.80

Modal Factors					
Premium Mode	Direct	Credit Card			
Annual	1.0000	1.0000			
Semi-Annual	0.5200	0.5160			
Quarterly	0.2650	0.2580			
Monthly	0.0900	0.0860			
Monthly PAC	0.0850	N/A			

Unit Definition				
Risk Class	DB per Unit			
Ultra Preferred	\$11			
Preferred - AAA	\$10			
AA	\$8			
Α	\$7			
Special	\$6			

<sup>\*</sup> Individual Policies: 20% Marital Discount or 10% Caregiver Discount available.

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<sup>\*</sup> Joint Policies: 50% Marital Discount applied to lower premium.

<sup>\*</sup> The above premiums do not include one-time policy fee of \$25.

PRNHOQ (10/00) PA (Tax Qualified) & PRNHO (10/00) PA (Non-Tax Qualified) Stand-Alone Nursing Home Product Requested Gross Annual Premiums

#### Rider Rates per \$1 Annual Premium

18-50         0.300         0.25         0.70         1.30           51         0.295         0.25         0.69         1.26           52         0.290         0.25         0.68         1.22           53         0.285         0.25         0.67         1.18           54         0.280         0.25         0.66         1.14           55         0.275         0.25         0.65         1.10           56         0.270         0.25         0.64         1.06           57         0.265         0.25         0.63         1.02           58         0.260         0.25         0.62         0.98           59         0.255         0.25         0.61         0.94           60         0.250         0.25         0.60         0.90           61         0.245         0.25         0.59         0.86	Issue	Couples	Nonforfeiture	Inflation Prote	ction Riders
51       0.295       0.25       0.69       1.26         52       0.290       0.25       0.68       1.22         53       0.285       0.25       0.67       1.18         54       0.280       0.25       0.66       1.14         55       0.275       0.25       0.65       1.10         56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	<u>Age</u>	Benefit Rider(1)	Benefit Rider(2)	<u>5% Simple(3)</u>	5% Compound(4)
52       0.290       0.25       0.68       1.22         53       0.285       0.25       0.67       1.18         54       0.280       0.25       0.66       1.14         55       0.275       0.25       0.65       1.10         56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	18-50	0.300	0.25	0.70	1.30
53       0.285       0.25       0.67       1.18         54       0.280       0.25       0.66       1.14         55       0.275       0.25       0.65       1.10         56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	51	0.295	0.25	0.69	1.26
54       0.280       0.25       0.66       1.14         55       0.275       0.25       0.65       1.10         56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	52	0.290	0.25	0.68	1.22
55       0.275       0.25       0.65       1.10         56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	53	0.285	0.25	0.67	1.18
56       0.270       0.25       0.64       1.06         57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	54	0.280	0.25	0.66	1.14
57       0.265       0.25       0.63       1.02         58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	55	0.275	0.25	0.65	1.10
58       0.260       0.25       0.62       0.98         59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	56	0.270	0.25	0.64	1.06
59       0.255       0.25       0.61       0.94         60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	57	0.265	0.25	0.63	1.02
60       0.250       0.25       0.60       0.90         61       0.245       0.25       0.59       0.86	58	0.260	0.25	0.62	0.98
61 0.245 0.25 0.59 0.86	59	0.255	0.25	0.61	0.94
	60	0.250	0.25	0.60	0.90
00 000 000 000 000	61	0.245	0.25	0.59	0.86
6Z 0.240 0.25 0.58 0.84	62	0.240	0.25	0.58	0.84
63 0.235 0.25 0.57 0.82	63	0.235	0.25	0.57	0.82
64 0.230 0.25 0.56 0.80	64	0.230	0.25	0.56	0.80
65 0.225 0.25 0.55 0.78	65	0.225	0.25	0.55	0.78
66 0.220 0.25 0.54 0.76	66	0.220	0.25	0.54	0.76
67 0.215 0.25 0.53 0.74	67	0.215	0.25	0.53	0.74
68 0.210 0.25 0.52 0.72	68	0.210	0.25	0.52	0.72
69 0.205 0.25 0.51 0.70	69	0.205	0.25	0.51	0.70
70 0.200 0.25 0.50 0.68	70	0.200	0.25	0.50	0.68
71 0.195 0.25 0.49 0.66	71	0.195	0.25	0.49	0.66
72 0.190 0.25 0.48 0.64	72	0.190	0.25	0.48	0.64
73 0.185 0.25 0.47 0.62	73	0.185	0.25	0.47	0.62
74 0.180 0.25 0.46 0.60	74	0.180	0.25	0.46	0.60
75 0.175 0.25 0.45 0.58	75	0.175	0.25	0.45	0.58
76 0.170 0.25 0.44 0.56	76	0.170	0.25	0.44	0.56
77 0.165 0.25 0.43 0.54	77	0.165	0.25	0.43	0.54
78 0.160 0.25 0.42 0.52	78	0.160	0.25	0.42	0.52
79 0.155 0.25 0.41 0.50	79	0.155	0.25	0.41	0.50
80 0.150 0.25 0.40 0.48	80	0.150	0.25	0.40	0.48
81 0.145 0.25 0.39 0.46	81	0.145	0.25	0.39	0.46
82 0.140 0.25 0.38 0.44	82	0.140	0.25	0.38	0.44
83 0.135 0.25 0.36 0.42	83	0.135	0.25	0.36	0.42
84 0.130 0.25 0.34 0.40	84	0.130	0.25	0.34	0.40
85       0.125       0.25       0.32       0.38	85	0.125	0.25	0.32	0.38

- (1)
- Couples Benefit Rider PRCBR (10/00) Nonforfeiture Benefit Rider PRNHNFB (10/00) 5% Simple Infaltion rider PRSIR5 (10/00) (2)
- (3)
- (4) Compound Inflation Rider PRCIR (10/00)

Page 6 of 8 PΑ

# American Progressive Life & Health Insurance Company of New York PRNHOQ (4/02) PA (Tax Qualified) & PRNHO (4/02) PA (Non-Tax Qualified)

### **Area Factors for Nursing Home/HHC Rider**

States:	Base Policy Area Factors	Base Policy Area Factors
All Other	1.00	1.00
California	1.00	1.25
lowa	1.10	1
Kansas	1.10	1
Kentucky	1.05	1.05
Minnesota	1.10	1
Missouri	1.10	1
Nebraska	1.10	1
North Dakota	1.25	1
Oklahoma	1.05	1
South Dakota	1.10	1
Zip Codes:		
330-334, 340	1.00	1.25
770-775	1.00	1.15

State: Pennsylvania Filing Company: American Progressive Life and Health Insurance Company of New

York

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.003 Other

Product Name: Long Term Care

Project Name/Number: PR LTC 2019 PA/HHC 1/98, PRNHO, PRNHOQ, QHHC

### **Supporting Document Schedules**

Satisfied - Item:	Transmittal Letter (A&H)				
Comments:					
Attachment(s):	PA_CvrLtr_American Progressive_20190327.pdf				
Item Status:					
Status Date:					
Bypassed - Item:	Actuarial Certification (A&H)				
Bypass Reason:	PLEASE SEE ACTUARIAL MEMORANDUM				
Attachment(s):					
Item Status:					
Status Date:					
Satisfied - Item:	Actuarial Memorandum and Explanatory Information (A&H)				
Comments:					
Attachment(s):	PA_AM_American Progressive_20190327.pdf PA_AM_Supplement_American Progressive_20190327.pdf PA_PR_Supplement Attachments_20190327.xlsx				
Item Status:					
Status Date:					
Bypassed - Item:	Advertisements (A&H)				
Bypass Reason:	N/A				
Attachment(s):					
Item Status:					
Status Date:					
Ontintinal House	A (l ( E'). (A 01))				
Satisfied - Item:	Authorization to File (A&H)				
Comments:					
Attachment(s):	1 - PR - Authorization to File - 2019.pdf				
Item Status:					
Status Date:					
Bypassed - Item:	Insert Page Explanation (A&H)				
Bypass Reason:	N/A				
Attachment(s):					

SERFF Tracking #:	UNAM-131884155	State Tracking #:	UNAM-131884155	Company Tracking	#: PR LTC 2019 PA
State:	Pennsylvania		Filing Co	ompany: American Pi York	rogressive Life and Health Insurance Company of New
TOI/Sub-TOI:	LTC03l Individual	Long Term Care/LTC03I.00	03 Other		
Product Name:	Long Term Care				
Project Name/Number:	PR LTC 2019 PA/I	HHC 1/98, PRNHO, PRNH	OQ, QHHC		
Item Status:					
Status Date:					
Bypassed - Item:	Ra	te Table (A&H)			
Bypass Reason:	N/A	4			
Attachment(s):					
Item Status:					
Status Date:					
Bypassed - Item:	Re	placement Form with	Highlighted Changes (A		
Bypass Reason:	N/A		· · · · g· · · · g· · · · g· · · · · ·	,	
Attachment(s):	- 4.				
Item Status:					
Status Date:					
Bypassed - Item:	Re	serve Calculation (A8	.H)		
Bypass Reason:		E ACTUARIAL MEM			
Attachment(s):	O.E.		010 110 0101		
Item Status:					
Status Date:					
Otatao Date:					
Bypassed - Item:	Va	riability Explanation (A	4&H)		
Bypass Reason:	N/A	4			
Attachment(s):					
Item Status:					
Status Date:					
Satisfied - Item:	Cla	aims Administration D	ocument		
Comments:					
Attachment(s):	NA	SSAU RE CLAIMS A	DMINISTRATION.pdf		
Item Status:					
Status Date:					
Satisfied - Item:	Sa	mple Policyholder No	tification Letter		
Comments:	04	1 2 1 22 1			
Attachment(s):	Am	ner Prog Life Rate Inc	rease Letter Draft 2019.p	ndf	
Item Status:	7.11	.s. 7 rog Eno reaco mo	. 52.50 Lotto: Brait 2010.p	<del></del> -	
Status Date:					

Filing Company:

York

American Progressive Life and Health Insurance Company of New

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.003 Other

Product Name: Long Term Care

State:

Project Name/Number: PR LTC 2019 PA/HHC 1/98, PRNHO, PRNHOQ, QHHC

Pennsylvania

State: Pennsylvania Filing Company: American Progressive Life and Health Insurance Company of New

TOI/Sub-TOI: LTC03I Individual Long Term Care/LTC03I.003 Other

**Product Name:** Long Term Care

Project Name/Number: PR LTC 2019 PA/HHC 1/98, PRNHO, PRNHOQ, QHHC

Attachment PA\_PR\_Supplement Attachments\_20190327.xlsx is not a PDF document and cannot be reproduced here.



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March 27, 2019

Honorable Jessica Altman Insurance Commissioner Pennsylvania Insurance Department (Department)

RE: American Progressive Life & Health Insurance Company of New York (American Progressive)

Company NAIC # 80624

American Progressive Policy Forms:

Comprehensive Long-Term Care PRNHO, et al.
Comprehensive Long-Term Care PRNHOQ, et al.
Home Health Care Only HHC 1/98, et al.
Home Health Care Only QHHC, et al.

#### Dear Commissioner Altman:

These forms are existing individual policy forms providing nursing home and home health care coverage. Policies on these forms were issued in Pennsylvania during the time periods shown in the following table. These forms are no longer being marketed in any state.

	For Policies In Force at 12/31/2011		
Policy Form	Issue Start Date	Issue End Date	
PRNHO, et al.	April 15, 2002	December 24, 2003	
PRNHOQ, et al.	May 1, 2002	January 15, 2005	
HHC 1/98, et al.	December 7, 2001	June 22, 2002	
QHHC, et al.	August 12, 2002	October 7, 2002	

The company analyzed nationwide experience by benefit period (BP) cohort to better align the rate increase with the adverse experience. The company is requesting an amount justified on each BP cohort, subject to a 100% maximum. For this purpose a rate increase is considered justified to the extent that the actual-to-expected lifetime loss ratio exceeds 1.00, when historical incurred claims are capped at the expected level. Benefit periods of three years or less are defined as those that do not exceed three years or \$250,000. Based on nationwide experience restated to this state's rate history (as stated below), the company is requesting the increases shown in the following table:

Cohort	Requested Rate Increase
BP three years or less	29%
BP over three years	100%

The company has been actively monitoring experience and requesting increases since 2012 in an effort to alleviate the poor performance on this block of business. Although a larger rate increase is currently supportable, American Progressive is requesting an average 65% rate increase at this time. The primary reason this business is in need of a premium rate increase is emerging experience running more adversely than expected in pricing.



As noted in the attached actuarial memorandum, six increases have been approved and implemented on the abovelisted policy forms and associated riders.

- 1. A 15% increase was approved in November 2012 and implemented beginning February 2013.
- 2. A 15% increase was approved in April 2014 and implemented beginning June 2014.
- 3. A 15% increase was approved in May 2015 and implemented beginning July 2015.
- 4. A 12% increase was approved in July 2016 and implemented beginning September 2016.
- 5. A 15% increase was approved in June 2017 and implemented beginning September 2017.
- 6. A 15% increase was approved in May 2018 and implemented beginning September 2018.

No policyholder received more than one increase in a 12-month period.

The company will offer insureds affected by the premium increase the option of reducing their policy daily benefit to provide flexibility of choice for those insureds who wish to maintain a premium level reasonably similar to what they were paying prior to the rate increase. The company will also offer a contingent non-forfeiture option to all insureds regardless of issue date even if the rate increase is not considered substantial.

As a majority of policyholders will be eligible for contingent benefit upon lapse with the requested rate increase, enclosed is a plan, subject to the Department's approval, for improved administration and claims processing to comply with Pennsylvania Code Title 31 Section 89a.118(g)(1).

The following electronic items are included with this submission:

- this cover letter;
- a letter from American Progressive authorizing its administrator, Constitution Life Insurance Company, to submit this filing on their behalf;
- an actuarial memorandum;
- a supplement to the actuarial memorandum;
- sample policyholder rate increase notification letter\*;
- a Claims and Administration Processing plan, as provided by American Progressive;
- rate schedules prepared by American Progressive; and
- an Excel workbook containing all numerical data.

\*In the future, slight variations in form number and/or letter language may occur that do not materially change the information being provided to the policyholder. It is our understanding that such variations do not need to be filed with the state of Pennsylvania.

No filing fee is required for this submission.



The contact person for this filing is:

Carmen Boyd
Assistant Vice President – Actuarial
Constitution Life Insurance Company, as Administrator for American Progressive
1064 Greenwood Boulevard
Suite 260
Lake Mary, FL 32746
(407) 547-3335
cboyd@nsre.com

Thank you for your assistance in reviewing this filing.

Respectfully.

Amy Pahl, FSA, MAAA

Principal and Consulting Actuary, Milliman, Inc.

ABP/kls

**Enclosures** 

## Actuarial Memorandum March 27, 2019

Product
Comprehensive Long-Term Care
Comprehensive Long-Term Care
Home Health Care Only
Home Health Care Only

Number PRNHO, et al. PRNHOQ, et al. HHC 1/98, et al. QHHC, et al.

These policy forms were issued in Pennsylvania by American Progressive Life & Health Insurance Company of New York (American Progressive) from December 7, 2001 through January 15, 2005 and are no longer being marketed in any jurisdiction.

## 1. Purpose of Filing

This actuarial memorandum has been prepared for the purpose of demonstrating that the requested rate increase, as shown in section 17, on the above-listed products meets the minimum requirements of your jurisdiction and demonstrating compliance with its loss ratio and rate stability regulations. It may not be suitable for other purposes.

## 2. Description of Benefits

These are individually underwritten policy forms providing benefits for nursing home and home health care to insureds meeting certain benefit eligibility requirements. Specific benefits vary by form.

### 3. Renewability

The above-listed policy forms are guaranteed renewable for life.

## 4. Applicability

This filing is applicable to in-force policies only. The above-listed policy forms are no longer being sold in the market. The premium change will apply to the base forms and all riders associated with the base forms. The premium change will apply to any guaranteed purchase option elections that have occurred to date. The rate increase also applies to the rate schedule for future guaranteed purchase options.

## 5. Actuarial Assumptions

- a. Morbidity. The morbidity assumption was developed by creating claim costs from the Milliman 2017 Long-Term Care Guidelines (Guidelines) for each policy form or group of policy forms with similar plan designs. The claim costs, reflecting a salvage factor adjustment, were then used to project the December 31, 2017 in force. The projected incurred claims were compared to actual experience and adjusted based on this comparison. This scalar adjustment was made to reflect actual recent historical experience relative to the Guidelines' estimate.
- b. <u>Persistency</u>. The mortality assumption for these policy forms is 100% of the 1994 Group Annuitant Mortality Table (GAM) without selection or improvement.

A benefit exhaustion rate assumption varying by attained age and benefit period, as shown in Appendix A to the memorandum, is applied to policies with non-lifetime benefit periods additively in conjunction with the lapse assumption.

An ultimate base lapse rate of 1.25% is used to project future experience for durations eight and later. This assumption was selected based on the results of a termination study that analyzed experience for the most recent seven years, and the associated credibility.

c. <u>Policyholder Behavior Due to the Rate Increase</u>. In the year of the rate increase notification to policyholders, an additional average 3.4% of in-force policyholders are assumed to lapse. An additional portion of policyholders is assumed to elect to reduce benefits resulting in an average 6.5% reduction in premiums and benefits. We assume an average 2.5% increase in morbidity due

## Actuarial Memorandum March 27, 2019

to adverse selection from the rate increase.

- d. <u>Interest Rate</u>. Historical values are accumulated with interest using an estimate for the historical earnings rates. This rate was approximated by starting with the original pricing earnings rate and grading down to the current earnings rate using the pattern of changes in the maximum valuation interest rate. Future values are discounted using the current long-term earnings rate of 4.45% in years 2018 through 2027 and linearly grading to 5.91% for years 2032 and later. This is believed to be a representative long-term expected investment earnings rate for this business. The maximum valuation interest rate is used to demonstrate compliance with the 58%/85% test required by rate stability regulation, as described in section 18 below.
- e. <u>Expenses</u>. Expenses have not been explicitly projected. It is assumed that the originally filed expense assumptions remain appropriate, except that commissions will not be paid on the increased premium.

The above assumptions are based on the experience of American Progressive, industry experience, and judgment. These assumptions are based on the nationwide experience of the particular policy forms in this filing and other similar policy forms where appropriate. The above assumptions are deemed reasonable for the particular policy forms in this filing. The assumptions described above reflect an estimate for the most likely outcome and do not include a margin for moderately adverse conditions.

In establishing the assumptions described in this section, the policy design, underwriting, and claims adjudication practices for the above-listed policies were taken into consideration. Appendix A to this memorandum provides a description of the development of and justification for the assumptions used in this filing.

The company is not currently marketing any other long-term care products. As a result, the requirement to reflect any assumptions that deviate from those used for pricing other policies currently available for sale is not applicable.

## 6. Marketing Method

The above-listed policy forms were marketed through independent agents and brokers.

### 7. Underwriting Description

These policies were individually underwritten with selective use of underwriting tools, which may have included the application, attending physician's statement, telephone interview, and face-to-face assessment. Each of the forms may have utilized various underwriting classes.

### 8. Premiums

Premiums are unisex and payable for life. The premiums may vary according to one or more of the following policy and policyholder attributes: issue age, benefit level, benefit increase option, premium mode, area, underwriting class, marital status, elimination period, maximum benefit, and optional coverages chosen. Two policy forms and riders other than for inflation protection and benefit increases account for approximately 1% of total premium and have been excluded from the projected values.

## 9. Issue Age Range

Issue ages of in-force policyholders range from 39 to 84.

### 10. Area Factors

Area factors may have been used in pricing for the above-listed policy forms. It is assumed that the originally filed area factors remain appropriate.

## Actuarial Memorandum March 27, 2019

### 11. Premium Modalization

The following table provides nationwide percent distributions (based on the in-force count as of December 31, 2017) by premium payment mode:

Premium Mode	Percent Distribution
Annual	39%
Semi-Annual	7
Quarterly	10
Monthly	44

### 12. Reserves

Active life reserves have not been used in this rate increase analysis, except as described in the Supplement to the Actuarial Memorandum. Claim reserves as of December 31, 2017 have been discounted to the actual or assumed date of incurral for each respective claim and included in the historical incurred claims. Incurred but not reported reserve balances as of December 31, 2017 have been allocated to a calendar year of incurral.

## 13. Trend Assumptions

An explicit medical cost trend is not included in the projections.

## 14. Actual to Expected Experience

Exhibit I provides a comparison of actual and projected nationwide experience of American Progressive, across the above-listed forms and similar nationwide forms, using current assumptions to that expected using original pricing assumptions. Values in Exhibit I are shown before and after the requested rate increase. Included are calendar year earned premiums restated to reflect the Pennsylvania rate level, incurred claims, end of year lives, annual loss ratios, cumulative loss ratios, and the ratio of actual-to-expected (A:E) loss ratios.

Exhibit II provides A:E lifetime loss ratios by benefit period (three years or less versus more than three years), which are subsets of the actual and expected nationwide experience underlying Exhibit I. The experience for Exhibit II is provided for each rate increase cohort, described in section 17:

- a. Benefit period three years or less
- b. Benefit period over three years

Actual experience is provided from inception through 2017 and then projected on a seriatim basis for 40 years using the current assumptions described above in section 5. The actual and projected experience is based on nationwide premiums restated to reflect prior rate increases filed for use between 2013 and 2018 in Pennsylvania, of a cumulative 125%. The after increase projected experience reflects the requested increase described in section 17 applied on a seriatim basis.

Expected experience was developed by projecting the policies in force as of December 31, 2011 back to the year of issue using assumptions developed from actual experience. This proxy for the mix of business sold was then projected forward using the original pricing assumptions for each policy form or, if not available, the original pricing assumptions from another form that was issued during a similar era.

Exhibit III provides the original pricing assumptions which underlie the expected experience described above.

## Actuarial Memorandum March 27, 2019

## 15. History of Previous Rate Revisions

In Pennsylvania, there has been a cumulative rate increase of 125% implemented on these forms. These increases were implemented from 2013 through 2018.

Nationwide, there has been an average cumulative increase of 115% implemented on the above-listed forms and similar forms issued by American Progressive. These increases were filed by state departments of insurance from 1981 through May 2018.

## 16. Analysis Performed to Consider a Rate Increase

Exhibit I demonstrates that experience has been more adverse from that expected in original pricing as the A:E loss ratio exceeds 1.0. This deterioration is due to emerging experience running more adversely than expected in pricing.

For the business subject to rate stability regulation, an analysis of the aggregate-level projected loss ratio compared to that assumed at the time of original pricing revealed that experience has unfolded more than moderately adverse and crossed the original pricing threshold for which the company could consider a rate increase. At the time rate stability went into effect, American Progressive management determined a rate schedule increase would be considered if experience exhibited a 10% increase in the lifetime loss ratio. As shown in Exhibit I, the aggregate-level actual-to-expected ratio of lifetime loss ratio exceeds 1.10.

### 17. Requested Rate Increase

The company analyzed nationwide experience by benefit period (BP) cohort to better align the rate increase with the adverse experience. The company is requesting an amount justified on each BP cohort, subject to a 100% maximum. For this purpose a rate increase is considered justified to the extent that the actual-to-expected lifetime loss ratio exceeds 1.00, when historical incurred claims are capped at the expected level. Benefit periods of three years or less are defined as those that do not exceed three years or \$250,000. Based on nationwide experience restated to this state's rate history (as stated below), the company is requesting the increases shown in the following table:

Cohort	Requested Rate Increase
BP three years or less	29%
BP over three years	100%

The company has been actively monitoring experience and requesting increases since 2012 in an effort to alleviate the poor performance on this block of business. Although a larger rate increase is currently supportable based on minimum loss ratio regulation, American Progressive is requesting an average 65% rate increase at this time. The primary reason this business is in need of a premium rate increase is emerging experience running more adversely than expected in pricing.

Six increases have been approved and implemented on the above-listed policy forms and associated riders.

- 1. A 15% increase was approved in November 2012 and implemented beginning February 2013.
- 2. A 15% increase was approved in April 2014 and implemented beginning June 2014.
- 3. A 15% increase was approved in May 2015 and implemented beginning July 2015.
- 4. A 12% increase was approved in July 2016 and implemented beginning September 2016.
- 5. A 15% increase was approved in June 2017 and implemented beginning September 2017.
- 6. A 15% increase was approved in May 2018 and implemented beginning September 2018.

No policyholder received more than one increase in a 12-month period.

The requested increase described above is not sufficient to prevent future rate action; however, if a cumulative increase needed to consider rates stable were to be approved, company management has indicated that no future premium rate increases would be anticipated unless experience is more than moderately adverse. Moderately adverse conditions are defined as a 20% increase in the future loss

## Actuarial Memorandum March 27, 2019

ratio. This is equivalent to a 5% increase in the lifetime loss ratio due to any combination of deterioration in the experience from that expected using the current assumptions.

## 18. Demonstration of Satisfaction of Loss Ratio Requirements

Projected experience assuming the requested rate increase is implemented is shown in Exhibits I and II. As shown in Exhibits I and II, the anticipated lifetime loss ratio with the requested rate increase exceeds the 60% minimum required by loss ratio regulation where premiums have been restated to reflect the Pennsylvania rate level.

Exhibit IV provides a demonstration that the requested rate increase meets an alternative 58%/85% test as defined in Pennsylvania Code Title 31 Section 89a.118(g)(2) where the calculation uses the greater of the original anticipated lifetime loss ratio (65%) or 58% when the majority of policies are eligible for contingent benefit upon lapse (CBUL). This exhibit shows that the sum of the accumulated value of incurred claims without the inclusion of active life reserves, and the present value of future projected incurred claims, without the inclusion of active life reserves, will not be less than the sum of the following:

- 1. Accumulated value of the initial earned premium times 65%,
- 2. 85% of the accumulated value of prior premium rate schedule increases in Pennsylvania,
- 3. Present value of future projected initial earned premium times 65%, and
- 4. 85% of the present value of future projected premium at the Pennsylvania rate level in excess of the projected initial earned premium.

The future projected incurred claims were increased by 20% from the current assumptions described in section 5 to reflect assumptions that include moderately adverse conditions. Historical values are accumulated in Exhibit IV at the average maximum valuation interest rate for contract reserves over the issue period, which is 4.5%. Future values are discounted in Exhibit IV at the maximum valuation interest rate for contract reserves applicable for the year of issue. The values shown in Exhibit IV do not tie to those in Exhibit I because of differences in the interest rates used to accumulate and discount the values.

Current rate tables are enclosed with this memorandum. Additionally, corresponding rate tables reflecting the requested increases are enclosed with this memorandum. As the company is not currently issuing new business, the required statement per Pennsylvania Code Title 31 Section 89a.118 that the renewal premium rate schedules are not greater than new business premium rate schedules is not applicable.

## 19. Pennsylvania Average Annual Premium (Annualized Premium Based on 2017 In-force)

Cohort	Before Increase	After Increase				
BP three years or less	\$2,442	\$3,150				
BP over three years	2,723	5,446				

These values assume all previously filed premium increases have been implemented.

## 20. Proposed Effective Date

The rate increase will apply to policies on the next premium billing date on or after the effective date of the rate increase, following a 60-day policyholder notification period after approval, but no sooner than 12 months after the prior rate increase was effective.

## Actuarial Memorandum March 27, 2019

## 21. Nationwide Distribution of Business as of December 31, 2017 (based on in-force insured count)

By Issue Age:

Issue Ages	Percent Distribution
<45	1%
45-49	3
50-54	5
55-59	11
60-64	19
65-69	31
70-74	21
75-79	8
80+	1

## By Elimination Period:

Elimination	
Period	Percent Distribution
0-Day	49%
20-Day	13
30-Day	<1
60-Day	7
90-Day	20
100-Day	11
180-Day	<1

## By Benefit Period:

Benefit Period	Percent Distribution
1-Year	3%
2-Year	5
3-Year	18
4-Year	2
5-Year	4
6-Year	1
Lifetime	22
\$50,000	1
\$75,000	1
\$80,000	1
\$100,000	1
\$150,000	3
\$250,000	6
\$1,000,000	32

## By Inflation Protection Option:

Inflation Option	Percent Distribution
None	13%
Simple for Life 3%	2
Simple for Life 5%	4
Compound for Life 5%	26
Guaranteed Purchase Option	55

## Actuarial Memorandum March 27, 2019

## By Coverage Type:

Coverage Type	Percent Distribution
Comprehensive	40%
Nursing Home Only	3
Home Health Care Only	57

## 22. Number of Insureds and Annualized Premium

Based on American Progressive's in-force count as of December 31, 2017, the number of insureds and annualized premium that will be affected by this increase in this jurisdiction and nationwide are:

Jurisdiction	Number of Insureds	Annualized Premium <sup>[1]</sup>
Pennsylvania	102	\$262,848
Subject to Loss Ratio Regulation	23	59,920
BP three years or less	13	31,081
BP over three years	10	28,839
Subject to Rate Stability Regulation	79	202,929
BP three years or less	40	98,336
BP over three years	39	104,593
Nationwide	1,309	\$4,200,542
BP three years or less	534	1,511,823
BP over three years	775	2,688,719

<sup>[1]</sup> Assuming all premium increases previously filed by departments of insurance as of May 31, 2018 in both the state and nationwide have been implemented

## Actuarial Memorandum March 27, 2019

## 23. Actuarial Certification

I am a Principal and Consulting Actuary for Milliman, Inc. and retained by Constitution Life Insurance Company, an affiliate company of the business, to prepare this memorandum on behalf of American Progressive and to render an opinion with regard to long-term care insurance rates. I am a member of the American Academy of Actuaries. I meet the Academy's qualification standards to render this actuarial opinion and am familiar with the requirements for filing long-term care insurance premiums and rate increases.

This memorandum has been prepared in conformity with all applicable Actuarial Standards of Practice, including Actuarial Standards of Practice No. 8 and 18.

I have relied on data and other information provided by the company to develop this memorandum, including but not limited to management's view of when a change to the rate schedule may be considered, the seriatim in-force data, claim data, and the company's long-term earnings rate used in developing the exhibits. I have not audited or independently verified the data provided, but have reviewed it for reasonableness.

I hereby certify that, to the best of my knowledge and judgment, this rate submission is in compliance with the applicable laws and regulations of Pennsylvania and the rules of the Department.

In my opinion, the rates are not unfairly discriminatory and the gross premiums are not excessive and bear reasonable relationship to the benefits, based on the loss ratio standards of this jurisdiction. This filing will enhance premium adequacy, but may not be sufficient to prevent future rate action. Therefore, rates cannot be certified as required by regulation.

In forming my opinion, I have used actuarial assumptions and actuarial methods (which gave consideration to policy design, underwriting, and claim adjudication) and such tests of the actuarial calculations as I considered necessary. Based on these assumptions, or statutory requirements where necessary, the premium rate filing is in compliance with the loss ratio standards of this jurisdiction.

The basis for contract reserves has been previously filed and there is no anticipation of any changes.

Amy Pahl FSA, MAAA

Principal and Consulting Actuary, Milliman, Inc.

Date: March 27, 2019

# Exhibit I American Progressive Life & Health Insurance Company of New York Actual-to-Expected Experience by Calendar Year Nationwide Experience Before Requested Increase

All Policy Forms All Benefit Periods

Column   Free   Column   Col			Actual or Projected Experience					Expected Experience using Pricing Assumptions			Actual-to- Expected Cumulative Loss Ratios				Annualized Interest Rates <sup>[2]</sup>	
Column			A			D		g Pricing Assumpti F			l					
1987   1987   1988										Expected	Current Rate	Pricing Rate	Expected			
14000		1987	53,316	5,400	10%	Number of Lives	34,859	6,089	17%	0.58	10%	17%	0.58	5.1%	5.5%	
1980   141,000   30,000   200,																
1920   1920		1990	141,609	33,693	24%		88,484	34,137	39%	0.62	18%	30%	0.59	5.0%	5.5%	
1986   1987   208   48,000   47%   58					34%										5.5%	
1986   9/86   9/86   15/00  506   4/170   200   4/170																
1997   1,306,816   277,600   206   200		1995	91,988	51,006	55%		43,179	32,661	76%	0.73	28%	41%	0.68	4.6%	5.5%	
1988   1988																
2000			2,742,353	874,691			1,557,366	631,054	,.	0.79			0.68			
Helsonian		2000	3,932,736	2,998,146	76%		3,482,131	1,522,888	44%	1.74	40%	42%	0.94	4.4%	6.6%	
Peterson   2003									1170							
2005   5,882,078   906,000   4,977,7762   2,469,002   579, 1 198   771, 448   1 61   4,676, 6.58, 6.59, 6.		2003	6,592,555	4,780,409	73%		5,958,007	2,551,779	43%	1.69	59%	43%	1.37	4.2%	6.5%	
2007   5.266.602   0.696.902   110h   3.565.601   10ch   3.565.601   10ch   3.565.761   2.265.501   10ch   3.565.761   2.265.501   10ch   3.565.761   2.265.501   10ch   3.565.761   2.265.501   2.265	Experience															
2008				5,828,804												
2010 4.286.556 8.286.275 195% 2276.276 276.276 277. 200.786 776 2.55 3.00 105% 50% 5.00 105% 50% 5.00 105% 50% 5.00 105% 50% 5.00 105% 50% 5.00 105% 50% 5.00 105% 50% 5.00 105% 50% 5.00 105% 50% 5.00 105% 50% 5.00 105% 50% 5.00 105% 50% 5.00 105% 50% 5.00 105% 50% 50% 50% 50% 50% 50% 50% 50% 50%		2008	4,969,690	8,058,901	162%		3,583,748	2,343,350	65%	2.48	83%	47%	1.77	4.0%	6.5%	
2011 3,694.553 10,402.385 282h																
2014   2016   3888.784   7.662.265   2019   2016   401   1770   170   144   2016   2016   2017   2		2011	3,694,553	10,402,395	282%		2,564,985	2,130,428	83%	3.39	106%	50%	2.10	4.0%	6.4%	
2016   37,77,700   4,077,677   129%   1,354,572   1,223,586   117%   1,06   1.14%   54%   2,17   3.9%   6.2%   1,20   1		2013	3,688,754	7,663,255	208%		2,018,435	1,978,104	98%	2.12	111%	52%	2.14	4.0%	6.3%	
2016 2.77 2.794.002 2.0396 1.370.072 1.749.713 1.2996 1.590 1.1996 5.916 2.10 3.996 0.210 1.000.000 1.10000 1.10000 1.10000 1.10000 1.10000 1.10000 1.10000 1.1000							1,780,037									
2016 3381,864 5.313,186 1397s 1,168 1,041,868 1,610,920 1597s 0.90 1187s 567s 2.10 4.4% 6.0% 2000 3.218,159 48,282,221 1507s 946 782,260 1.486,314,314 1207s 0.775 1277s 572 2.00 4.5% 5.78 2.00 1.486,314,314 1207s 0.775 1277s 572 2.00 4.5% 5.78 2.00 1.486,314,314 1207s 0.775 1277s 572 2.00 4.5% 5.78 2.00 1.486,314,314 1207s 0.775 1277s 572 2.00 4.5% 5.78 2.00 1.486,314,314 1207s 0.775 1277s 572 2.00 1.486,314,314 1207s 0.775 1277s 572 2.00 1.486,314 1207s 0.00 1277s		2016	3,788,700	7,708,082	203%		1,370,672	1,749,713	128%	1.59	116%	54%	2.13	3.9%	6.2%	
2019 3.511,212 5.064,755 144% 1.054 994,886 1.546,914 171% 0.84 171% 57% 2.00 4.4% 6.0% 2.00 1.00 1.00 1.00 1.00 1.00 1.00 1.00																
2021 2,844,579 4,574,601 101% 946 675,014 1,428,526 212% 2022 2,503,088 4,479,601 101% 948 666 488,201 1,323,774 2669, 0.69 121% 569, 2.0 4.5% 5.7% 5.8% 2.0 6 4.5% 5.7% 5.8% 2.0 6 4.5% 5.7% 5.7% 2022 1,191,435 4073 3,289,029 1,374,577 2,2669, 0.69 121% 569, 2.0 4.5% 5.7% 5.7% 5.7% 5.7% 5.7% 5.7% 5.7% 5																
2023   2,191,493   4,005,619   16%   666   489,260   1,323,774   266%   0.68   121%   59%   2.06   4.5%   5.7%   2.024   1,505,330   3,486,121   217%   518   363,611   1,277,477   337%   0.68   127%   60%   2.06   4.4%   5.6%   5.7%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.6%   5.6%   2.024   4.4%   5.		2021	2,844,579	4,574,601	161%		675,014	1,428,526	212%	0.76	119%	58%	2.07	4.4%	5.9%	
Projected 2026 1.428,607 3.299.329 227% 450 309,583 11 1,227,817 337% 0.633 122% 60% 2.04 4.4% 5.6% Future 2027 1.428,607 2.264% 391 226,268 1.135,550 432% 0.59 123% 61% 2.00 4.5% 5.5% 6.5% 6.4% 2.02 2.02 4.6% 391 226,268 1.135,550 432% 0.59 123% 61% 2.00 4.5% 5.5% 6.5% 6.4% 2.02 2.02 4.5% 5.5% 6.4% 2.02 2.02 4.5% 5.5% 6.4% 2.02 2.02 4.5% 5.5% 6.4% 2.02 2.02 4.5% 5.5% 6.4% 2.02 2.02 4.5% 5.5% 6.4% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 4.5% 5.3% 2.02 2.02 2.02 2.02 2.02 2.02 2.02 2.0																
Future 2026 1,428,607 3,239,929 227% 450 50,983 1,181,500 38,2% 5.5% 5.5% 5.5% 5.5% 5.5% 5.5% 5.5% 5.			1,909,231 1,655,330	3,761,671 3,496,121												
Experience 2028   1,050,580   2,768,780   264%   339   222,242   174,745   1,089,776   490%		2026	1,428,607	3,239,929	227%	450	309,583	1,181,350	382%	0.59	123%	60%	2.04	4.5%	5.6%	
(40 Years) 2029 886,604 2,553,346 285% 292 187,436 1,043,613 557% 0.51 124% 61% 2.03 4.5% 5.4% 2031 760,724 2,355,306 310% 251 157,559 986,634 633% 0.49 125% 62% 2.02 4.6% 5.4% 2032 2032 543,431 1,988,651 366% 184 110,119 886,017 814% 0.45 125% 62% 2.02 4.6% 5.4% 2033 467,238 11,839,540 402% 156 91,499 843,155 921% 0.44 126% 62% 2.02 4.8% 5.3% 2033 145 1557,258 1457,341 147,541 1			1,227,631 1,050,580	2,996,740 2,768,760											5.5% 5.5%	
2031   643,847   2,171,177   337%   216   131,974   947,552   718%   0.47   125%   62%   2.02   4.6%   5.4%	(40 Years)															
2033   457,288   1,839,540   402%   156   91,499   843,155   921%   0.44   128%   62%   2.02   4.8%   5.3%   5.3%   2035   321,146   1,557,558   485%   112   62,300   733,118   1177%   0.41   128%   63%   2.01   5.0%   5.2%   2036   286,040   1,424,26   533%   95   51,009   675,996   1325%   0.40   127%   63%   2.01   5.0%   5.2%   2.00   2.00   2.00   1,307,102   586%   80   41,500   617,649   1487%   0.39   127%   63%   2.01   5.0%   5.2%   2.00   126,543   981,628   7.07%   56   27,010   502,036   185,212   1,192,879   6.44%   67   33,605   59,511   1665%   0.39   127%   63%   2.01   5.0%   5.2%   2.00   126,543   981,628   7.07%   56   27,010   502,036   185,94   2.01   2.04		2031	643,947	2,171,177	337%	215	131,974	947,552	718%	0.47	125%	62%	2.02	4.6%	5.4%	
2034 383,730 1,693,149 441% 133 75,686 788,815 1042% 634 2.01 42% 63% 2.01 4.9% 5.3% 2.035 2036 288,040 1,429,426 533% 95 51,009 675,996 1325% 0.40 127% 63% 2.01 5.0% 5.2% 2037 223,106 1,307,102 586% 80 41,530 617,649 1487% 0.39 127% 63% 2.01 5.0% 5.2% 2038 185,212 1,192,879 644% 67 33,605 599,511 1665% 0.39 127% 63% 2.01 5.1% 5.2% 2040 126,543 991,628 776% 47 21,557 445,790 2089 153,313 1,004,638 776% 47 21,557 445,790 2089% 0.38 127% 63% 2.01 5.1% 5.1% 5.2% 2041 104,692 884,116 849% 39 17,074 391,616 2294% 0.37 128% 64% 2.01 5.2% 5.1% 2043 69,682 705,147 1078% 227 10,451 291,316 2787% 0.36 128% 64% 2.01 5.2% 5.1% 2044 56,662 626,707 1106% 22 8,089 246,777 30,58% 0.36 128% 64% 2.01 5.2% 5.1% 2046 36,411 489,534 1325% 15 4,676 170,477 385,7% 0.36 128% 64% 2.01 5.2% 5.1% 2047 2.9,603 430,212 145,5% 12 3,506 110,519 42,22% 0.37 128% 64% 2.01 5.2% 5.1% 2048 2.38,844 376,172 1595% 16 61,774 385,7% 0.36 128% 64% 2.01 5.2% 5.1% 2048 2.38,844 376,172 1595% 10 61,774 385,7% 0.36 128% 64% 2.01 5.2% 5.1% 2048 2.38,844 376,172 1595% 10 61,774 385,7% 0.36 128% 64% 2.01 5.3% 5.1% 2047 2.9,603 430,212 145,5% 12 3,506 110,519 42,22% 0.38 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,3% 8 1,915 87,227 4554% 0.39 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,3% 8 1,915 87,227 4554% 0.39 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,3% 8 1,915 87,227 4554% 0.39 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,3% 8 1,915 87,227 4554% 0.39 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,3% 8 1,915 87,227 4554% 0.39 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,3% 8 1,915 87,227 4554% 0.40 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,3% 8 1,915 87,227 4554% 0.40 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,3% 8 1,915 87,227 4554% 0.40 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,3% 8 1,915 87,227 4554% 0.40 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,3% 8 1,915 87,227 4554% 0.40 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,3% 8 1,915 87,227 4554% 0.40 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 175,35% 2.249%																
2036   288,040   1,429,426   533%   95   51,009   675,996   1325%   0.40   127%   63%   2.01   5.0%   5.2%			383,730	1,693,149	441%	133	75,686	788,815	1042%	0.42	126%	63%	2.02	4.8%	5.3%	
2038   185,212   1,192,879   644%   67   33,805   559,511   1665%   2039   127%   63%   2.01   5.1%   5.2%   5.1%   2040   126,543   3981,628   776%   47   21,557   445,790   2.066%   0.38   127%   63%   2.01   5.1%   5.1%   2041   104,092   884,116   849%   39   17,074   391,616   2294%   0.37   128%   64%   2.01   5.2%   5.1%   2042   85,329   791,157   927%   32   13,415   339,711   2532%   0.37   128%   64%   2.01   5.2%   5.1%   2043   69,682   705,147   1012%   27   10,451   291,316   2767%   0.36   128%   64%   2.01   5.2%   5.1%   2044   56,662   626,707   1106%   22   8.069   246,777   3058%   0.36   128%   64%   2.01   5.2%   5.1%   2045   45,869   554,786   1210%   18   61,72   206,254   3341%   0.36   128%   64%   2.01   5.3%   5.1%   2046   36,941   489,534   3125%   15   4,676   170,047   3637%   0.36   128%   64%   2.01   5.3%   5.1%   2048   23,584   376,172   1595%   10   2,605   110,519   4242%   0.38   128%   64%   2.01   5.3%   5.1%   2049   18,670   327,347   1753%   8   1,915   87,227   4554%   0.39   128%   64%   2.01   5.3%   5.1%   2052   8,875   199,553   2249%   4   717   39,326   5488%   0.41   128%   64%   2.01   5.4%   5.2%   2054   2,888   86,890   2998%   1   114   8,314   7289%   0.48   128%   64%   2.01   5.5%   5.6%   2056   2,898   86,890   2998%   1   144   8,314   7289%   0.48   0.48   128%   64%   2.01   5.5%   5.6%   2057   2,130   68,706   3226%   114   8,314   7289%   0.48   0.48   128%   64%   2.01   5.5%   5.6%   2057   2,130   68,706   3226%   114   8,314   7289%   0.44   128%   64%   2.01   5.5%   5.6%   2.556,892   344%   0.68   199%   2290%   9,609   7,100,098   25,956,892   344%   0.68   199%   2290%   0.66   2286,894   22,003   2286   23,004		2036	268,040	1,429,426	533%	95	51,009	675,996	1325%	0.40	127%	63%	2.01	5.0%	5.2%	
2039   153.313   1,084,638   707%   56   27,010   502.036   1859%   0.38   127%   6.3%   2.01   5.1%   5.1%   5.1%   2.041   104.092   884,116   849%   39   17,074   391,616   2294%   0.37   128%   64%   2.01   5.2%   5.1%   2.043   68,662   705,147   1012%   27   10,451   291,316   2707%   0.36   128%   64%   2.01   5.2%   5.1%   2.043   68,662   626,707   1106%   22   8,069   246,777   3058%   0.36   128%   64%   2.01   5.2%   5.1%   2.045   45,662   626,707   1106%   22   8,069   246,777   3058%   0.36   128%   64%   2.01   5.2%   5.1%   2.046   36,941   489,534   1325%   15   4,676   170,047   3637%   2.048   2.3584   376,172   1595%   10   2.605   110,519   4242%   2.048   2.3584   376,172   1595%   10   2.605   110,519   4242%   0.38   128%   64%   2.01   5.3%   5.1%   2.046   2.048   2.3584   376,172   1595%   10   2.605   110,519   4242%   0.38   128%   64%   2.01   5.3%   5.1%   2.056   14,683   282,073   1921%   66   1.394   67,850   4867%   0.39   128%   64%   2.01   5.4%   5.2%   2.056   2.056   1.463   282,073   1921%   66   1.394   67,850   4867%   0.39   128%   64%   2.01   5.4%   5.2%   2.055   3,895   199,553   2249%   4   717   33.326   5488%   0.41   128%   64%   2.01   5.4%   5.3%   2.056   2.055   3,895   108,375   2783%   2   245   15,936   6506%   0.43   128%   64%   2.01   5.4%   5.3%   2.057   2.																
2041   104,092   884,116   849%   39   17,074   391,616   2294%   0.37   128%   64%   2.01   5.2%   5.1%   2043   63,682   705,147   1012%   27   10,451   291,316   2787%   0.36   128%   64%   2.01   5.2%   5.1%   2044   56,662   626,707   1106%   22   8.069   246,777   3058%   0.36   128%   64%   2.01   5.2%   5.1%   2045   48,669   554,786   1210%   18   6,172   206,254   3341%   0.36   128%   64%   2.01   5.3%   5.1%   2046   38,941   489,534   1325%   15   4,676   170,047   3637%   0.36   128%   64%   2.01   5.3%   5.1%   2047   29,603   430,212   1453%   12   3,508   138,029   3935%   0.37   128%   64%   2.01   5.3%   5.1%   2048   23,584   376,172   1995%   10   2,605   110,519   4242%   0.38   128%   64%   2.01   5.3%   5.1%   2049   18,670   327,347   1753%   8   1,915   87,227   4554%   0.39   128%   64%   2.01   5.4%   5.2%   2055   4,683   229,455   2089%   5   1,004   52,078   5185%   0.40   128%   64%   2.01   5.4%   5.2%   2052   8,875   199,553   2249%   4   717   39,326   5488%   0.41   128%   64%   2.01   5.4%   5.2%   2054   5,175   133,787   2585%   2   354   21,744   6149%   0.42   128%   64%   2.01   5.4%   5.3%   2056   2,898   86,890   2998%   1   168   11,603   6906%   0.43   128%   64%   2.01   5.5%   5.6%   2057   2,130   68,706   3226%   1   144   8,314   7289%   0.68   199%   299%   0.66			153,313	1,084,638		56	27,010	502,036			127%	63%		5.1%	5.1%	
2043   69.882   705.147   1012%   27			104,092	884,116	849%	39	17,074	391,616	2294%	0.37	128%	64%		5.2%		
2044   56,662   626,707   1106%   22   8,069   246,777   3058%   0.36   128%   64%   2.01   5.2%   5.1%						32 27										
2046   36,941   489,534   1325%   15		2044	56,662	626,707	1106%	22	8,069	246,777	3058%	0.36	128%	64%	2.01	5.2%	5.1%	
2048 23,584 376,172 1595% 10 2,605 110,519 4242% 0.38 128% 64% 2.01 5.3% 5.1% 2049 18,670 327,347 1753% 8 1,915 87,227 4554% 0.39 128% 64% 2.01 5.4% 5.2% 2050 14,683 282,073 1921% 6 1,394 67,850 4867% 0.39 128% 64% 2.01 5.4% 5.2% 2051 11,463 239,455 2089% 5 1,004 52,078 5185% 0.40 128% 64% 2.01 5.4% 5.2% 2052 8,875 199,553 2249% 4 717 39,326 5488% 0.41 128% 64% 2.01 5.4% 5.3% 2053 6,812 164,300 2412% 3 506 29,380 5807% 0.42 128% 64% 2.01 5.4% 5.3% 2054 51,75 133,787 2585% 2 354 21,744 6149% 0.42 128% 64% 2.01 5.4% 5.3% 2055 3 3,895 108,375 2783% 2 245 15,936 6506% 0.43 128% 64% 2.01 5.4% 5.5% 2056 2,898 86,890 2998% 1 168 11,603 6906% 0.43 128% 64% 2.01 5.5% 5.6% 2057 2,130 68,706 3226% 1 114 8,314 7289% 0.44 128% 64% 2.01 5.5% 5.6% 2057 2,130 68,706 3226% 1 114 8,314 7289% 0.44 128% 64% 2.01 5.5% 5.6% 2057 2,130 93,248,049 71,020,98 230% 9,609 7,130,845 25,956,892 364% 0.63 199% 299% 0.66																
2049 18.670 327.347 175.3% 8 1.915 87.227 455.4% 0.39 128% 64% 2.01 5.4% 5.2% 2050 14.683 282.073 1921% 6 1.394 67.850 4867% 0.39 128% 64% 2.01 5.4% 5.2% 2051 11.463 239.455 2089% 5 1.004 52.078 5185% 0.40 128% 64% 2.01 5.4% 5.2% 2052 8.875 199.553 224.9% 4 7.77 39.326 5488% 0.41 128% 64% 2.01 5.4% 5.2% 2053 6.812 164.300 2412% 3 506 29.380 5807% 0.42 128% 64% 2.01 5.4% 5.3% 2053 5.2055 3 8.895 108.375 2783% 2 354 21.744 614.9% 0.42 128% 64% 2.01 5.4% 5.3% 2055 3 8.895 108.375 2783% 2 245 15.336 6506% 0.43 128% 64% 2.01 5.4% 5.5% 2056 2.898 86.890 29.89% 1 188 11.603 69.06% 0.43 128% 64% 2.01 5.5% 5.6% 2057 2.130 68.706 32.26% 1 114 8.314 72.89% 0.44 12.8% 64% 2.01 5.5% 5.6% 2.12 Future 9 39.251.968 122.03.217 131% 66.340.432 40.741.632 61% 2.13 117% 55% 2.12		2047	29,603	430,212	1453%	12	3,508	138,029	3935%	0.37	128%	64%		5.3%		
2051 11:463 239.455 2089% 5 1,004 52.078 5185% 0.40 128% 64% 2.01 5.4% 5.2% 6.875 199.553 2249% 4 717 33.326 5488% 0.41 128% 64% 2.01 5.4% 5.3% 6.812 164.300 2412% 3 506 29.380 5807% 0.42 128% 64% 2.01 5.4% 5.3% 6.812 164.307 2412% 3 506 29.380 5807% 0.42 128% 64% 2.01 5.4% 5.3% 6.812 164.307 2412% 3 506 29.380 5807% 0.42 128% 64% 2.01 5.4% 5.3% 6.812 2055 3.895 108.375 2783% 2 245 15.936 6506% 0.43 128% 64% 2.01 5.4% 5.5% 6.80 6205 2.898 86.890 2988% 1 168 11.603 6906% 0.43 128% 64% 2.01 5.5% 5.6% 6.80 6.80 6.80 6.80 6.80 6.80 6.80 6.80		2049	18,670	327,347	1753%	8	1,915	87,227	4554%	0.39	128%	64%	2.01	5.4%	5.2%	
2052 8,875 199,553 2249% 4 717 39,326 5488% 0.41 128% 64% 2.01 5,4% 5,3% 2053 6,812 164,300 2412% 3 506 29,380 5807% 0.42 128% 64% 2.01 5,4% 5,3% 2054 5,175 133,787 2585% 2 354 21,744 6149% 0.42 128% 64% 2.01 5,4% 5,3% 2055 3,895 108,375 2783% 2 245 15,336 6506% 0.43 128% 64% 2.01 5,4% 5,5% 2056 2,898 86,890 2998% 1 168 11,603 6906% 0.43 128% 64% 2.01 5,5% 5,6% 2057 2,130 68,706 326% 1 114 8,314 7289% 0.44 128% 64% 2.01 5,5% 5,6% 2.12 Future 93,251,968 122,023,217 131% 66,340,432 40,741,632 61% 2.13 117% 55% 2.12 5,5% 2.69 2.10 5,4% 5,5% 2.10 5,5% 2.						6 5	1,394 1.004									
2054   5,175   133,787   2585%   2   354   21,744   6149%   0.42   128%   64%   2.01   5,4%   5,5%   2056   2,898   86,890   2998%   1   168   11,603   6906%   0.43   128%   64%   2.01   5,5%   5,6%   2057   20		2052	8,875	199,553	2249%	4	717	39,326	5488%	0.41	128%	64%	2.01	5.4%	5.3%	
2056   2,898   86,890   2998%   1   168   11,603   6906%   0.43   128%   64%   2.01   5.5%   5.6%   2,057   2,130   68,706   3226%   1   114   8,314   7289%   0.44   128%   64%   2.01   5.5%   5.6%   2,057   2,130   2,057   2,05		2054	5,175	133,787	2585%	2	354	21,744	6149%	0.42	128%	64%	2.01	5.4%	5.4%	
2057   2,130   68,706   3226%   1   114   8,314   7289%   0.44   128%   64%   2.01   5.5%   5.6%						2										
Future 30,848,049 71,020,798 230% 9,609 7,130,845 25,956,892 364% 0.63 199% 299% 0.66						1										
						0.00										
			0.010.010.01			9,609	.,,									

<sup>[1]</sup> Premium restated to reflect the Pennsylvania rate level.
[2] Represents the average interest rate that is used to accumulate or discount for the period between a given calendar year and the valuation date.

# Exhibit I American Progressive Life & Health Insurance Company of New York Actual-to-Expected Experience by Calendar Year Nationwide Experience After Requested Increase and Assumed Implementation Date of September 1, 2019 All Policy Forms All Benefit Periods

		Actual or Projected Experience			E	Expected Experience			Actual-to-				Annualized			
			using Current	Assumptions C = B / A	D	usin F	g Pricing Assumpt	G = F / E	H = C / G	Cum	Cumulative Loss Ratios			Interest Rates <sup>[2]</sup>		
		A	ь	C=B/A	D		r	G=F/E	H=C/G	'	J	K=1/3	_	IVI		
									Actual-to-	Actual at the	Expected at the	Actual-to-				
	Calendar	Earned	Incurred	Incurred	End of Year	Earned	Incurred	Incurred	Expected	Current Rate	Pricing Rate	Expected	Current	Pricing		
	Year 1987	Premium <sup>[1]</sup> 53.316	Claims 5.400	Loss Ratio 10%	Number of Lives	Premium 34.859	Claims 6.089	Loss Ratio	Ratio 0.58	(on Col C)	(on Col G) 17%	Ratio 0.58	Rate 5.1%	Rate 5.5%		
	1988	125,497	17,350	14%		70,855	14,852	21%	0.66	13%	20%	0.64	5.1%	5.5%		
	1989	146,010	27,507	19%		111,056	38,047	34%	0.55	15%	27%	0.57	5.0%	5.5%		
	1990	141,609	33,693	24%		88,484	34,137	39% 44%	0.62	18%	30%	0.59	5.0%	5.5%		
	1991 1992	132,897 124,117	38,425 42.333	29% 34%		75,485 65.647	33,275 33,258	51%	0.66 0.67	20% 22%	33% 35%	0.61 0.63	4.9% 4.8%	5.5% 5.5%		
	1993	113,273	45,643	40%		57,004	33,095	58%	0.69	24%	37%	0.65	4.8%	5.5%		
	1994	102,209	48,006	47%		49,533	32,844	66%	0.71	26%	39%	0.66	4.7%	5.5%		
	1995 1996	91,988	51,006	55% 26%		43,179	32,661 118,991	76% 46%	0.73	28% 28%	41%	0.68	4.6% 4.6%	5.5% 6.5%		
	1996	526,244 1,395,816	137,032 277,659	20%		260,335 820,937	323,013	39%	0.57 0.51	24%	42% 41%	0.65 0.60	4.5%	6.6%		
	1998	2,742,353	874,691	32%		1,557,366	631,054	41%	0.79	28%	41%	0.68	4.5%	6.6%		
	1999	3,095,715	672,075	22%		2,347,160	1,015,248	43%	0.50	26%	42%	0.62	4.5%	6.6%		
	2000 2001	3,932,736 4,979,085	2,998,146 3,054,169	76% 61%		3,482,131 4,507,414	1,522,888 1,973,354	44% 44%	1.74 1.40	40% 45%	42% 43%	0.94 1.05	4.4% 4.4%	6.6% 6.5%		
	2002	5,880,873	5,625,766	96%		5,335,626	2,334,014	44%	2.19	56%	43%	1.30	4.3%	6.5%		
Historical	2003	6,592,555	4,780,409	73%		5,958,007	2,551,779	43%	1.69	59%	43%	1.37	4.2%	6.5%		
Experience	2004	6,427,301	7,460,067	116%		5,603,022	2,531,331	45%	2.57	68%	43%	1.56	4.1%	6.5%		
	2005 2006	5,982,078 5,553,400	5,951,809 5.828.804	99% 105%		4,977,763 4,448,332	2,489,022 2,449,380	50% 55%	1.99 1.91	71% 74%	44% 45%	1.61 1.65	4.0% 4.0%	6.5% 6.5%		
	2007	5,266,652	6,099,902	116%		3,993,643	2,402,832	60%	1.93	78%	46%	1.68	4.0%	6.5%		
	2008	4,969,690	8,058,901	162%		3,583,748	2,343,350	65%	2.48	83%	47%	1.77	4.0%	6.5%		
	2009 2010	4,564,276 4,226,554	12,579,414 8,262,575	276% 195%		3,217,801 2,874,277	2,277,020 2,203,786	71% 77%	3.89 2.55	94% 99%	48% 49%	1.95 2.01	4.0% 4.0%	6.4% 6.4%		
	2010	3,694,553	10.402.395	282%		2,564,985	2,203,760	83%	3.39	106%	50%	2.10	4.0%	6.4%		
	2012	3,602,368	6,088,183	169%		2,281,143	2,055,140	90%	1.88	108%	51%	2.11	4.0%	6.4%		
	2013	3,688,754	7,663,255	208%		2,018,435	1,978,104	98%	2.12	111%	52%	2.14	4.0%	6.3%		
	2014 2015	3,762,176 3,757,799	7,098,018 4,607,667	189% 123%		1,780,037 1,564,572	1,900,640 1,823,836	107% 117%	1.77 1.05	114% 114%	53% 54%	2.15 2.12	3.9% 3.9%	6.3% 6.2%		
	2016	3,788,700	7,708,082	203%		1,370,672	1,749,713	128%	1.59	116%	54%	2.13	3.9%	6.2%		
	2017	3,791,372	5,484,833	145%	1,309	1,196,924	1,678,452	140%	1.03	117%	55%	2.12	4.0%	6.1%		
	2018 2019	3,821,694 3,576,992	5,313,186 5,055,901	139% 141%	1,168 1,042	1,041,898 904,186	1,610,923 1,546,606	155% 171%	0.90 0.83	118% 118%	56% 57%	2.10 2.09	4.4% 4.4%	6.0% 6.0%		
	2020	4,437,718	4,648,920	105%	911	782,369	1,485,914	190%	0.55	118%	57%	2.06	4.5%	5.9%		
	2021	4,364,651	4,324,738	99%	814	675,014	1,428,526	212%	0.47	117%	58%	2.03	4.4%	5.9%		
	2022 2023	3,843,017 3,366,934	4,063,822 3,800,736	106% 113%	724 641	580,752 498,280	1,374,597 1.323.774	237% 266%	0.45 0.42	117% 117%	58% 59%	2.01 1.99	4.5% 4.5%	5.8% 5.7%		
	2023	2,935,619	3,536,501	120%	565	426,351	1,274,747	299%	0.42	117%	59%	1.98	4.5%	5.7%		
	2025	2,547,634	3,281,181	129%	495	363,811	1,227,817	337%	0.38	117%	60%	1.96	4.4%	5.6%		
Projected	2026 2027	2,201,159	3,035,432	138%	432	309,583	1,181,350	382% 432%	0.36	117%	60% 61%	1.95	4.5%	5.6%		
Future Experience	2027	1,893,965 1,623,270	2,802,649 2,585,026	148% 159%	376 326	262,688 222,242	1,135,250 1,089,776	490%	0.34 0.32	118% 118%	61%	1.94 1.93	4.5% 4.5%	5.5% 5.5%		
(40 Years)	2029	1,386,226	2,380,476	172%	281	187,436	1,043,613	557%	0.31	118%	61%	1.93	4.5%	5.4%		
	2030	1,179,776	2,191,551	186%	241	157,559	996,634	633%	0.29	118%	62%	1.92	4.6%	5.4%		
	2031 2032	1,000,859 846,671	2,016,675 1,853,115	201% 219%	207 177	131,974 110,119	947,552 896,017	718% 814%	0.28 0.27	119% 119%	62% 62%	1.92 1.91	4.6% 4.7%	5.4% 5.3%		
	2033	714,323	1,702,748	238%	150	91,499	843,155	921%	0.26	119%	62%	1.91	4.8%	5.3%		
	2034	601,085	1,564,611	260%	128	75,686	788,815	1042%	0.25	119%	63%	1.91	4.8%	5.3%		
	2035 2036	504,523 422,371	1,436,841 1,316,422	285% 312%	108 91	62,300 51,009	733,118 675,996	1177% 1325%	0.24 0.24	119% 120%	63% 63%	1.90 1.90	4.9% 5.0%	5.2% 5.2%		
	2037	352,661	1,201,832	341%	77	41,530	617,649	1487%	0.23	120%	63%	1.90	5.0%	5.2%		
	2038	293,691	1,095,100	373%	64	33,605	559,511	1665%	0.22	120%	63%	1.90	5.1%	5.2%		
	2039 2040	243,880 201,938	994,240 898,465	408% 445%	54 45	27,010 21,557	502,036 445,790	1859% 2068%	0.22 0.22	120% 120%	63% 63%	1.90 1.89	5.1% 5.1%	5.1% 5.1%		
	2040	166,634	808,037	485%	37	17,074	391,616	2294%	0.21	120%	64%	1.89	5.2%	5.1%		
	2042	137,021	722,052	527%	31	13,415	339,711	2532%	0.21	120%	64%	1.89	5.2%	5.1%		
	2043 2044	112,238 91,541	642,651 570,350	573% 623%	26 21	10,451 8,069	291,316 246,777	2787% 3058%	0.21 0.20	120% 121%	64% 64%	1.89 1.89	5.2% 5.2%	5.1% 5.1%		
	2044	74,323	570,350 504,170	678%	17	6,172	206,254	3058%	0.20	121%	64%	1.89	5.2%	5.1%		
1	2046	60,029	444,232	740%	14	4,676	170,047	3637%	0.20	121%	64%	1.89	5.3%	5.1%		
1	2047	48,242	389,825	808%	11	3,508	138,029	3935%	0.21	121%	64%	1.89	5.3%	5.1%		
	2048 2049	38,539 30,593	340,366 295,776	883% 967%	9	2,605 1,915	110,519 87,227	4242% 4554%	0.21 0.21	121% 121%	64% 64%	1.89 1.89	5.3% 5.4%	5.1% 5.2%		
1	2049	24,122	254,546	1055%	6	1,915	67,850	4554% 4867%	0.21	121%	64%	1.89	5.4%	5.2%		
1	2051	18,881	215,836	1143%	5	1,004	52,078	5185%	0.22	121%	64%	1.89	5.4%	5.2%		
	2052 2053	14,656	179,661	1226% 1310%	4	717 506	39,326 29,380	5488% 5807%	0.22 0.23	121% 121%	64% 64%	1.89	5.4% 5.4%	5.3% 5.3%		
	2053	11,278 8,589	147,765 120,200	1310% 1399%	3	354	29,380 21,744	5807% 6149%	0.23	121% 121%	64%	1.89 1.89	5.4%	5.3%		
	2055	6,480	97,274	1501%	2	245	15,936	6506%	0.23	121%	64%	1.89	5.4%	5.5%		
	2056	4,835	77,917	1611%	1	168	11,603	6906%	0.23	121%	64%	1.89	5.5%	5.6%		
L	2057	3,562	61,556	1728%	1	114	8,314	7289%	0.24	121%	64%	1.89	5.5%	5.6%		
Histo	,	93,251,968	122,023,217	131%		66,340,432	40,741,632	61%	2.13	117%	55%	2.12				
Futu Lifetir		43,212,221 136,464,189	66,972,382 188,995,599	155% 138%	9,315	7,130,845 73,471,277	25,956,892 66.698.523	364% 91%	0.43 1.53	138% 121%	299% 64%	0.46 1.89				
Liretii	IIIC	130,404,189	100,990,599	138%		13,411,211	00,090,523	91%	1.53	121%	64%	1.89				

<sup>[1]</sup> Premium restated to reflect the Pennsylvania rate level.
[2] Represents the average interest rate that is used to accumulate or discount for the period between a given calendar year and the valuation date.

## Exhibit IIa Exhibit IIa American Progressive Life & Health Insurance Company of New York Actual-to-Expected Experience by Calendar Year Nationwide Experience Before Requested Increase

All Policy Forms

Benefit Period Three Years or Less

		Actual or Projected Experience using Current Assumptions				Expected Experience using Pricing Assumptions			Actual-to- Expected Cumulative Loss Ratios				Annualized Interest Rates <sup>[2]</sup>		
		A	В	C = B / A	D	E	F	G = F / E	H = C / G	I	J	K = I / J	L	М	
	Calendar Year	Earned Premium <sup>[1]</sup>	Incurred Claims	Incurred Loss Ratio	End of Year Number of Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	Actual-to- Expected Ratio	Actual at the Current Rate (on Col C)	Expected at the Pricing Rate (on Col G)	Actual-to- Expected Ratio	Current Rate	Pricing Rate	
	1987 1988	53,316 125,497	5,400 17,350	10% 14%		34,859 70,855	6,089 14,852	17% 21%	0.58 0.66	10% 13%	17% 20%	0.58 0.64	5.1% 5.1%	5.5% 5.5%	
	1989 1990	146,010 141,609	27,507 33,693	19% 24%		111,056 88,484	38,047 34,137	34% 39%	0.55 0.62	15% 18%	27% 30%	0.57 0.59	5.0% 5.0%	5.5% 5.5%	
	1991 1992	132,897 124,117	38,425 42,333	29% 34%		75,485 65,647	33,275 33,258	44% 51%	0.66	20%	33% 35%	0.61 0.63	4.9% 4.8%	5.5% 5.5%	
	1992 1993 1994	113,273	45,643 48,006	40% 47%		57,004	33,095 32,844	58% 66%	0.69 0.71	24% 26%	37% 39%	0.65 0.66	4.8% 4.7%	5.5% 5.5%	
	1995	102,209 91,988	51,006	55%		49,533 43,179	32,661	76%	0.73	28%	41%	0.68	4.6%	5.5%	
	1996 1997	340,938 841,304	130,229 275,371	38% 33%		208,758 549,646	106,175 242,864	51% 44%	0.75 0.74	30% 31%	43% 44%	0.69 0.71	4.6% 4.5%	6.4% 6.5%	
	1998 1999	1,595,133 1,609,865	355,917 523,837	22% 33%		814,038 1,026,890	358,266 468,487	44% 46%	0.51 0.71	28% 29%	44% 44%	0.64 0.66	4.5% 4.5%	6.5% 6.6%	
	2000 2001	1,831,969 2,153,515	647,395 1,270,827	35% 59%		1,372,194 1,728,866	617,896 749,491	45% 43%	0.78 1.36	30% 36%	44% 44%	0.68 0.81	4.4% 4.4%	6.5% 6.5%	
Historical	2002	2,541,263 2,846,017	741,063 1,857,070	29% 65%		2,027,632 2,305,203	843,740 912,740	42% 40%	0.70	35% 40%	44% 43%	0.80	4.3% 4.2%	6.5% 6.5%	
Experience	2004	2,814,993	805,742	29%		2,241,437	924,812	41%	0.69	38%	43%	0.89	4.1%	6.5%	
	2005 2006	2,594,038 2,343,892	2,229,255 2,205,538	86% 94%		1,973,419 1,736,399	916,701 904,958	46% 52%	1.85 1.81	43% 47%	43% 44%	1.00 1.08	4.0% 4.0%	6.5% 6.4%	
	2007 2008	2,210,214 2,057,669	1,008,597 2,107,184	46% 102%		1,540,057 1,366,924	887,962 864,177	58% 63%	0.79 1.62	47% 50%	45% 46%	1.06 1.10	4.0% 4.0%	6.4% 6.4%	
	2009 2010	1,838,610 1,682,528	2,102,586 1,186,649	114% 71%		1,217,536 1,082,056	838,919 814,051	69% 75%	1.66 0.94	53% 54%	46% 47%	1.15 1.14	4.0% 4.0%	6.4% 6.3%	
	2011 2012	1,483,650 1,419,367	1,096,280 1,140,365	74% 80%		961,873 853,480	791,143 769,732	82% 90%	0.90 0.89	55% 55%	48% 49%	1.13 1.13	4.0% 4.0%	6.3% 6.2%	
	2013 2014	1,386,995 1,402,901	1,315,817 1,614,906	95% 115%		755,659 667,483	749,948 731,426	99% 110%	0.96 1.05	57% 58%	50% 51%	1.13 1.14	4.0% 3.9%	6.2% 6.1%	
	2015 2016	1,397,817 1,367,667	908,469 1,565,288	65% 114%		588,173 517,042	714,018 697,986	121% 135%	0.54 0.85	58% 59%	52% 52%	1.13 1.13	3.9% 3.9%	6.1% 6.0%	
	2017 2018	1,401,689 1,423,094	1,874,386 1,294,229	134% 91%	534 472	453,414 396,636	683,713 670,910	151% 169%	0.89	61% 62%	53% 54%	1.15 1.14	4.0% 4.4%	5.9% 5.8%	
	2019 2020	1,299,804 1,184,942	1,268,184 1,245,257	98% 105%	422 376	346,110 301,258	658,702 647,084	190% 215%	0.51 0.49	62% 63%	55% 55%	1.14	4.5% 4.5%	5.7% 5.7%	
	2021	1,042,949	1,215,186	117%	334	261,517	635,198	243%	0.48	64%	56%	1.13	4.4%	5.6%	
	2022 2023	912,912 794,495	1,179,001 1,137,391	129% 143%	294 258	226,384 195,396	622,948 610,318	275% 312%	0.47 0.46	64% 65%	57% 57%	1.13 1.13	4.5% 4.4%	5.5% 5.5%	
	2024 2025	687,329 590,945	1,087,462 1,032,597	158% 175%	225 195	168,115 144,152	596,296 580,733	355% 403%	0.45 0.43	66% 66%	58% 58%	1.13 1.13	4.5% 4.4%	5.4% 5.4%	
Projected Future	2026 2027	504,926 428,806	972,064 909,187	193% 212%	168 144	123,148 104,780	562,879 543,078	457% 518%	0.42 0.41	67% 67%	59% 59%	1.13 1.13	4.5% 4.5%	5.3% 5.3%	
Experience (40 Years)	2028 2029	361,892 303,530	847,499 785,518	234% 259%	122 104	88,763 74,833	521,774 497,773	588% 665%	0.40 0.39	68% 68%	60% 60%	1.13 1.13	4.5% 4.5%	5.3% 5.2%	
, ,	2030 2031	253,030 209,672	723,013 660,238	286% 315%	87 73	62,760 52,335	471,661 443,263	752% 847%	0.38 0.37	69% 69%	61% 61%	1.13 1.13	4.6% 4.6%	5.2% 5.2%	
	2032 2033	172,732 141,505	599,410 542,250	347% 383%	61 50	43,374 35,709	413,315 382,515	953% 1071%	0.36 0.36	69% 70%	61% 62%	1.13	4.7% 4.8%	5.2% 5.1%	
	2034 2035	115,303 115,303 93,461	488,311 436,482	424% 467%	42 34	29,189 23,679	350,802 318,725	1202% 1346%	0.35 0.35	70% 70% 70%	62% 62%	1.13	4.8% 4.9%	5.1% 5.1% 5.1%	
	2036	75,369	387,724	514%	28	19,057	286,620	1504%	0.34	70%	62%	1.13	5.0%	5.1%	
	2037 2038	60,473 48,286	342,513 301,206	566% 624%	23 19	15,209 12,030	255,142 224,577	1678% 1867%	0.34 0.33	70% 71%	62% 63%	1.13 1.13	5.0% 5.1%	5.1% 5.0%	
	2039 2040	38,374 30,351	263,555 228,396	687% 753%	15 12	9,428 7,317	195,280 167,606	2071% 2291%	0.33 0.33	71% 71%	63% 63%	1.13 1.13	5.1% 5.1%	5.0% 5.0%	
	2041 2042	23,884 18,705	196,513 167,399	823% 895%	10 8	5,621 4,274	142,022 118,642	2527% 2776%	0.33 0.32	71% 71%	63% 63%	1.13 1.13	5.2% 5.2%	5.0% 5.0%	
	2043 2044	14,567 11,280	141,279 118,025	970% 1046%	6 5	3,214 2,391	97,745 79,306	3041% 3317%	0.32 0.32	71% 71%	63% 63%	1.13 1.13	5.2% 5.2%	5.0% 5.0%	
	2045 2046	8,680 6,634	97,456 79,700	1123% 1201%	4	1,758 1,277	63,220 49,522	3596% 3877%	0.31 0.31	71% 71%	63% 63%	1.13 1.13	5.3% 5.3%	5.0% 5.0%	
	2047 2048	5,034 3,790	64,226 51,140	1276% 1350%	2	918 651	38,104 28,753	4153% 4416%	0.31	71% 71%	63% 63%	1.13	5.3% 5.3%	5.1% 5.1%	
	2048 2049 2050	2,829 2,094	40,290 31,497	1424% 1504%	1	457 317	21,314 15,438	4665% 4873%	0.31 0.31 0.31	71% 71% 71%	63%	1.13 1.13 1.13	5.4% 5.4%	5.1% 5.1% 5.2%	
	2051	1,534	24,272	1583%	1	217	10,945	5035%	0.31	71% 71% 71%	63%	1.13	5.4%	5.2%	
	2052 2053	1,111 794	18,127 13,355	1632% 1682%	1 0	148 99	7,568 5,126	5127% 5160%	0.32 0.33	71%	63% 63%	1.13 1.13	5.4% 5.4%	5.3% 5.3%	
	2054 2055	559 386	9,657 6,867	1729% 1779%	0 0	66 44	3,406 2,207	5137% 5016%	0.34 0.35	71% 71%	63% 63%	1.13 1.13	5.4% 5.4%	5.4% 5.4%	
	2056 2057	261 173	4,782 3,210	1831% 1861%	0 0	29 19	1,421 903	4901% 4775%	0.37 0.39	71% 71%	63% 63%	1.13 1.13	5.5% 5.5%	5.5% 5.6%	
Histor		40,192,949	27,272,133	68%		26,584,278	15,847,462	60%	1.14	61%	53%	1.15			
Futur Lifetim		10,876,490 51,069,439	19,014,470 46,286,603	175% 91%	3,603	2,762,679 29,346,957	11,342,842 27,190,304	411% 93%	0.43	151% 71%	342% 63%	0.44 1.13			

<sup>[1]</sup> Premium restated to reflect the Pennsylvania rate level.
[2] Represents the average interest rate that is used to accumulate or discount for the period between a given calendar year and the valuation date.

### Exhibit IIa

# Exhibit IIa American Progressive Life & Health Insurance Company of New York Actual-to-Expected Experience by Calendar Year Nationwide Experience After Requested Increase and Assumed Implementation Date of September 1, 2019 All Policy Forms Benefit Period Three Years or Less

			Actual or Projected Experience using Current Assumptions				xpected Experience		Actual-to-	_	odestica La Cara		Annualized Interest Rates <sup>[2]</sup>	
		A	using Current B	C = B / A	D	usin E	g Pricing Assumpt	ons G = F / E	H = C / G	Cum	ulative Loss Ratios	K = I / J	L	M M
	Calendar Year	Earned Premium <sup>[1]</sup>	Incurred Claims	Incurred Loss Ratio	End of Year Number of Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	Actual-to- Expected Ratio	Actual at the Current Rate (on Col C)	Expected at the Pricing Rate (on Col G)	Actual-to- Expected Ratio	Current Rate	Pricing Rate
	1987	53,316	5,400	10%	Number of Lives	34,859	6,089	17%	0.58	10%	17%	0.58	5.1%	5.5%
	1988 1989	125,497 146,010	17,350 27,507	14% 19%		70,855 111,056	14,852 38,047	21% 34%	0.66 0.55	13% 15%	20% 27%	0.64 0.57	5.1% 5.0%	5.5% 5.5%
	1990	141,609	33,693	24%		88,484	34,137	39%	0.62	18%	30%	0.59	5.0%	5.5%
	1991 1992	132,897 124,117	38,425 42,333	29% 34%		75,485 65,647	33,275 33,258	44% 51%	0.66 0.67	20% 22%	33% 35%	0.61 0.63	4.9% 4.8%	5.5% 5.5%
	1993	113,273	45,643	40%		57,004	33,095	58%	0.69	24%	37%	0.65	4.8%	5.5%
	1994 1995	102,209 91,988	48,006 51,006	47% 55%		49,533 43,179	32,844 32,661	66% 76%	0.71 0.73	26% 28%	39% 41%	0.66 0.68	4.7% 4.6%	5.5% 5.5%
	1996 1997	340,938 841,304	130,229 275,371	38% 33%		208,758 549,646	106,175 242,864	51% 44%	0.75 0.74	30% 31%	43% 44%	0.69 0.71	4.6% 4.5%	6.4% 6.5%
	1998	1,595,133	355,917	22%		814,038	358,266	44%	0.51	28%	44%	0.64	4.5%	6.5%
	1999 2000	1,609,865 1,831,969	523,837 647,395	33% 35%		1,026,890 1,372,194	468,487 617,896	46% 45%	0.71 0.78	29% 30%	44% 44%	0.66 0.68	4.5% 4.4%	6.6% 6.5%
	2001	2,153,515	1,270,827	59%		1,728,866	749,491	43%	1.36	36%	44%	0.81	4.4%	6.5%
Historical	2002 2003	2,541,263 2,846,017	741,063 1,857,070	29% 65%		2,027,632 2,305,203	843,740 912,740	42% 40%	0.70 1.65	35% 40%	44% 43%	0.80 0.92	4.3% 4.2%	6.5% 6.5%
Experience	2004 2005	2,814,993 2,594,038	805,742 2,229,255	29% 86%		2,241,437 1,973,419	924,812 916,701	41% 46%	0.69 1.85	38% 43%	43% 43%	0.89 1.00	4.1% 4.0%	6.5% 6.5%
	2006	2,343,892	2,205,538	94%		1,736,399	904,958	52%	1.81	47%	44%	1.08	4.0%	6.4%
	2007 2008	2,210,214 2,057,669	1,008,597 2,107,184	46% 102%		1,540,057 1,366,924	887,962 864,177	58% 63%	0.79 1.62	47% 50%	45% 46%	1.06 1.10	4.0% 4.0%	6.4% 6.4%
	2009	1,838,610	2,102,586	114%		1,217,536	838,919	69%	1.66	53%	46%	1.15	4.0%	6.4%
	2010 2011	1,682,528 1,483,650	1,186,649 1,096,280	71% 74%		1,082,056 961,873	814,051 791,143	75% 82%	0.94 0.90	54% 55%	47% 48%	1.14 1.13	4.0% 4.0%	6.3% 6.3%
	2012 2013	1,419,367 1,386,995	1,140,365 1,315,817	80% 95%		853,480 755,659	769,732 749,948	90% 99%	0.89 0.96	55% 57%	49% 50%	1.13 1.13	4.0% 4.0%	6.2% 6.2%
	2014	1,402,901	1,614,906	115%		667,483	731,426	110%	1.05	58%	51%	1.14	3.9%	6.1%
	2015 2016	1,397,817 1,367,667	908,469 1,565,288	65% 114%		588,173 517,042	714,018 697,986	121% 135%	0.54 0.85	58% 59%	52% 52%	1.13 1.13	3.9% 3.9%	6.1% 6.0%
	2017 2018	1,401,689 1,423,094	1,874,386 1,294,229	134% 91%	534 472	453,414 396,636	683,713 670,910	151% 169%	0.89 0.54	61% 62%	53% 54%	1.15 1.14	4.0% 4.4%	5.9% 5.8%
	2019	1,309,829	1,267,144	97%	420	346,110	658,702	190%	0.54	62%	55%	1.14	4.5%	5.7%
	2020 2021	1,376,180 1,280,260	1,224,103 1,185,713	89% 93%	369 327	301,258 261,517	647,084 635,198	215% 243%	0.41 0.38	63% 63%	55% 56%	1.13 1.13	4.5% 4.4%	5.7% 5.6%
	2022	1,120,634	1,149,561	103%	288	226,384	622,948	275%	0.37	64%	57%	1.12	4.5%	5.5%
	2023 2024	975,272 843,722	1,108,227 1,058,855	114% 125%	253 220	195,396 168,115	610,318 596,296	312% 355%	0.36 0.35	64% 65%	57% 58%	1.12 1.12	4.4% 4.5%	5.5% 5.4%
Projected	2025 2026	725,408 619,816	1,004,768 945,258	139% 153%	191 164	144,152 123,148	580,733 562,879	403% 457%	0.34 0.33	65% 66%	58% 59%	1.12 1.11	4.4% 4.5%	5.4% 5.3%
Future	2027	526,375	883,563	168%	141	104,780	543,078	518%	0.32	66%	59%	1.11	4.5%	5.3%
Experience (40 Years)	2028 2029	444,236 372,595	823,119 762,479	185% 205%	120 101	88,763 74,833	521,774 497,773	588% 665%	0.32 0.31	67% 67%	60% 60%	1.11 1.11	4.5% 4.5%	5.3% 5.2%
(10.100.10)	2030	310,604	701,422	226%	85	62,760	471,661	752%	0.30	67%	61%	1.11	4.6%	5.2%
	2031 2032	257,381 212,035	640,182 580,907	249% 274%	72 60	52,335 43,374	443,263 413,315	847% 953%	0.29 0.29	68% 68%	61% 61%	1.11 1.11	4.6% 4.7%	5.2% 5.2%
	2033 2034	173,702 141.538	525,261 472,800	302% 334%	49 41	35,709 29,189	382,515 350.802	1071% 1202%	0.28 0.28	68% 68%	62% 62%	1.11 1.11	4.8% 4.8%	5.1% 5.1%
	2035	114,727	422,445	368%	34	23,679	318,725	1346%	0.27	69%	62%	1.11	4.9%	5.1%
	2036 2037	92,518 74,232	375,114 331,259	405% 446%	27 22	19,057 15,209	286,620 255,142	1504% 1678%	0.27 0.27	69% 69%	62% 62%	1.11 1.10	5.0% 5.0%	5.1% 5.1%
	2038 2039	59,273 47,106	291,216 254,739	491% 541%	18 15	12,030 9,428	224,577 195,280	1867% 2071%	0.26 0.26	69% 69%	63% 63%	1.10 1.10	5.1% 5.1%	5.0% 5.0%
	2040	37,257	220,701	592%	12	7,317	167,606	2291%	0.26	69%	63%	1.10	5.1%	5.0%
	2041 2042	29,319 22,961	189,848 161,689	648% 704%	10 8	5,621 4,274	142,022 118,642	2527% 2776%	0.26 0.25	69% 69%	63% 63%	1.10 1.10	5.2% 5.2%	5.0% 5.0%
	2043	17,882	136,435	763%	6	3,214	97,745	3041%	0.25	69%	63%	1.10	5.2%	5.0%
	2044 2045	13,847 10,655	113,960 94,087	823% 883%	4	2,391 1,758	79,306 63,220	3317% 3596%	0.25 0.25	69% 69%	63% 63%	1.10 1.10	5.2% 5.3%	5.0% 5.0%
	2046 2047	8,144 6,180	76,936 61,992	945% 1003%	3	1,277 918	49,522 38,104	3877% 4153%	0.24 0.24	69% 69%	63% 63%	1.10 1.10	5.3% 5.3%	5.0% 5.1%
	2048	4,652	49,358	1061%	2	651	28,753	4416%	0.24	69%	63%	1.10	5.3%	5.1%
	2049 2050	3,473 2,570	38,883 30,394	1120% 1183%	1 1	457 317	21,314 15,438	4665% 4873%	0.24 0.24	69% 70%	63% 63%	1.10 1.10	5.4% 5.4%	5.1% 5.2%
	2051 2052	1,883 1,363	23,421 17,491	1244% 1283%	1	217 148	10,945 7,568	5035% 5127%	0.25 0.25	70% 70%	63% 63%	1.10 1.10	5.4% 5.4%	5.2% 5.3%
	2053	974	12,886	1322%	0	99	5,126	5160%	0.26	70%	63%	1.10	5.4%	5.3%
	2054 2055	686 474	9,318 6,625	1359% 1398%	0	66 44	3,406 2,207	5137% 5016%	0.26 0.28	70% 70%	63% 63%	1.10 1.10	5.4% 5.4%	5.4% 5.4%
	2056	321	4,613	1439%	0	29	1,421	4901%	0.29	70%	63%	1.10	5.5%	5.5%
<u> </u>	2057	212	3,097	1463%	0		903	4775%	0.31	70%	63%	1.10	5.5%	5.6%
Histo Futu		40,192,949 12,663,389	27,272,133 18,554,097	68% 147%	3,546	26,584,278 2,762,679	15,847,462 11,342,842	60% 411%	1.14 0.36	61% 128%	53% 342%	1.15 0.37		
Lifetir		52,856,338	45,826,230	87%	-,- 1	29,346,957	27,190,304	93%	0.94	70%	63%	1.10		

<sup>[1]</sup> Premium restated to reflect the Pennsylvania rate level.
[2] Represents the average interest rate that is used to accumulate or discount for the period between a given calendar year and the valuation date.

# Exhibit IIb American Progressive Life & Health Insurance Company of New York Actual-to-Expected Experience by Calendar Year Nationwide Experience Before Requested Increase All Policy Forms Benefit Period Over Three Years

			Actual or Project				xpected Experience		Actual-to- Expected	C	ulative Loss Ratios		Annua Interest	
		A	B B	C = B / A	D	E	F F	G = F / E	H = C / G	I	J	K = I / J	L	M
	Calendar Year	Earned Premium <sup>[1]</sup>	Incurred Claims	Incurred Loss Ratio	End of Year Number of Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	Actual-to- Expected Ratio	Actual at the Current Rate (on Col C)	Expected at the Pricing Rate (on Col G)	Actual-to- Expected Ratio	Current Rate	Pricing Rate
Historical Experience	1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2014 2015 2015	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 4% 4% 112% 63% 146% 78% 116% 224% 227% 227% 227% 255%		0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 25% 30% 37% 41% 43% 44% 45% 45% 45% 45% 45% 45% 45% 45% 45	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 4% 1% 27% 20% 53% 56% 80% 79% 97% 313% 1130% 1130% 1135% 158% 160% 160% 160%	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 25% 29% 34% 38% 44% 45% 45% 45% 55% 55% 55%	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	5.1% 5.1% 5.0% 5.0% 4.9% 4.8% 4.7% 4.6% 4.6% 4.5% 4.5% 4.5% 4.5% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 3.9% 3.9% 3.9%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
Projected Future Experience (40 Years)	2017 2018 2019 2020 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2032 2034 2035 2036 2031 2032 2044 2045 2040 2041 2042 2043 2044 2045 2044 2045 2047 2048 2049 2050 2051	2.389.663 2.388.600 2.211.408 2.031.217 1.801.630 1.590.177 1.396.999 1.221.902 1.004.384 923.682 798.826 688.688 592.074 507.694 434.275 370.699 315.783 268.427 227.685 192.671 162.634 136.926 114.938 96.192 80.207 66.624 55.114 45.382 37.189 30.307 24.569 19.794 15.841 12.589 9.929 7.764 6.018 4.617 3.509	3,610,447 4,018,956 3,796,572 3,582,964 3,359,415 3,128,762 2,898,428 2,674,210 2,463,524 2,267,865 2,087,553 1,921,261 1,768,427 1,632,293 1,510,940 1,399,151 1,297,290 1,204,838 1,121,077 1,041,703 964,589 891,673 821,084 753,232 687,603 623,758 563,868 508,682 457,330 409,833 365,987 325,032 287,057 215,183 181,426 150,945 124,129 101,508 82,108	151% 168% 168% 178% 178% 178% 178% 219% 2219% 246% 261% 279% 322% 348% 377% 411% 593% 651% 744% 783% 651% 1220% 142% 142% 142% 142% 142% 142% 142% 145% 145% 145% 145% 145% 145% 145% 145	775 697 631 570 631 570 512 458 408 362 282 247 216 189 164 142 123 106 91 78 67 57 49 41 35 29 25 20 17 14 12 9 8 6 5 4 3 2 2 2 1	743,510 645,262 558,076 481,111 413,497 354,368 302,884 258,236 219,658 116,730 112,603 94,800 79,639 66,745 55,791 46,497 38,621 31,952 26,321 21,575 17,583 14,240 11,453 9,141 7,237 5,679 4,415 3,399 2,591 1,954 1,459 1,077 787 5699 407 287 201	994,739 940,739 940,739 887,904 888,803 751,649 678,450 647,085 618,470 592,172 568,002 545,841 524,973 504,289 480,704 438,013 414,394 339,376 322,507 334,934 414,394 31,737 342,941 41,133 31,757 65,913 52,411 41,133 31,757 65,913 52,411 41,133 31,757 24,254 18,338 13,729 10,182 7,410	134% 149% 149% 159% 174% 132% 212% 223% 263% 285% 332% 426% 445% 5554% 633% 723% 826% 942% 1073% 1219% 1377% 1552% 1949% 3240% 3240% 3240% 3546% 3857% 4184% 4519% 4569% 5582% 5965% 6382% 7324% 7324%	1.13 1.15 1.08 1.01 0.97 0.93 0.88 0.83 0.79 0.74 0.70 0.66 0.62 0.58 0.55 0.52 0.50 0.48 0.46 0.44 0.43 0.42 0.41 0.40 0.39 0.38 0.38 0.38 0.38 0.38 0.39 0.40 0.41 0.41 0.42 0.42 0.42 0.43 0.43 0.43	163% 163% 163% 163% 163% 164% 164% 165% 165% 166% 166% 167% 168% 169% 170% 170% 170% 171% 171% 171% 171% 172% 172% 172% 172	57% 57% 58% 58% 58% 58% 59% 60% 60% 61% 61% 61% 62% 62% 62% 62% 63% 63% 63% 63% 64% 64% 64% 64% 64% 64% 64% 64% 64% 64	2.888 2.87 2.87 2.77 2.76 2.77 2.77 2.77 2.77 2.77 2.7	4.0% 4.5% 4.5% 4.5% 4.5% 4.5% 4.5% 4.5% 4.5	6.3% 6.2% 6.2% 6.1% 6.0% 6.0% 5.9% 5.9% 5.8% 5.6% 5.6% 5.5% 5.5% 5.5% 5.1% 5.1% 5.1% 5.1% 5.1
Histo Futu Lifetii	ire	53,059,019 19,971,558 73,030,578	94,751,084 52,006,327 146,757,411	179% 260% 201%	6,006	39,756,154 4,368,166 44,124,320	24,894,169 14,614,050 39,508,219	63% 335% 90%	2.85 0.78 2.24	163% 226% 173%	57% 271% 64%	2.88 0.83 2.68		

<sup>[1]</sup> Premium restated to reflect the Pennsylvania rate level.
[2] Represents the average interest rate that is used to accumulate or discount for the period between a given calendar year and the valuation date.

### Exhibit IIb

## Exhibit IIb American Progressive Life & Health Insurance Company of New York Actual-to-Expected Experience by Calendar Year Nationwide Experience After Requested Increase and Assumed Implementation Date of September 1, 2019

All Policy Forms

Benefit Period Over Three Years

			Actual or Project	ted Experience	1	E	xpected Experience		Actual-to-				Annu	alized
			using Current	Assumptions		usir	g Pricing Assumpt	ions	Expected	Cum	ulative Loss Ratios		Interest	Rates <sup>[2]</sup>
		A	В	C = B / A	D	E	F	G = F / E	H = C / G	ı	J	K=I/J	L	М
	Calendar Year	Earned Premium <sup>[1]</sup>	Incurred Claims	Incurred Loss Ratio	End of Year Number of Lives	Earned Premium	Incurred Claims	Incurred Loss Ratio	Actual-to- Expected Ratio	Actual at the Current Rate (on Col C)	Expected at the Pricing Rate (on Col G)	Actual-to- Expected Ratio	Current Rate	Pricing Rate
	1987 1988	0	0	0% 0%		0	0	0% 0%	0.00	0%	0%	0.00	5.1% 5.1%	0.0%
	1989	0	0	0%		0	0	0%	0.00	0%	0%	0.00	5.0%	0.0%
	1990 1991	0	0	0% 0%		0	0	0% 0%	0.00	0% 0%	0% 0%	0.00 0.00	5.0% 4.9%	0.0% 0.0%
	1992 1993	0	0 0	0% 0%		0	0	0% 0%	0.00	0% 0%	0%	0.00	4.8% 4.8%	0.0% 0.0%
	1994 1995	0	0	0% 0%		0	0	0% 0%	0.00	0% 0%	0%	0.00 0.00	4.7% 4.6%	0.0% 0.0%
	1996	185,306	6,804	4%		51,577	12,816	25%	0.15	4%	25%	0.15	4.6%	6.8%
	1997 1998	554,512 1,147,220	2,288 518,774	0% 45%		271,291 743,328	80,149 272,788	30% 37%	0.01 1.23	1% 27%	29% 34%	0.04 0.79	4.5% 4.5%	6.8% 6.7%
	1999 2000	1,485,850 2,100,767	148,239 2,350,751	10% 112%		1,320,269 2,109,937	546,761 904,992	41% 43%	0.24 2.61	20% 53%	38% 40%	0.52 1.32	4.5% 4.4%	6.7% 6.6%
	2001 2002	2,825,569 3,339,610	1,783,341 4,884,704	63% 146%		2,778,548 3,307,994	1,223,863 1,490,274	44% 45%	1.43 3.25	56% 80%	42% 43%	1.35 1.87	4.4% 4.3%	6.6% 6.6%
Historical	2003	3,746,537	2,923,339	78%		3,652,804	1,639,039	45%	1.74	79%	43%	1.84	4.2%	6.5%
Experience	2004 2005	3,612,308 3,388,041	6,654,325 3,722,554	184% 110%		3,361,585 3,004,344	1,606,519 1,572,321	48% 52%	3.85 2.10	97% 99%	44% 45%	2.20 2.19	4.1% 4.0%	6.5% 6.5%
	2006 2007	3,209,508 3,056,439	3,623,267 5,091,305	113% 167%		2,711,933 2,453,586	1,544,422 1,514,869	57% 62%	1.98 2.70	100% 106%	46% 47%	2.17 2.24	4.0% 4.0%	6.5% 6.5%
	2008 2009	2,912,021 2,725,666	5,951,717 10,476,828	204% 384%		2,216,824 2,000,265	1,479,173 1,438,102	67% 72%	3.06 5.35	113% 130%	48% 50%	2.34 2.63	4.0% 4.0%	6.5% 6.5%
	2010	2,544,026	7,075,926	278%		1,792,221	1,389,734	78%	3.59	138%	51%	2.73	4.0%	6.5%
	2011 2012	2,210,903 2,183,001	9,306,116 4,947,818	421% 227%		1,603,113 1,427,664	1,339,285 1,285,409	84% 90%	5.04 2.52	150% 153%	52% 53%	2.91 2.91	4.0% 4.0%	6.4% 6.4%
	2013 2014	2,301,760 2,359,276	6,347,439 5,483,112	276% 232%		1,262,776 1,112,555	1,228,156 1,169,213	97% 105%	2.84 2.21	158% 160%	53% 54%	2.95 2.95	4.0% 3.9%	6.4% 6.4%
	2015 2016	2,359,983 2,421,033	3,699,198 6,142,794	157% 254%		976,399 853,630	1,109,818 1,051,726	114% 123%	1.38 2.06	160% 163%	55% 56%	2.91 2.92	3.9% 3.9%	6.3% 6.3%
	2017 2018	2,389,683 2,398,600	3,610,447 4,018,956	151% 168%	775 697	743,510 645,262	994,739 940,012	134% 146%	1.13 1.15	163% 163%	57% 57%	2.88 2.85	4.0% 4.5%	6.3% 6.2%
	2019	2,267,163	3,788,757	167%	623	558,076	887,904	159%	1.05	163%	58%	2.82	4.4%	6.2%
	2020 2021	3,061,538 3,084,391	3,424,817 3,139,025	112% 102%	542 487	481,111 413,497	838,830 793,328	174% 192%	0.64 0.53	161% 160%	58% 59%	2.77 2.71	4.5% 4.5%	6.1% 6.0%
	2022 2023	2,722,382 2,391,662	2,914,261 2,692,509	107% 113%	436 388	354,368 302,884	751,649 713,456	212% 236%	0.50 0.48	159% 158%	59% 60%	2.67 2.64	4.4% 4.5%	6.0% 5.9%
	2024 2025	2,091,897 1,822,226	2,477,646 2,276,413	118% 125%	344 304	258,236 219,658	678,450 647,085	263% 295%	0.45 0.42	157% 157%	60% 61%	2.61 2.58	4.5% 4.4%	5.9% 5.8%
Projected Future	2026 2027	1,581,343 1,367,590	2,090,174 1,919,086	132% 140%	268 235	186,435 157,908	618,470 592,172	332% 375%	0.40 0.37	156% 156%	61% 61%	2.56 2.55	4.5% 4.5%	5.8% 5.7%
Experience	2028	1,179,034	1,761,907	149%	206	133,479	568,002	426%	0.35	156%	62%	2.53	4.5%	5.6%
(40 Years)	2029 2030	1,013,631 869,172	1,617,997 1,490,129	160% 171%	179 156	112,603 94,800	545,841 524,973	485% 554%	0.33 0.31	156% 156%	62% 62%	2.52 2.51	4.5% 4.6%	5.6% 5.5%
	2031 2032	743,478 634,636	1,376,493 1,272,208	185% 200%	135 117	79,639 66,745	504,289 482,702	633% 723%	0.29 0.28	156% 156%	62% 63%	2.50 2.50	4.6% 4.7%	5.5% 5.5%
	2033 2034	540,621 459,547	1,177,487 1,091,811	218% 238%	101 87	55,791 46,497	460,640 438,013	826% 942%	0.26 0.25	157% 157%	63% 63%	2.49 2.48	4.8% 4.8%	5.4% 5.4%
	2035 2036	389,796 329,853	1,014,396 941,308	260% 285%	74 64	38,621 31,952	414,394 389,376	1073% 1219%	0.24 0.23	157% 157%	63% 63%	2.48 2.48	4.9% 5.0%	5.3% 5.3%
	2037	278,429	870,573	313%	54	26,321	362,507	1377%	0.23	157%	64%	2.47	5.0%	5.3%
	2038 2039	234,418 196,775	803,884 739,501	343% 376%	46 39	21,575 17,583	334,934 306,755	1552% 1745%	0.22 0.22	157% 158%	64% 64%	2.47 2.47	5.1% 5.1%	5.2% 5.2%
	2040 2041	164,681 137,315	677,764 618,188	412% 450%	33 28	14,240 11,453	278,184 249,593	1954% 2179%	0.21 0.21	158% 158%	64% 64%	2.47 2.46	5.1% 5.2%	5.2% 5.2%
	2042 2043	114,061 94,356	560,363 506,216	491% 536%	23 19	9,141 7,237	221,070 193,571	2418% 2675%	0.20 0.20	158% 158%	64% 64%	2.46 2.46	5.2% 5.2%	5.2% 5.1%
	2044 2045	77,694 63,668	456,390 410,083	587% 644%	16 13	5,679 4,415	167,472 143,034	2949% 3240%	0.20 0.20	158% 158%	64% 64%	2.46 2.46	5.2% 5.3%	5.1% 5.1%
	2046	51,886	367,296	708%	11	3,399	120,525	3546%	0.20	158%	64%	2.46	5.3%	5.1%
	2047 2048	42,062 33,888	327,833 291,008	779% 859%	9	2,591 1,954	99,925 81,767	3857% 4184%	0.20 0.21	158% 158%	64% 64%	2.46 2.46	5.3% 5.3%	5.1% 5.2%
	2049 2050	27,120 21,552	256,894 224,152	947% 1040%	6 5	1,459 1,077	65,913 52,411	4519% 4866%	0.21 0.21	158% 158%	64% 64%	2.46 2.46	5.4% 5.4%	5.2% 5.2%
	2051 2052	16,998 13,292	192,415 162,170	1132% 1220%	4	787 569	41,133 31,757	5227% 5582%	0.22 0.22	158% 158%	64% 64%	2.46 2.46	5.4% 5.4%	5.3% 5.3%
	2052 2053 2054	10,303	134,879	1309% 1403%	2	407 287	24,254	5965% 6382%	0.22	158% 158%	64% 64%	2.46 2.46	5.4% 5.4%	5.4%
	2055	7,904 6,007	110,882 90,648	1509%	2 1	201	18,338 13,729	6832%	0.22 0.22	158%	64%	2.46	5.4%	5.4% 5.5%
	2056 2057	4,515 3,350	73,304 58,459	1624% 1745%	1 1	139 95	10,182 7,410	7324% 7789%	0.22 0.22	158% 159%	64% 64%	2.46 2.46	5.5% 5.5%	5.6% 5.7%
Histo	ory	53,059,019	94,751,084	179%		39,756,154	24,894,169	63%	2.85	163%	57%	2.88		
Futu Lifetii	ire	30,548,832 83,607,851	48,418,284 143,169,368	158% 171%	5,769	4,368,166 44,124,320	14,614,050 39,508,219	335% 90%	0.47 1.91	143% 159%	271% 64%	0.53 2.46		
Liloti		55,557,551	. 10, 100,000	.7170		, . 2 4,020	50,000,210	3070		15570	0470	2.70		

<sup>[1]</sup> Premium restated to reflect the Pennsylvania rate level.
[2] Represents the average interest rate that is used to accumulate or discount for the period between a given calendar year and the valuation date.

### **Exhibit III**

## American Progressive Life & Health Insurance Company of New York Original Pricing Assumptions

### Mortality

1983 Group Annuity Mortality (GAM) Table was used for form APRLTNQ

1983 GAM Table with selection was used for forms APRLTCP, APRLTCQ, CERT-NHO, NHO-700, PRNHOQ, QI-NHHH, and QI-NHO

1958 CSO Mortality Table was used for form A-PNH86

1994 GAM Table (40% Male, 60% Female) with no selection was used for forms HHC 1/98, PRNHO, and QHHC

110% of 1983 GAM Table grading linearly to 130% over 20 years (40% male, 60% female) was used for forms CERT-HHC, HHC-800, QC-HHC, and QI-HHC

1980 CSO Table E (40% Male, 60% Female) was used for forms CERT-NHHH and NHHH-700

### Morbidity

Morbidity assumptions were derived from the statutory claim costs, with adjustments as needed in order to replicate original pricing lifetime loss ratios.

### Interest Rate

6.75% for 10 years, declining linearly to 4.5% in years 20+ was used for forms APRLTCP, APRLTCQ, CERT-NHO, NHO-700, PRNHOQ, QI-NHHH, and QI-NHO

5.5% was used for form A-PNH86

6.5% was used for forms APRLTNQ, HHC 1/98, QHHC, and PRNHO

7% was used for forms CERT-HHC, HHC-800, QC-HHC, and QI-HHC

7% for 6 years, declining linearly to 5% in years 10+ was used for forms CERT-NHHH and NHHH-700

### **Voluntary Termination Rates** Policy Form CERT-HHC, HHC-800, QC-HHC, and QI-HHC Lapse Rates Issue Age Policy 57 - 61 67 - 71 72 - 76 77 - 81 Year < 57 62 - 66 82+ 19.0% 17.0% 23.0% 22.0% 21.0% 15.0% 13.0% 2 16.0% 15.0% 14.0% 12.0% 10.0% 8.0% 7.0% 3 13.0% 12.0% 11.0% 10.0% 9.0% 7.0% 6.5% 4 11.5% 11.0% 10.0% 9.0% 8.0% 6.5% 6.0% 5 10.0% 10.0% 9.5% 8.5% 7.5% 6.0% 6.0% 6 9.0% 9.0% 9.0% 8.0% 7.0% 6.0% 6.0% 7 8.0% 6.5% 8.0% 8.0% 7.0% 6.0% 6.0% 6.0% 6.0% 8 7.0% 7.0% 7.0% 6.0% 6.0% 9+ 6.0% 6.0% 6.0% 6.0% 6.0% 6.0% 6.0%

## **Voluntary Termination Rates**

	Policy Form APRLTNQ											
	Lapse Rates											
	Issue Age											
Year	< 70	71 - 75	76 - 79	80+								
1	20.0%	16.0%	13.0%	10.0%								
2	15.0%	12.0%	10.0%	8.0%								
3	10.0%	8.0%	6.5%	5.0%								
4	5.0%	4.0%	3.3%	2.5%								
5+	4.0%	3.0%	2.5%	2.0%								

Policy Form PRNHO								
Policy	Lapse							
Year	Rates							
1	10.0%							
2	8.0%							
3	6.0%							
4	5.0%							
5+	4.0%							

Policy Forms CERT-NHHH and NHHH-700									
Policy	Policy Lapse								
Year	Rates								
1	15.68%								
2	13.00%								
3	8.00%								
4	8.00%								
5	8.00%								
6	7.00%								
7	6.00%								
8+	5.00%								

Policy Form A-PNH86							
Policy Lapse							
Year	Rates						
1	22.9%						
2	12.0%						
3	7.0%						
4	7.0%						
5	7.0%						
6	6.0%						
7	5.0%						
8+	4.0%						

Policy Form HHC 1/98 and QHHC							
Policy Lapse							
Year	Rates						
1	13.0%						
2	10.0%						
3	8.0%						
4	6.0%						
5+	5.0%						

## **Voluntary Termination Rates**

## Policy Forms APRLTCP, APRLTCQ, CERT-NHO, NHO-700, PRNHOQ, QI-NHHH, and QI-NHO

## Male, 0 Day Elimination Period

		Lapse Rates											
Policy	Issue Age												
Year	< 35	35 - 39	40 - 42	43 - 47	48 - 57	58 - 62	63 - 69	70+					
1	28.0%	26.0%	25.0%	23.0%	14.0%	18.0%	23.0%	25.0%					
2	20.0%	19.0%	18.0%	14.0%	8.0%	11.0%	14.0%	18.0%					
3	18.0%	17.0%	15.0%	12.0%	6.0%	9.0%	12.0%	15.0%					
4	17.0%	16.0%	14.0%	11.0%	6.0%	8.0%	11.0%	14.0%					
5	16.0%	15.0%	13.0%	10.0%	5.0%	7.0%	10.0%	13.0%					
6	15.0%	14.0%	12.0%	9.0%	4.0%	6.0%	9.0%	12.0%					
7	14.0%	12.0%	11.0%	7.0%	4.0%	5.0%	7.0%	11.0%					
8	13.0%	11.0%	10.0%	6.0%	4.0%	4.0%	6.0%	10.0%					
9	10.0%	9.0%	8.0%	5.0%	4.0%	4.0%	5.0%	8.0%					
10	10.0%	9.0%	8.0%	5.0%	4.0%	4.0%	5.0%	8.0%					
11+	10.0%	9.0%	8.0%	5.0%	4.0%	4.0%	5.0%	8.0%					

## Female, 0 Day Elimination Period

		Lapse Rates											
Policy	Issue Age												
Year	< 35	35 - 39	40 - 42	43 - 47	48 - 57	58 - 62	63 - 69	70+					
1	29.0%	28.0%	26.0%	24.0%	15.0%	20.0%	24.0%	26.0%					
2	21.0%	20.0%	19.0%	15.0%	9.0%	12.0%	15.0%	19.0%					
3	19.0%	18.0%	17.0%	13.0%	7.0%	11.0%	13.0%	17.0%					
4	18.0%	17.0%	16.0%	12.0%	6.0%	10.0%	12.0%	16.0%					
5	17.0%	16.0%	15.0%	11.0%	6.0%	8.0%	11.0%	15.0%					
6	16.0%	15.0%	14.0%	10.0%	5.0%	7.0%	10.0%	14.0%					
7	15.0%	14.0%	12.0%	9.0%	5.0%	6.0%	9.0%	12.0%					
8	14.0%	13.0%	11.0%	8.0%	4.0%	5.0%	8.0%	11.0%					
9	11.0%	10.0%	9.0%	6.0%	4.0%	5.0%	6.0%	9.0%					
10	12.0%	10.0%	9.0%	6.0%	4.0%	5.0%	6.0%	9.0%					
11+	12.0%	10.0%	9.0%	7.0%	4.0%	5.0%	7.0%	9.0%					

## **Voluntary Termination Rates**

Policy Forms APRLTCP, APRLTCQ, CERT-NHO, NHO-700, PRNHOQ, QI-NHHH, and QI-NHO (continued)

## Male, 90 Day Elimination Period

				Lapse	Rates									
Policy		Issue Age												
Year	< 35	35 - 39	40 - 42	43 - 47	48 - 57	58 - 62	63 - 69	70+						
1	22.0%	21.0%	20.0%	19.0%	11.0%	15.0%	19.0%	20.0%						
2	16.0%	15.0%	14.0%	11.0%	6.0%	8.0%	11.0%	14.0%						
3	14.0%	13.0%	12.0%	9.0%	5.0%	7.0%	9.0%	12.0%						
4	13.0%	12.0%	11.0%	8.0%	5.0%	6.0%	8.0%	11.0%						
5	12.0%	11.0%	10.0%	7.0%	4.0%	5.0%	7.0%	10.0%						
6	11.0%	10.0%	9.0%	6.0%	3.0%	4.0%	6.0%	9.0%						
7	10.0%	9.0%	8.0%	5.0%	3.0%	4.0%	5.0%	8.0%						
8	9.0%	8.0%	7.0%	4.0%	3.0%	3.0%	4.0%	7.0%						
9	7.0%	6.0%	5.0%	3.0%	3.0%	3.0%	3.0%	5.0%						
10	7.0%	6.0%	5.0%	3.0%	3.0%	3.0%	3.0%	5.0%						
11+	7.0%	6.0%	5.0%	3.0%	3.0%	3.0%	3.0%	5.0%						

## Female, 90 Day Elimination Period

		Lapse Rates											
Policy		Issue Age											
Year	< 35	35 - 39	40 - 42	43 - 47	48 - 57	58 - 62	63 - 69	70+					
1	23.0%	22.0%	21.0%	20.0%	12.0%	16.0%	20.0%	21.0%					
2	17.0%	16.0%	15.0%	12.0%	7.0%	9.0%	12.0%	15.0%					
3	15.0%	14.0%	13.0%	10.0%	5.0%	8.0%	10.0%	13.0%					
4	14.0%	13.0%	12.0%	9.0%	5.0%	7.0%	9.0%	12.0%					
5	13.0%	12.0%	11.0%	8.0%	5.0%	6.0%	8.0%	11.0%					
6	12.0%	11.0%	10.0%	7.0%	4.0%	5.0%	7.0%	10.0%					
7	11.0%	10.0%	9.0%	6.0%	4.0%	4.0%	6.0%	9.0%					
8	10.0%	9.0%	8.0%	5.0%	3.0%	3.0%	5.0%	8.0%					
9	8.0%	7.0%	6.0%	4.0%	3.0%	3.0%	4.0%	6.0%					
10	8.0%	7.0%	6.0%	4.0%	3.0%	3.0%	4.0%	6.0%					
11+	8.0%	7.0%	6.0%	4.0%	3.0%	3.0%	4.0%	6.0%					

## **Voluntary Termination Rates**

## Policy Forms APRLTCP, APRLTCQ, CERT-NHO, NHO-700, PRNHOQ, QI-NHHH, and QI-NHO (continued)

## Male, 180 Day Elimination Period

				Lapse	Rates	•	•	
Policy				Issue	e Age			
Year	< 35	35 - 39	40 - 42	43 - 47	48 - 57	58 - 62	63 - 69	70+
1	19.0%	18.0%	18.0%	16.0%	10.0%	13.0%	16.0%	18.0%
2	13.0%	13.0%	12.0%	9.0%	6.0%	7.0%	9.0%	12.0%
3	12.0%	11.0%	10.0%	8.0%	4.0%	6.0%	8.0%	10.0%
4	11.0%	10.0%	9.0%	7.0%	4.0%	5.0%	7.0%	9.0%
5	10.0%	9.0%	8.0%	6.0%	3.0%	5.0%	6.0%	8.0%
6	9.0%	8.0%	8.0%	5.0%	2.0%	4.0%	5.0%	8.0%
7	8.0%	7.0%	7.0%	4.0%	2.0%	3.0%	4.0%	7.0%
8	7.0%	7.0%	6.0%	4.0%	2.0%	2.0%	4.0%	6.0%
9	6.0%	5.0%	4.0%	3.0%	2.0%	2.0%	3.0%	4.0%
10	6.0%	5.0%	4.0%	3.0%	2.0%	2.0%	3.0%	4.0%
11+	6.0%	5.0%	4.0%	3.0%	2.0%	2.0%	3.0%	4.0%

## Female, 180 Day Elimination Period

	Lapse Rates								
Policy	Issue Age								
Year	< 35	35 - 39	40 - 42	43 - 47	48 - 57	58 - 62	63 - 69	70+	
1	20.0%	19.0%	18.0%	17.0%	10.0%	14.0%	17.0%	18.0%	
2	14.0%	13.0%	13.0%	10.0%	6.0%	8.0%	10.0%	13.0%	
3	12.0%	12.0%	11.0%	9.0%	5.0%	7.0%	9.0%	11.0%	
4	12.0%	11.0%	10.0%	8.0%	4.0%	6.0%	8.0%	10.0%	
5	11.0%	10.0%	9.0%	7.0%	4.0%	5.0%	7.0%	9.0%	
6	10.0%	9.0%	8.0%	6.0%	3.0%	5.0%	6.0%	8.0%	
7	9.0%	8.0%	7.0%	5.0%	3.0%	4.0%	5.0%	7.0%	
8	8.0%	7.0%	7.0%	4.0%	2.0%	3.0%	4.0%	7.0%	
9	6.0%	6.0%	5.0%	4.0%	2.0%	3.0%	4.0%	5.0%	
10	6.0%	6.0%	5.0%	4.0%	2.0%	3.0%	4.0%	5.0%	
11+	6.0%	6.0%	5.0%	4.0%	2.0%	3.0%	4.0%	5.0%	

## **Exhibit IV**

# American Progressive Life & Health Insurance Company of New York Alternative 58/85 Test After Requested Increase All Policy Forms

Accumulated value of initial earned premium	148,274,773 x	65%	=	97,057,308
2a Accumulated value of earned premium 2b Accumulated value of prior premium rate schedule increases (2a - 1)	154,714,863 6,440,090 x	85%	=	5,474,076
3 Present value of future projected initial earned premium	10,255,874 x	65%	=	6,713,263
<ul> <li>4a Present value of future projected premium</li> <li>4b Present value of future projected premium in excess of the projected initial earned premiums (4a - 3)</li> </ul>	32,706,725 22,450,851 x	85%	=	19,083,224
5 Lifetime Earned Premium Times Prescribed Factor: Sum of 1, 2b, 3, and 4b				128,327,871
6a Accumulated value of incurred claims without the inclusion of active life reserves 6b Present value of future projected incurred claims without the inclusion of active life reserves				181,996,755 54,887,970
7 Lifetime Incurred Claims with Rate Increase: Sum 6a and 6b				236,884,725
8 Test: 7 is not less than 5				Pass
All values are accumulated or discounted at the average maximum valuation interest rate for contract reserves of 4.5%.  The future projected incurred claims (item 6b) were increased by 20% to reflect assumptions with moderately adverse experience. Items 2a and 4a have been restated to reflect the Pennsylvania rate level.  65% represents the greater of the original anticipated lifetime loss ratio or 58% as prescribed in Pennsylvania Code 89a.118(g)(2).				

The assumptions for mortality, voluntary lapse, and morbidity were developed by Milliman based on historical experience through December 31, 2017 with policy termination experience through June 30, 2018. Where actual experience had low credibility or did not exist, industry experience was also used. The experience used to develop these assumptions includes historical experience of American Progressive Life & Health Insurance Company of New York (American Progressive). The methodology used to develop these assumptions is provided below.

### Morbidity

The morbidity assumption was developed by creating claim costs from the Milliman 2017 *Long-Term Care Guidelines* (*Guidelines*) for each policy form or group of policy forms with similar plan designs. The *Guidelines* provide a flexible, but consistent, basis for the determination of claim costs for a wide variety of long-term care benefit packages. These rating structures can be used to anticipate future claim levels, evaluate past experience, and establish interrelationships between different long-term care coverages. Milliman analyzed nearly \$50 billion in long-term care insurance incurred claims to develop these *Guidelines*.

Salvage factors were applied to the claim costs to reflect the difference between actual charge levels and the daily benefit amount.

Applied to the *Guidelines*' morbidity basis are multiplicative scalars reflecting actual experience. The morbidity scalars were developed for various cohorts by inspection of the progression of the historical to projected calendar year values and smoothing the transition of annual and cumulative loss ratios from the historical period to the projection period. In developing the current scalars, premiums were restated to reflect no prior increases to prevent recent nationwide rate increases from lowering recent historical loss ratios.

Exhibit A provides the annual and cumulative loss ratios for the most recent five historical years and first five future projected years used in the development of the current morbidity scalars. Due to fluctuations in the historical incurred claims, we smoothed historical claim experience and also considered the cumulative loss ratios in setting the morbidity scalars. This exhibit shows the smooth transition from the historical to the projection period based on the pattern of the cumulative loss ratios as justification for the current morbidity scalars. This approach was necessary due to data limitations relating to accurately identifying policy duration of claim onset and is considered reasonable for this purpose. For cohorts that were not fully credible, the cohort scalar was credibility-weighted with the scalar of the aggregate-level experience. Exhibit A shows the loss ratios with the credibility-weighted scalar.

## Persistency

## Mortality

The mortality assumption for these forms is the 1994 Group Annuitant Mortality (GAM) table without selection or improvement. The 1994 GAM table was selected as it was the most conservative table for all forms required for reserve purposes.

The scalar is determined based on data through June 30, 2018 considering (1) the amount of premium on waiver and (2) the reasonability of the resulting ultimate lapse assumption. The amount of premium on waiver, is an indicator of the proportion of in-force insureds that are on claim. Those on claim are expected to have higher mortality than those not on claim. Therefore, a higher percentage of premium on waiver (i.e. more policies in claim status relative to the total) is an indicator of higher overall mortality.

### Benefit Exhaustion

A benefit exhaustion rate assumption is applied to policies with non-lifetime benefit periods additively in conjunction with the base lapse assumption below. Benefit exhaustion rates are based on industry experience and are shown in the following table:

Assumed Benefit Exhaustion Rates by Attained Age and Benefit Period

		xhaustion		u bellelit Fellou		xhaustion	
	Rate				Rate		
Attained Age	1-4 Years	5-7 Years		Attained Age	1-4 Years	5-7 Years	
<= 66	0.0000	0.0000		85	0.0111	0.0081	
67	0.0001	0.0001		86	0.0135	0.0097	
68 - 70	0.0002	0.0001		87	0.0163	0.0117	
71	0.0003	0.0002		88	0.0198	0.0141	
72	0.0004	0.0002		89	0.0241	0.0168	
73	0.0005	0.0003		90	0.0293	0.0201	
74	0.0006	0.0003		91	0.0353	0.0239	
75	0.0008	0.0004		92	0.0422	0.0283	
76	0.0010	0.0005		93	0.0500	0.0334	
77	0.0012	0.0007		94	0.0586	0.0391	
78	0.0020	0.0013		95	0.0681	0.0455	
79	0.0028	0.0020		96	0.0786	0.0529	
80	0.0038	0.0027		97	0.0900	0.0611	
81	0.0048	0.0035		98	0.1020	0.0700	
82	0.0060	0.0044		99	0.1150	0.0800	
83	0.0075	0.0055		100	0.1291	0.0913	
84	0.0091	0.0067		101+	0.1291	0.0913	

## Lapse Rates

Insureds that have elected a nonforfeiture (NF) benefit or triggered a contingent benefit upon lapse (CBUL) are excluded from termination counts used in this study as these policies cannot lapse in the future (only terminate due to death or benefit expiry). They are included as exposures until the time of NF election, but subsequently excluded from the termination study to avoid skewing the results.

In developing the base lapse assumption from actual experience, a shock lapse rate assumption is applied to all policies that have received rate increases. The shock lapse rates are based on industry experience and are shown in the following table:

**Assumed Historic Shock Lapse Rates** 

Rate Increase %	Shock Lapse Rate
0.01% to 9.99%	1.00%
10.00% to 19.99%	1.50%
20.00% to 29.99%	2.00%
30.00% to 49.99%	2.50%
50.00% to 500%	3.0% + (450% - (500% - Increase%)) / 450% x 17.0%
500.01%+	20.00%

An ultimate base lapse rate of 1.25% is used to project future experience for durations eight and later. This assumption was selected based on the results of a termination study that analyzed experience for the most recent seven years and the associated credibility.

The following table provides the calendar year 2011 through 2017 experience used to determine the lapse assumption. The derived base lapses are equal to 1 - (1 - total termination rate) / ((1 - expected mortality rate) x (1 - expected shock rate)) – expected benefit exhaustion rate. The expected mortality, benefit exhaustion, and shock lapse rates reflect those assumptions described above.

Calendar	Total Terminations		Expe Mort		Expe Shock		Be:	ected nefit ustion	Derive Lap	d Base ose	
Year	Exposure	Count	Rate	Count	Rate	Count	Rate	Count	Rate	Count	Rate
2011	2,495	204	8.2%	137	5.5%	26	1.0%	9	0.4%	32	1.5%
2012	2,290	166	7.2%	133	5.8%	3	0.1%	9	0.4%	22	1.0%
2013	2,115	161	7.6%	129	6.1%	27	1.3%	8	0.4%	-3	0.0%
2014	1,945	160	8.2%	124	6.4%	13	0.7%	8	0.4%	15	0.9%
2015	1,781	188	10.6%	120	6.8%	22	1.2%	8	0.5%	38	2.4%
2016	1,588	147	9.3%	112	7.1%	9	0.6%	8	0.5%	18	1.3%
2017	1,435	128	8.9%	107	7.4%	17	1.2%	7	0.5%	-2	0.0%
Total <sup>[1]</sup>	13,650	1,154	8.5%	862	6.3%	116	0.8%	58	0.4%	118	1.0%

<sup>[1]</sup> Column totals may not equal the sum of the rows due to rounding.

The ultimate lapse rate was set to 1.25% based on actual recent experience, judgment, and consistency with the derived lapse rate using experience data through December 31, 2016.

A description of the assumed credibility measure is described at the end of this appendix.

## Rate Increase Dependent Assumptions

Shock Lapse

The shock lapse rates are based on industry experience and are shown in the following table:

## **Assumed Projected Shock Lapse Rates**

	•
Rate Increase %	Shock Lapse Rate
0.01% to 9.99%	0.50%
10.00% to 19.99%	1.25%
20.00% to 29.99%	2.00%
30.00% to 49.99%	2.50%
50.00% to 500%	3.0% + (450% - (500% - Increase%)) / 450% x 17.0%
500.01%+	20.00%

## Reduced Benefit Options (RBO)

The reduction to premium and benefits due to RBO elections was derived from industry experience. We assume that those electing RBO will reduce their benefits so that premiums after the increase are closer to those before the increase. We assume that the percent reduction in premium corresponds to an equivalent percent reduction in claims. The reduction to premium and claims can then be determined as follows:

Reduction to premium and claims due to the election of RBO

= 1 – (Average premium level after the rate increase with RBO election / Premium level after the full rate increase without any RBO election), where

Average premium level after the rate increase with RBO election

= weighted average premium level of those assumed to elect RBO with those assumed to accept the full rate increase, excluding those who lapsed.

### Adverse Selection

The adverse selection assumption was developed from the following formula and actuarial judgment. We assume that at the time of the rate increase, policyholders that lapse or elect to reduce benefits will be selective in that their relative morbidity is 25% lower than that of the remaining pool.

PoolMorb = AdvSelMorb x [(1 – Additional Lapse – Reduced Benefits)

+ (1 - 25%) x (Additional Lapse) + (1 - 25%) x Reduced Benefits], where

PoolMorb = morbidity of the pool before the rate increase = 1.0

AdvSelMorb = adverse morbidity of the remaining pool after the rate increase due to selective lapses

Solving the above for the adverse selection component results in the following formula:

AdvSelMorb = 1 / (1 – 25% x Additional Lapse – 25% x Reduced Benefits)

## Credibility

The methodology employed to develop the assumptions considers actual historical experience and its associated credibility. The credibility percentage for each assumption was determined as (Number of Events / Credibility Threshold)<sup>1/2</sup>, with events defined as policy terminations, deaths, derived voluntary lapses, or claims. A credibility standard of a 90% confidence interval for the number of events with an error that varies by event was chosen. The table below provides the confidence interval and criterion for full credibility.

Events	Credibility Standard Confidence Interval	Credibility Threshold
Policy Termination	+/-5.0%	1,082
Death	+/-7.5%	481
Derived Voluntary Lapse	+/-10.0%	271
Claims	+/-10.0%	271

Exhibit A-a

American Progressive Life & Health Insurance Company of New York

Loss Ratios Used to Develop Morbidity Scalar

Nationwide Experience Restated to No Prior Increases

Benefit Period Three Years or Less

				Ratio of S	Successive
Calendar	Loss	Ratios	Claim	Loss	Ratios
Year	Annual	Cumulative	Count	Annual	Cumulative
2013	109%	57%	31	-	
2014	150%	59%	25	1.38	1.03
2015	97%	59%	21	0.65	1.01
2016	192%	61%	22	1.97	1.03
2017	255%	255% 63%		1.33	1.04
2018	184%	64%		0.72	1.02
2019	202%	66%		1.10	1.02
2020	224%	67%		1.11	1.02
2021	248%	68%		1.11	1.02
2022	275%	69%		1.11	1.02
	5 Year Clain	n Count Total:	117		·
		Credibility:	66%		

Exhibit A-b

American Progressive Life & Health Insurance Company of New York

Loss Ratios Used to Develop Morbidity Scalar

Nationwide Experience Restated to No Prior Increases

Benefit Period Over Three Years

				Ratio of Successive		
Calendar	Loss	Ratios	Claim	Loss	Ratios	
Year	Annual	Cumulative	Count	Annual	Cumulative	
2013	317%	158%	60			
2014	303%	162%	51	0.96	1.03	
2015	233%	164%	43	0.77	1.01	
2016	420%	169%	52	1.80	1.03	
2017	286%	171%	26	0.68	1.01	
2018	323%	173%		1.13	1.01	
2019	338%	175%		1.05	1.01	
2020	355%	177%		1.05	1.01	
2021	373%	179%		1.05	1.01	
2022	390%	180%		1.05	1.01	
	5 Year Claim Count Total:			•	<u>.                                      </u>	
		Credibility:	93%			

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Product
Comprehensive Long-Term Care
Comprehensive Long-Term Care
Home Health Care Only
Home Health Care Only

Number PRNHO, et al. PRNHOQ, et al. HHC 1/98, et al. QHHC, et al.

### 1. Purpose of Filing

This supplement has been prepared for the purpose of demonstrating the compliance of the requested rate increase with Title 40 P.S. Insurance Section 3801.303(c) and (e) and Reg. 89.83 of the Insurance Regulations for the state of Pennsylvania. It may not be appropriate for other purposes.

### 2. Demonstration of Compliance with Title 40 P.S. Section 3801.303

(c) and (e): We believe that we comply with these subsections of the regulation by submitting these rates before they are being used.

## 3. Demonstration of Compliance with Reg. 89.83

- 89.83 (a): This subsection requires no action.
- 89.83 (b): This subsection is not applicable since this filing is not for rates for new policy forms.
- 89.83 (c): Revision of Current Rates
- (1): This rate increase filing complies with the minimum loss ratio requirement of 60%, as specified in Reg. 89a.117.
- (2): Section 2 of the attached Actuarial Memorandum provides a description of benefits. A copy of the affected policy forms may be provided upon request.
- (2)(i): The primary reason this business is in need of a premium rate increase is emerging experience running more adversely than expected in pricing. A rate increase is considered an effective way to reduce projected losses.

The company analyzed nationwide experience by benefit period (BP) cohort to better align the rate increase with the adverse experience. The company is requesting an amount justified on each BP cohort, subject to a 100% maximum. For this purpose a rate increase is considered justified to the extent that the actual-to-expected lifetime loss ratio exceeds 1.00, when historical incurred claims are capped at the expected level. Benefit periods of three years or less are defined as those that do not exceed three years or \$250,000. Based on nationwide experience restated to this state's rate history (as stated below), the company is requesting the increases shown in the following table:

Cohort	Requested Rate Increase
BP three years or less	29%
BP over three years	100%

The company has been actively monitoring experience and requesting increases since 2012 in an effort to alleviate the poor performance on this block of business. Although a larger rate increase is currently supportable based on minimum loss ratio regulation, American Progressive is requesting an average 65% rate increase at this time.

Six increases have been approved and implemented on the above-listed policy forms and associated riders.

- 1. A 15% increase was approved in November 2012 and implemented beginning February 2013.
- 2. A 15% increase was approved in April 2014 and implemented beginning June 2014.
- 3. A 15% increase was approved in May 2015 and implemented beginning July 2015.
- 4. A 12% increase was approved in July 2016 and implemented beginning September 2016.
- 5. A 15% increase was approved in June 2017 and implemented beginning September 2017.
- 6. A 15% increase was approved in May 2018 and implemented beginning September 2018.

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No policyholder received more than one increase in a 12-month period.

The company is not currently issuing new business on any long-term care policy forms. Therefore, the requirement to cap the renewal premium rate schedule by the new business rate schedules is not applicable.

Existing rates and revised rates are enclosed with this filing as prepared by American Progressive. Please note that the actual rates implemented may vary from those shown slightly due to implementation rounding algorithms.

Attachment 1 to this supplement displays nationwide experience showing earned premium and incurred claims, both with and without the requested rate increase. Attachment 2 to this supplement displays nationwide experience showing written premium and paid claims, both with and without the requested rate increase. Written premiums are not available prior to 1996 and were estimated based on the portion of written premiums from 1996 through 2012 relative to earned premiums. The premiums in Attachments 1 and 2 to this supplement have been restated to reflect the Pennsylvania rate level.

Attachment 3 provides Pennsylvania-specific experience showing earned premium and incurred claims, both with and without the requested rate increase. Attachment 4 provides Pennsylvania-specific experience showing written premium and paid claims, both with and without the requested rate increase. Please note that Pennsylvania-specific experience is not considered fully credible, but is being provided as required.

(2)(ii)(A): In Pennsylvania, there has been a cumulative increase of 125% implemented on the above-listed forms. These increases were implemented from 2013 through 2018.

(2)(ii)(B): Table 1 shows the commission scales by policy duration. All commissions are paid on the original gross premium. There are no commissions paid on waived premium or rate increase premium. A one-time \$25 fee is 100% commissionable to the marketing organization. The Direct Writing Agent commission cannot exceed 50% in the first policy year and 10% in renewal years.

Table 1
Commission Rates by Issue Age

Policy		Issue Age								
Year	<55	55-59	60-64	65-69	70-74	75-79	80-85			
1 <sup>[1]</sup>	95.0%	90.0%	85.0%	80.0%	75.0%	70.0%	65.0%			
2-3	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%			
4-10	17.5%	17.5%	17.5%	17.5%	17.5%	17.5%	17.5%			
11+ <sup>[2]</sup>	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%	7.0%			

[1] For PRNHOQ, et al. policies issued on or after September 16, 2002, first year commissions were 5% higher. [2] 17.5% non-vested service fee in years 11+ assumed to equate to 7.0% effective rate.

(2)(ii)(C)(I): Premiums earned and written since inception for nationwide experience can be found in Attachments 1 and 2 to this supplement, respectively. Premiums earned and written since inception for Pennsylvania-specific experience can be found in Attachments 3 and 4 to this supplement, respectively. Attachment 5 provides reserve balances and the calculation basis for both nationwide and Pennsylvania-specific experience. Please note that Pennsylvania-specific experience is not considered fully credible, but is being provided as required.

(2)(ii)(C)(II): Claims incurred and paid since inception for nationwide experience can be found in Attachments 1 and 2 to this supplement, respectively. Claims incurred and paid since inception for Pennsylvania-specific experience can be found in Attachments 3 and 4 to this supplement, respectively. Please note that Pennsylvania-specific experience is not considered fully credible, but is being provided as required.

Attachments 6 and 7 provide a durational loss ratio analysis for nationwide and Pennsylvania-specific experience, respectively. Please note that Pennsylvania-specific experience is not considered fully credible, but is being provided as required. The premiums in Attachment 6 to this supplement have been restated to reflect the Pennsylvania rate level.

## Supplement to the Actuarial Memorandum March 27, 2019

(2)(ii)(D): We understand that we have provided information sufficient to support the rate increase requested in this filing.

(2)(iii): We believe that data used in this rate increase filing is in agreement with those used in the annual statement filed with the Department.

89.83 (d): Proposed rate tables intended to comply with this subsection are included with this filing as prepared by American Progressive.

## Attachment 1 American Progressive Life & Health Insurance Company of New York Actual-to-Expected Experience by Calendar Year Nationwide Experience Before Requested Increase All Policy Forms All Benefit Periods

		Actual or Projected Experience					pected Experience		Actual-to-					alized
		A	using Current	Assumptions C = B / A	D	using E	Pricing Assump	G = F / E	H = C / G	Cum	ulative Loss Ratio	K = I / J	Interest	Rates <sup>[2]</sup>
		^	5	OBIA	Ď.			0=172		l				
	Calendar	Earned	Incurred	Incurred	End of Year	Earned	Incurred	Incurred	Actual-to- Expected	Actual at the Current Rate	Expected at the Pricing Rate	Actual-to- Expected	Current	Pricing
	Year	Premium <sup>[1]</sup>	Claims	Loss Ratio	Number of Lives	Premium	Claims	Loss Ratio	Ratio	(on Col C)	(on Col G)	Ratio	Rate	Rate
	1987 1988	53,316 125,497	5,400 17,350	10% 14%		34,859 70,855	6,089 14,852	17% 21%	0.58 0.66	10% 13%	17% 20%	0.58 0.64	5.1% 5.1%	5.5% 5.5%
	1989	146,010	27,507	19%		111,056	38,047	34%	0.55	15%	27%	0.57	5.0%	5.5%
	1990 1991	141,609 132,897	33,693 38,425	24% 29%		88,484 75,485	34,137 33,275	39% 44%	0.62 0.66	18% 20%	30% 33%	0.59 0.61	5.0% 4.9%	5.5% 5.5%
	1992 1993	124,117	42,333	34%		65,647	33,258	51%	0.67	22%	35%	0.63	4.8%	5.5%
	1993	113,273 102,209	45,643 48,006	40% 47%		57,004 49,533	33,095 32,844	58% 66%	0.69 0.71	24% 26%	37% 39%	0.65 0.66	4.8% 4.7%	5.5% 5.5%
	1995	91,988	51,006	55%		43,179	32,661	76%	0.73	28%	41%	0.68	4.6%	5.5%
	1996 1997	526,244 1,395,816	137,032 277,659	26% 20%		260,335 820,937	118,991 323,013	46% 39%	0.57 0.51	28% 24%	42% 41%	0.65 0.60	4.6% 4.5%	6.5% 6.6%
	1998	2,742,353	874,691	32% 22%		1,557,366	631,054	41% 43%	0.79	28%	41%	0.68	4.5%	6.6%
	1999 2000	3,095,715 3,932,736	672,075 2,998,146	76%		2,347,160 3,482,131	1,015,248 1,522,888	44%	0.50 1.74	26% 40%	42% 42%	0.62 0.94	4.5% 4.4%	6.6% 6.6%
	2001	4,979,085	3,054,169	61%		4,507,414	1,973,354	44% 44%	1.40	45%	43%	1.05	4.4%	6.5%
Historical	2002 2003	5,880,873 6,592,555	5,625,766 4,780,409	96% 73%		5,335,626 5,958,007	2,334,014 2,551,779	43%	2.19 1.69	56% 59%	43% 43%	1.30 1.37	4.3% 4.2%	6.5% 6.5%
Experience	2004 2005	6,427,301	7,460,067	116% 99%		5,603,022	2,531,331	45% 50%	2.57	68% 71%	43% 44%	1.56	4.1%	6.5% 6.5%
	2006	5,982,078 5,553,400	5,951,809 5,828,804	105%		4,977,763 4,448,332	2,489,022 2,449,380	55%	1.99 1.91	74%	45%	1.61 1.65	4.0% 4.0%	6.5%
	2007 2008	5,266,652 4,969,690	6,099,902 8,058,901	116% 162%		3,993,643 3,583,748	2,402,832 2,343,350	60% 65%	1.93 2.48	78% 83%	46% 47%	1.68 1.77	4.0% 4.0%	6.5% 6.5%
	2008	4,564,276	12,579,414	276%		3,217,801	2,343,350	71%	3.89	94%	47%	1.77	4.0%	6.4%
	2010 2011	4,226,554 3,694,553	8,262,575 10,402,395	195% 282%		2,874,277 2,564,985	2,203,786 2,130,428	77% 83%	2.55	99% 106%	49% 50%	2.01	4.0%	6.4% 6.4%
	2012	3,602,368	6,088,183	169%		2,281,143	2,055,140	90%	1.88	108%	51%	2.10	4.0%	6.4%
	2013 2014	3,688,754 3,762,176	7,663,255 7,098,018	208% 189%		2,018,435 1,780,037	1,978,104 1,900,640	98% 107%	2.12 1.77	111% 114%	52% 53%	2.14 2.15	4.0% 3.9%	6.3% 6.3%
	2014	3,757,799	4,607,667	123%		1,780,037	1,823,836	117%	1.77	114%	54%	2.15	3.9%	6.2%
	2016 2017	3,788,700 3,791,372	7,708,082	203% 145%	1.309	1,370,672	1,749,713	128% 140%	1.59 1.03	116% 117%	54% 55%	2.13	3.9% 4.0%	6.2% 6.1%
	2017	3,821,694	5,484,833 5,313,186	139%	1,168	1,196,924 1,041,898	1,678,452 1,610,923	155%	0.90	118%	56%	2.12 2.10	4.0%	6.0%
	2019 2020	3,511,212 3,216,159	5,064,755 4,828,221	144% 150%	1,054 946	904,186 782,369	1,546,606 1,485,914	171% 190%	0.84	118% 119%	57% 57%	2.09	4.4% 4.5%	6.0% 5.9%
	2021	2,844,579	4,574,601	161%	846	675,014	1,428,526	212%	0.76	119%	58%	2.07	4.4%	5.9%
	2022 2023	2,503,088 2,191,493	4,307,763 4,035,819	172% 184%	752 666	580,752 498,280	1,374,597 1,323,774	237% 266%	0.73 0.69	120% 121%	58% 59%	2.06 2.05	4.5% 4.5%	5.8% 5.7%
	2024	1,909,231	3,761,671	197%	587	426,351	1,274,747	299%	0.66	121%	59%	2.05	4.5%	5.7%
Projected	2025 2026	1,655,330 1,428,607	3,496,121 3,239,929	211% 227%	515 450	363,811 309,583	1,227,817 1,181,350	337% 382%	0.63 0.59	122% 123%	60% 60%	2.04 2.04	4.4% 4.5%	5.6% 5.6%
Future	2027	1,227,631	2,996,740	244%	391	262,688	1,135,250	432%	0.56	123%	61%	2.03	4.5%	5.5%
Experience (40 Years)	2028 2029	1,050,580 895,604	2,768,760 2,553,945	264% 285%	339 292	222,242 187,436	1,089,776 1,043,613	490% 557%	0.54 0.51	124% 124%	61% 61%	2.03 2.03	4.5% 4.5%	5.5% 5.4%
(10 10010)	2030	760,724	2,355,306	310%	251	157,559	996,634	633%	0.49	125%	62%	2.02	4.6%	5.4%
	2031 2032	643,947 543,431	2,171,177 1,998,561	337% 368%	215 184	131,974 110,119	947,552 896,017	718% 814%	0.47 0.45	125% 125%	62% 62%	2.02 2.02	4.6% 4.7%	5.4% 5.3%
	2033	457,288	1,839,540	402%	156	91,499	843,155	921%	0.44	126%	62%	2.02	4.8%	5.3%
	2034 2035	383,730 321,146	1,693,149 1,557,558	441% 485%	133 112	75,686 62,300	788,815 733,118	1042% 1177%	0.42 0.41	126% 126%	63% 63%	2.02 2.01	4.8%	5.3% 5.2%
	2036	268,040	1,429,426	533%	95	51,009	675,996	1325%	0.40	127%	63%	2.01	5.0%	5.2%
	2037 2038	223,106 185,212	1,307,102 1,192,879	586% 644%	80 67	41,530 33,605	617,649 559,511	1487% 1665%	0.39 0.39	127% 127%	63% 63%	2.01 2.01	5.0% 5.1%	5.2% 5.2%
	2039	153,313	1,084,638	707%	56	27,010	502,036	1859%	0.38	127%	63%	2.01	5.1%	5.1%
	2040 2041	126,543 104,092	981,628 884,116	776% 849%	47 39	21,557 17,074	445,790 391,616	2068% 2294%	0.38 0.37	127% 128%	63% 64%	2.01 2.01	5.1% 5.2%	5.1% 5.1%
	2042	85,329	791,157	927%	32	13,415	339,711	2532%	0.37	128%	64%	2.01	5.2%	5.1%
	2043 2044	69,682 56,662	705,147 626,707	1012% 1106%	27 22	10,451 8,069	291,316 246,777	2787% 3058%	0.36 0.36	128% 128%	64% 64%	2.01 2.01	5.2% 5.2%	5.1% 5.1%
	2045	45,869	554,786	1210%	18	6,172	206,254	3341%	0.36	128%	64%	2.01	5.3%	5.1%
	2046 2047	36,941 29,603	489,534 430,212	1325% 1453%	15 12	4,676 3,508	170,047 138,029	3637% 3935%	0.36 0.37	128% 128%	64% 64%	2.01 2.01	5.3% 5.3%	5.1% 5.1%
	2048	23,584	376,172	1595%	10	2,605	110,519	4242%	0.38	128%	64%	2.01	5.3%	5.1%
	2049 2050	18,670 14,683	327,347 282,073	1753% 1921%	8	1,915 1,394	87,227 67,850	4554% 4867%	0.39 0.39	128% 128%	64% 64%	2.01 2.01	5.4% 5.4%	5.2% 5.2%
	2051	11,463	239,455	2089%	5	1,004	52,078	5185%	0.40	128%	64%	2.01	5.4%	5.2%
	2052 2053	8,875 6.812	199,553 164,300	2249% 2412%	4	717 506	39,326 29.380	5488% 5807%	0.41 0.42	128% 128%	64% 64%	2.01 2.01	5.4% 5.4%	5.3% 5.3%
	2054	5,175	133,787	2585%	2	354	21,744	6149%	0.42	128%	64%	2.01	5.4%	5.4%
	2055 2056	3,895 2,898	108,375 86,890	2783% 2998%	2	245 168	15,936 11,603	6506% 6906%	0.43 0.43	128% 128%	64% 64%	2.01 2.01	5.4% 5.5%	5.5% 5.6%
	2057	2,130	68,706	3226%	1	114	8,314	7289%	0.44	128%	64%	2.01	5.5%	5.6%
Histo		93,251,968	122,023,217	131%		66,340,432	40,741,632	61%	2.13	117%	55%	2.12		
Futu Lifetir		30,848,049 124,100,017	71,020,798 193,044,015	230% 156%	9,609	7,130,845 73,471,277	25,956,892 66,698,523	364% 91%	0.63	199% 128%	299% 64%	0.66 2.01		
Liretir	IIC	124,100,017	193,044,015	156%		13,411,211	00,098,523	91%	1.71	128%	b4%	2.01		

<sup>[1]</sup> Premium restated to reflect the Pennsylvania rate level.
[2] Represents the average interest rate that is used to accumulate or discount for the period between a given calendar year and the valuation date.

### Attachment 1

# American Progressive Life & Health Insurance Company of New York Actual-to-Expected Experience by Calendar Year Nationwide Experience After Requested Increase and Assumed Implementation Date of September 1, 2019 All Policy Forms All Benefit Periods

Cabarian   Family   Caparing   Cabarian   Family   Caparing   Ca				Actual or Project					Expected Experience using Pricing Assumptions			-to- ted Cumulative Loss Ratios			
Calcular   Female			A			D		F Fricing Assump		H = C / G	I				
1987   1987   1988										Expected	Current Rate	Pricing Rate	Expected		
1982		1987	53,316	5,400	10%	Trambor or Erros	34,859	6,089	17%	0.58	10%	17%	0.58	5.1%	5.5%
1987   132,697   30.423   29h   79,600   3220   44h   50   50   50   50   50   50   50   5															
1922															
1994															
1986															
1997   1.296.816   277.969   200,   1.206.816   277.969   200,   1.206.816   277.969   200,   2.206.816   277.969   200,   2.206.816   277.969   2.206.816   277.969   2.206.816   277.969   2.206.816   277.969   2.206.816   277.969   2.206.816   277.969   2.206.816   277.969   2.206.816   277.969   2.206.816   277.969   2.206.816   277.969   2.206.816			91,988				43,179								
1998   2,726,358   674,678   320;   1,507,068   631,054   475;   0,08   4,294															
2000   4,077,000   2,096,140   796,		1998	2,742,353	874,691	32%		1,557,366	631,054	41%	0.79	28%	41%	0.68	4.5%	6.6%
2001															
September   1900   2004		2001	4,979,085	3,054,169	61%		4,507,414	1,973,354	44%	1.40	45%	43%	1.05	4.4%	6.5%
Experience   2004   6,472,501   74,40007   119%   5,683,002   5,582,707   5,584,500   69%   69%   4,977,702   2,489,002   50%   77%   44%   1,651   4,0%   6,5%   6,5%   2,007   2,008   4,009,002   119%   3,685,203   1,009,002   1,00	Historical														
2006	Experience		6,427,301	7,460,067			5,603,022	2,531,331	45%						
2007   3.286,052   6.098,052   1196   3.396,054   2.402,052   6.076   1.058   78%   48%   47%   1.76   4.0%   6.5%   4.0%   6.															
2009		2007	5,266,652	6,099,902	116%		3,993,643	2,402,832	60%	1.93	78%	46%	1.68	4.0%	6.5%
2010   4.226.564   8.222.576   196%   2.2874.277   2.293.786   77%   2.55   99%   49%   2.201   4.0%   6.4%   6.4%   6.2%   6.4%   6.2%   6.4%   6.2%   6.4%   6.2%   6.4%   6.2%   6.4%   6.2%   6.4%   6.2%   6.4%   6.2%   6.4%   6.2%   6.4%   6.2%   6.4%   6.2%   6.															
2012   3,802,368   6,086,181   169%   2,291,143   2,055,140   90%   1,88   109%   57%   2,11   4,0%   6,4%   2,01   3,002,368   7,008,200   2,008,181   199%   1,780,007   1,900,040   1,00   1,770   1,170			4,226,554	8,262,575			2,874,277	2,203,786	77%	2.55	99%	49%	2.01	4.0%	6.4%
2014   2.762,176   7.086,016   199%   1.760,037   1.900,640   107%   1.77   114%   53%   2.16   2.98   2.016   2.026		2012	3,602,368		169%		2,281,143	2,055,140	90%	1.88	108%	51%		4.0%	6.4%
2015   3,787,798   4,697,667   129%   1,596,4672   1,823,888   117%   1,05   114%   64%   2,12   3,9%   6,2%   2,107   3,791,3792   5,648,483   149%   1,009   1,976,672   1,876,672   1															
2017   3.791,372   5.484,833   149%   1,300   1,106,522   16,074,522   159%   2.010   3.21,524   5.31,5186   139%   1,168   3,168   1,		2015	3,757,799	4,607,667	123%		1,564,572	1,823,836	117%	1.05	114%	54%	2.12	3.9%	6.2%
2018   3,821,894   5,313,180   139%   1,168   0,042   0,041   19%   5,576   2,05   4,487   6,075   0,000   1,443,7718   4,648,920   1,078,98   1,118   1,042,931   1,048,914						1 309									
2020   4.437,718   4,648,920   105%   911   782,389   1,485,914   199%   0.55   118%   57%   2.06   4.5%   5.9%   2.02   2.34,4651   4.228,520   2.12%   4.658,527   2.12%   4.658,527   2.12%   2.22%   3.843,017   4.658,528   1.09%   7.74   4.658,528   1.32,774   2.66%   0.45   117%   58%   2.03   4.5%   5.8%   5.9%   2.03   4.658,528   1.22%   4.658,528   4.65			3,821,694	5,313,186		1,168	1,041,898	1,610,923	155%	0.90		56%	2.10	4.4%	6.0%
2022   3,843,017   4,083,822   106%   724   580,782   1,323,774,977   2,27%   0,45   117%   58%   2,01   4,5%   5,8%   5,8%   2024   2,935,619   3,536,501   120%   565   426,351   1,274,747   2,66%   0,42   117%   59%   1,38   4,5%   5,7%   2,025   2,476,634   3,511,120   1,276,74   1,276															
2023															
Projected 2026 2,547,634 3,281,181 129% 495 363,811 1,227,817 337% D.38 117% 60% 1.96 4.4% 5.6% Future 2027 1,893,965 2,602,649 148% 376 262,688 1,135,250 432% 0.34 118% 61% 1.94 4.5% 5.5% Experience 2028 1,263,270 2,565,026 148% 376 262,688 1,135,250 432% 0.34 118% 61% 1.93 4.5% 5.5% Experience 2028 1,362,270 2,565,026 1,26% 0.26 2,380,476 172% 281 187,436 1,043,613 557% 0.31 118% 61% 1.93 4.5% 5.5% 2030 1,719,776 2,191,551 186% 241 157,559 966,634 633% 0.29 118% 62% 1.32 4.6% 5.4% 2031 1,000,859 2,016,675 201% 207 131,574 947,552 718% 0.26 119% 62% 1.32 4.6% 5.4% 2032 46,671 1.85,115 219% 177 101,119 86,017 814% 0.27 119% 62% 1.91 4.4% 5.3% 5.3% 2033 714,322 1,702,746 238% 150 91,469 843,155 821% 0.26 119% 62% 1.91 4.4% 5.3% 2036 0.085 1,464,611 1.92% 200,61 1.95 62% 1.91 4.4% 5.3% 2036 0.085 1,464,611 1.92% 200,61 1.95 62% 1.91 4.4% 5.3% 2036 0.085 1,464,611 1.92% 200,61 1.95 62% 1.91 4.4% 5.3% 2036 0.085 1,364,611 1.92% 200,61 1.95 62% 1.91 4.4% 5.3% 2036 0.085 1,364,611 1.92% 200,61 1.95 62% 1.91 4.4% 5.3% 2036 0.085 1.36,61 1.95 6.00 40.8% 1.90 6.00 6.00 6.00 6.00 6.00 6.00 6.00 6					113%	641					117%	59%	1.99	4.5%	
Projected   2026   1.983,966   2.201,169   3.035,432   139%   432   309,838   1,181,350   332%   342%   0.36   117%   60%   1.95   4.5%   5.															
Experience   2028   1,623,270   2,580,065   199%   326   222,242   1,088,776   490%   0.32   118%   61%   1.93   4.5%   5.5%   5.4%   2030   1,179,776   2,191,551   188%   241   157,559   996,634   633%   0.29   118%   62%   1.92   4.6%   5.4%   2031   2,016,675   201%   1.702,748   238%   150   131,974   4.8%   5.3%   2.033   714,323   71,702,748   238%   150   14.89   150   2.05	Projected	2026	2,201,159	3,035,432	138%	432	309,583	1,181,350	382%	0.36	117%	60%	1.95	4.5%	5.6%
40 Years    2029   1,386,226   2,380,476   172%   281   187,486   1,043,613   557%   0.31   118%   611%   1.39   4.5%   5.4%   2031   1,179,776   2,191,551   186%   241   157,559   996,634   633%   0.29   118%   62%   1.92   4.6%   5.4%   2032   248,6671   1,883,115   219%   177   110,119   481,552   718%   0.28   119%   62%   1.92   4.6%   5.4%   2033   714,223   1,702,746   238%   150   91,499   843,155   921%   0.26   119%   62%   1.91   4.8%   5.3%   2034   601,085   504,523   1,436,841   285%   108   62,300   733,118   1177%   0.24   119%   63%   1.90   4.9%   5.2%   2036   242,371   1,316,422   312%   91   51,000   617,649   1487%   0.23   120%   63%   1.90   5.0%   5.2%   2038   293,891   1,095,100   373%   64   33,605   504,523   243,880   994,420   408%   54   27,010   502,036   1859%   0.22   120%   63%   1.90   5.1%   5.1%   5.1%   2044   116,634   808,037   485%   37   17,074   391,616   2294%   0.24   120%   63%   1.90   5.1%   5.1%   5.1%   2044   116,634   808,037   485%   37   17,074   391,616   2294%   0.24   120%   64%   1.89   5.2%   5.1%   2044   117,021   36,645   573%   26   10,451   291,316   2787%   0.24   120%   64%   1.89   5.2%   5.1%   2044   117,021   38,839   504,420   62%   17,701   502,036   1859%   0.22   120%   63%   1.90   5.1%   5.1%   5.1%   5.1%   5.1%   5.1%   5.1%   5.1%   5.2%   5.2%   5.1%   5.2															
2031 1,000,859 2,016,675 201% 207 131,974 947,552 718% 0.28 119% 62% 1.92 4,6% 5.4% 2033 846,671 1,853,115 219% 177, 110,119 886,017 814% 0.27 119% 62% 1.91 4,7% 5.3% 2033 714,202,748 2.38% 150 91,499 843,155 921% 0.26 119% 62% 1.91 4.8% 5.3% 2035 504,523 14,368,841 2.86% 108 62.300 733,118 1177% 0.24 119% 63% 1.90 4.9% 5.2% 2036 422,371 1316,422 341% 91 51,000 675,996 1325% 0.24 120% 63% 1.90 5.0% 5.2% 2037 332,661 1,201,832 341% 77 41,530 617,649 1487% 0.25 120% 63% 1.90 5.0% 5.2% 2038 223,691 1,095,100 373% 64 33.605 559,511 1665% 0.22 120% 63% 1.90 5.1% 5.2% 2040 201,938 88,465 445% 45 21,557 445,790 2068% 0.22 120% 63% 1.90 5.1% 5.1% 2044 186,634 888,037 485% 37 17,074 391,616 2294% 0.21 120% 64% 1.89 5.2% 5.1% 2044 91,541 570,350 623% 21 13,642 14,238 504 44,232 504 44,232 504 44,232 504 44,232 504 44,232 504 44,232 504 44,432 504 504 504 504 504 504 504 504 504 504		2029	1,386,226	2,380,476	172%	281	187,436	1,043,613	557%	0.31	118%	61%	1.93	4.5%	5.4%
2032   846,671   1,853,115   219%   177   110,119   896,017   814%   0.27   119%   62%   1.91   4.7%   5.3%   2034   601,085   1,564,611   260%   128   75,866   788,815   1042%   0.25   1119%   63%   1.91   4.8%   5.3%   2036   504,523   1.36,6411   265%   108   62.300   733,118   1177%   0.24   1119%   63%   1.90   4.9%   5.2%   2036   422,371   1.316,422   312%   91   51,009   675,986   1325%   0.24   119%   63%   1.90   5.0%   5.2%   2037   352,661   1.201,832   341%   77   41,530   617,649   1487%   0.23   120%   63%   1.90   5.0%   5.2%   2038   233,601   1.095,100   373%   64   33,605   555,511   1665%   0.22   120%   63%   1.90   5.1%   5.2%   2040   201,938   888,465   445%   45   21,557   445,790   2.068%   0.22   120%   63%   1.89   5.1%   5.1%   2042   137,021   722,052   577%   31   33,415   330,711   2532%   0.21   120%   64%   1.89   5.2%   5.1%   2043   112,238   642,651   74,323   504,170   678%   17   61,72   206,654   33,509   333,609   323,661   36,533   30,711   2532%   0.21   120%   64%   1.89   5.2%   5.1%   2044   137,021   722,052   577%   31   33,415   330,711   2532%   0.21   120%   64%   1.89   5.2%   5.1%   2044   91,541   570,350   623%   21   8,069   240,777   306,58   0.20   121%   64%   1.89   5.2%   5.1%   2046   60,029   444,522   740%   14   4,076   170,047   333,78   0.20   121%   64%   1.89   5.2%   5.1%   2046   60,029   344,522   740%   14   4,076   170,047   363,78   0.20   121%   64%   1.89   5.3%   5.1%   2049   30,533   295,76   967%   7   1,915   67,277   45,540   44%   1.89   5.3%   5.1%   2049   30,533   295,76   967%   7   1,915   67,277   4,540   4,676   0.21   121%   64%   1.89   5.3%   5.1%   2049   30,533   295,76   967%   7   1,915   66,300   4,676   1,939   0.22   121%   64%   1.89   5.3%   5.1%   2049   30,533   295,76   967%   7   1,915   66,300   4,676   1,939   0.20   121%   64%   1.89   5.3%   5.1%   2049   30,533   295,76   967%   7   1,915   67,27   44,500   0.23   121%   64%   1.89   5.4%   5.3%   2055   18,881   215,636   11,236   11,236   11,236															
2034   601,085   1,564,611   260%   128   75,686   788,815   1042%   0.25   119%   63%   1.91   4.8%   5.3%   5.2%   2036   422,371   1,316,422   312%   91   51,009   675,996   1325%   0.24   120%   63%   1.90   5.0%   5.2%   2037   352,661   1,201,832   341%   77   41,530   617,649   1487%   0.23   120%   63%   1.90   5.0%   5.2%   2038   283,691   1,995,100   373%   64   33,605   559,511   1665%   0.22   120%   63%   1.90   5.1%   5.2%   2039   243,880   994,240   408%   54   27,010   502,036   1859%   0.22   120%   63%   1.90   5.1%   5.2%   2040   201,938   898,465   445%   45   21,557   445,790   2068%   0.22   120%   63%   1.89   5.2%   5.1%   2041   166,634   808,037   485%   37   17,074   391,616   2294%   0.21   120%   64%   1.89   5.2%   5.1%   2043   112,238   642,651   573%   26   10,451   291,316   2767%   0.21   120%   64%   1.89   5.2%   5.1%   2044   91,541   570,350   623%   21   8.669   246,777   305,806   33,539   340,366   883%   9   2.605   10,519   46,770   33,500   136,029   33,559   30,200   121%   64%   1.89   5.3%   5.1%   2047   48,242   388,825   808%   11   3,500   136,029   33,556   221   120%   64%   1.89   5.3%   5.1%   2049   30,593   295,776   967%   7   1,915   87,227   45,464   1.89   5.3%   5.1%   2055   24,4122   254,546   10,55%   61,394   67,850   4867%   0.22   121%   64%   1.89   5.3%   5.1%   2055   24,4122   254,546   10,55%   61,394   67,850   4867%   0.22   121%   64%   1.89   5.3%   5.1%   2055   24,4122   254,546   10,55%   61,394   67,850   4867%   0.22   121%   64%   1.89   5.3%   5.1%   2055   24,4122   254,546   10,55%   61,394   67,850   4867%   0.22   121%   64%   1.89   5.3%   5.1%   2055   24,4122   254,546   10,55%   61,394   67,850   4867%   0.22   121%   64%   1.89   5.3%   5.1%   2055   24,4122   254,546   10,55%   61,394   67,850   4867%   0.22   121%   64%   1.89   5.3%   5.1%   2055   24,4122   254,546   10,55%   61,306   10,415   10,415   10,415   10,415   10,415   10,415   10,415   10,415   10,415   10,415   10,415   10,415   10,415   10,415   10,			846,671	1,853,115			110,119	896,017		0.27				4.7%	
2035   504,523   1,436,841   285%   108   62,300   733,118   1177%   0.24   119%   63%   1.90   4.9%   5.2%   6.20   1.20%   6.20%															
2037   352,661   1,201,832   341%   77						108				0.24					
2039   243,880   994,240   408%   54   27,010   502,036   1859%   0.22   120%   63%   1.90   5.1%   5.1%   5.1%   2042   150,038   898,465   445%   45   21,557   445,790   2068%   0.22   120%   63%   1.89   5.1%   5.1%   5.1%   2042   137,021   722,052   527%   31   13,415   339,116   2294%   0.21   120%   64%   1.89   5.2%   5.1%   2043   112,238   642,661   573%   26   10,451   291,316   2787%   0.21   120%   64%   1.89   5.2%   5.1%   2044   91,541   570,350   623%   21   8.069   246,777   3058%   0.20   121%   64%   1.89   5.2%   5.1%   2046   60,029   444,232   740%   14   4.676   170,047   3637%   0.20   121%   64%   1.89   5.3%   5.1%   2046   60,029   444,232   740%   14   4.676   170,047   3637%   0.20   121%   64%   1.89   5.3%   5.1%   2048   38,559   340,366   883%   9   2.605   10,519   4242%   0.21   121%   64%   1.89   5.3%   5.1%   2049   30,593   295,776   967%   7   1.915   87,227   4554%   0.21   121%   64%   1.89   5.3%   5.1%   2050   24,122   254,566   1055%   6   1.394   67,850   4667%   0.22   121%   64%   1.89   5.3%   5.1%   2050   24,122   254,566   1055%   6   1.394   67,850   4667%   0.22   121%   64%   1.89   5.4%   5.2%   2051   18,881   215,836   1143%   5   1.004   52,076   5185%   0.22   121%   64%   1.89   5.4%   5.2%   2050   41,656   179,661   1226%   4   717   33,326   5486%   0.22   121%   64%   1.89   5.4%   5.2%   2050   41,656   179,661   1226%   4   717   33,326   5486%   0.22   121%   64%   1.89   5.4%   5.2%   2050   48,559   120,200   1399%   2   354   21,744   6149%   0.23   121%   64%   1.89   5.4%   5.3%   2056   4,835   77,917   1611%   1   168   11,603   6906%   0.23   121%   64%   1.89   5.5%   5.6%   2055   4,835   77,917   1611%   1   168   11,603   6906%   0.23   121%   64%   1.89   5.5%   5.6%   2055   4,835   77,917   1611%   1   168   11,603   6906%   0.23   121%   64%   1.89   5.5%   5.6%   5.6%   2056   4,835   77,917   1611%   1   168   11,603   6906%   0.23   121%   64%   1.89   5.5%   5.6%   5.6%   2056   4,835   77,917   1611%   1   168   11,603		2037	352,661	1,201,832	341%	77	41,530	617,649	1487%	0.23	120%	63%	1.90	5.0%	5.2%
2040   201,938   898,465   445%   45   21,557   445,790   2068%   0.22   120%   63%   1.89   5.1%   5.1%															
2042   137,021   722,052   527%   31   13,415   339,711   2532%   0.21   120%   64%   1.89   5.2%   5.1%						45									
2043   112 238   642 651   573%   26   10.451   291.316   2787%   0.21   120%   64%   1.89   5.2%   5.1%   2045   74,323   504,170   678%   17   6.172   206,254   3341%   0.20   121%   64%   1.89   5.2%   5.1%   2046   60,029   444,232   740%   14   4.676   170,047   3637%   0.20   121%   64%   1.89   5.3%   5.1%   2046   60,029   444,232   740%   14   4.676   170,047   3637%   0.20   121%   64%   1.89   5.3%   5.1%   2048   38,539   340,366   883%   9   2.605   110,519   4242%   0.21   121%   64%   1.89   5.3%   5.1%   2049   30,593   295,776   967%   7   1.915   87,227   4554%   0.21   121%   64%   1.89   5.3%   5.1%   2050   24,122   254,546   1055%   6   1.394   67,850   4867%   0.22   121%   64%   1.89   5.4%   5.2%   2051   14,666   179,661   1226%   4   717   39,326   5488%   0.22   121%   64%   1.89   5.4%   5.2%   2053   11,278   147,765   1310%   3   506   29,380   5807%   0.23   121%   64%   1.89   5.4%   5.2%   2054   8,589   120,200   1399%   2   334   21,744   6149%   0.23   121%   64%   1.89   5.4%   5.3%   2056   4,835   77,917   1611%   1   168   11,603   6906%   0.23   121%   64%   1.89   5.4%   5.5%   5.6%   2057   3,562   61,556   1728%   1   114   8,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   5.6%   2057   3,562   61,556   1728%   1   114   8,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   5.6%   2057   3,562   61,556   1728%   1   114   8,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   5.6%   2057   3,562   61,556   1728%   1   114   8,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   5.6%   2057   3,562   61,556   1728%   1   114   8,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   5.6%   2057   3,562   61,556   1728%   1   114   8,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   5.6%   2057   3,562   61,556   1728%   1   114   8,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   5.6%   2057   3,562   61,556   1728%   1   114   8,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   5.6%   2057   3,562   61,556   1728%   1   114   8,314   7						37 31									
2045   74,323   504,170   678%   17   6,172   206,254   3341%   0.20   121%   64%   1.89   5.3%   5.1%		2043	112,238	642,651	573%	26	10,451	291,316	2787%	0.21	120%	64%	1.89	5.2%	5.1%
2046   60,029   444,232   740%   14   4,676   170,047   3637%   0.20   121%   64%   1.89   5.3%   5.1%   6.204   38,539   340,366   883%   9   2,605   110,519   242%   0.21   121%   64%   1.89   5.3%   5.1%   6.204   30,533   295,776   967%   7   1,915   87,227   4554%   0.21   121%   64%   1.89   5.3%   5.1%   6.205   24,122   254,546   1055%   6   1,394   67,855   4867%   0.22   121%   64%   1.89   5.4%   5.2%   6.2051   18,881   215,836   1143%   5   1,004   52,076   5185%   0.22   121%   64%   1.89   5.4%   5.2%   6.2051   11,278   147,765   1310%   3   506   29,380   5807%   0.23   121%   64%   1.89   5.4%   5.2%   6.2054   8,569   120,200   1399%   2   354   21,744   6149%   0.23   121%   64%   1.89   5.4%   5.3%   2055   6,480   97,274   1511%   2   245   15,936   6506%   0.23   121%   64%   1.89   5.4%   5.4%   5.3%   2056   4,835   77,917   1611%   1   168   11,603   6906%   0.23   121%   64%   1.89   5.4%   5.4%   5.4%   5.265   1.2057   3,562   61,556   1728%   1   114   8,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   5.6%   1.89   1.20,203,217   131%   14,804   1.89															
2048   38,539   340,366   883%   9   2,605   110,519   4242%   0.21   121%   64%   1.89   5.3%   5.1%		2046	60,029	444,232	740%	14	4,676	170,047	3637%	0.20	121%	64%	1.89	5.3%	5.1%
2049   30.593   295,776   967%   7   1.915   87,227   45.49%   0.21   121%   64%   1.89   5.4%   5.2%   2.95   2.4,122   254,546   10.55%   6   1.394   67,850   4867%   0.22   121%   64%   1.89   5.4%   5.2%   2.95   18,881   215,836   11.43%   5   1.004   52,078   5185%   0.22   121%   64%   1.89   5.4%   5.2%   2.95   14,656   179,661   12.26%   4   717   39,326   5486%   0.22   121%   64%   1.89   5.4%   5.2%   2.95   11,278   147,765   1310%   3   506   29,380   5807%   0.23   121%   64%   1.89   5.4%   5.3%   2.95   4   8,589   120,200   1399%   2   354   21,744   6149%   0.23   121%   64%   1.89   5.4%   5.4%   2.95   6,480   97,274   1511%   2   245   15,936   6506%   0.23   121%   64%   1.89   5.4%   5.4%   5.4%   2.95   2.956   4.835   77,917   1611%   1   168   11,603   6906%   0.23   121%   64%   1.89   5.5%   5.6%   2.95						11 9									
2051   18,881   215,836   114,3%   5   1,004   52,078   518,5%   0.22   121%   64%   1.89   5.4%   5.2%   2052   2052   14,656   179,661   1226%   4   717   39,326   5488%   0.22   121%   64%   1.89   5.4%   5.3%   2053   11,278   147,765   1310%   3   506   29,380   5807%   0.23   121%   64%   1.89   5.4%   5.3%   2054   8.599   120,200   1399%   2   245   21,744   6149%   0.23   121%   64%   1.89   5.4%   5.3%   2055   6.480   97,274   1501%   2   245   15,936   6506%   0.23   121%   64%   1.89   5.4%   5.5%   2056   4.835   77,917   1611%   1   168   11,603   6906%   0.23   121%   64%   1.89   5.5%   5.6%   2056   3.562   61,556   1728%   1   114   8.314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   1728%   1   114   18,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   1728%   1   114   18,314   7289%   0.24   121%   1778   1878		2049	30,593	295,776	967%	7	1,915	87,227	4554%	0.21	121%	64%	1.89	5.4%	5.2%
2053   11,278   147,765   1310%   3   506   29,380   5807%   0.23   121%   64%   1.89   5.4%   5.3%   2054   2054   8.589   120,200   1399%   2   354   21,744   6149%   0.23   121%   64%   1.89   5.4%   5.4%   5.4%   5.5%   2055   6.480   97,274   1501%   2   245   15,936   6506%   0.23   121%   64%   1.89   5.4%   5.5%   2056   4.835   77,917   1611%   1   168   11,603   6906%   0.23   121%   64%   1.89   5.5%   5.6%   2057   3.562   61.556   1728%   1   114   8.314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   2.13   117%   55%   2.12   1176   138%   138%   299%   0.46   1389   138%   299%   0.46   138						5									
2054   8,589   120,200   1399%   2   354   21,744   6149%   0.23   121%   64%   1.89   5.4%   5.4%   5.5%   2055   6,480   97,274   1501%   2   245   15,936   65,66%   0.23   121%   64%   1.89   5.4%   5.5%   2056   4.835   77,917   1611%   1   168   11,603   69,06%   0.23   121%   64%   1.89   5.5%   5.6%   2057   3,562   61,556   1728%   1   114   8,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%   3,562   121%   64%   1.89   5.5%   5.6%   3,562   121%   11%   14%   1.89						4									
2056   4,835   77,917   1611%   1   168   11,603   6906%   0.23   121%   64%   1.89   5.5%   5.6%   2057		2054	8,589	120,200	1399%	2	354	21,744	6149%	0.23	121%	64%	1.89	5.4%	5.4%
2057   3,562   61,556   1728%   1   114   8,314   7289%   0.24   121%   64%   1.89   5.5%   5.6%						2									
Future 43,212,221 66,972,382 155% 9,315 7,130,845 25,956,892 364% 0.43 138% 299% 0.46						1									
						9,315									

<sup>[1]</sup> Premium restated to reflect the Pennsylvania rate level.
[2] Represents the average interest rate that is used to accumulate or discount for the period between a given calendar year and the valuation date.

# Attachment 2 American Progressive Life & Health Insurance Company of New York Nationwide Written Premium and Paid Claim Experience Before Requested Increase All Policy Forms All Benefit Periods

					Loss Ratio D	emonstration				Interest Ra	ate Factors
			Without					nterest		Calendar Year	Mid-Year
	Calendar	Written	Paid	Loss	Accumulated	Written	Paid	Loss	Accumulated	Effective	Disc / Accun
	Year <sup>[1]</sup>	Premium <sup>[2]</sup>	Claims	Ratio	Loss Ratio	Premium <sup>[2]</sup>	Claims	Ratio	Loss Ratio	Int Rate	Factor
	1987 1988	54,346 127,922	631 3,425	1% 3%	1% 2%	250,157 551,922	2,905 14,776	1% 3%	1% 2%		
	1989	148,831	3,425 8,485	6%	4%	601.890	34,314	5% 6%	4%	5.1%	4.044
	1990	144,345	14,453	10%	6%	547,162		10%	5%	5.0%	3.790
	1991	135,464	20,511	15%	8%	481,315	72,877	15%	7%	4.9%	
	1992	126,515	26,255	21%	10%	421,343	87,438	21%	9%	4.8%	
	1993	115,461	31,334	27%	12%	360,430	97,815	27%	11%	4.8%	3.121
	1994	104,183	35,602	34%	15%	304,841	104,173	34%	13%	4.7%	2.926
	1995	93,765	39,325	42%	17%	258,796	108,539	42%	15%	4.6%	2.760
	1996	1,011,581 1,578,969	53,521	5%	11% 9%	2,650,396	140,228	5% 7%	11% 10%	4.6%	
	1997 1998	2,554,343	111,876 312,772	7% 12%	11%	3,927,145 6,030,809	278,253 738,455	12%	11%	4.5% 4.5%	2.487 2.361
Historical	1999	3,373,725	381,371	11%	11%	7.561.349	854,747	11%	11%	4.5%	2.24
Experience	2000	4,261,087	749,246	18%	13%	9,065,736	1,594,070	18%	13%	4.4%	2.127
	2001	5,271,493	1,197,968	23%	16%	10,646,564	2,419,474	23%	15%	4.4%	2.019
	2002	6,101,509	2,045,680	34%	20%	11,697,855	3,921,992	34%	19%	4.3%	
	2003	6,610,386	2,479,947	38%	24%	12,030,646	4,513,407	38%	22%	4.2%	1.820
	2004	6,364,828	3,501,726	55%	29%	10,996,183	6,049,750	55%	27%	4.1%	1.727
	2005	5,867,239	3,908,591	67%	34%	9,622,374	6,410,156	67%	31%	4.0%	1.640
	2006 2007	5,597,362 5,171,848		82% 110%	39% 46%	8,770,244 7,791,852	7,220,616 8,570,452	82% 110%	36% 41%	4.0% 4.0%	
	2007	4,797,570		134%	53%	6,949,970		134%	41%	4.0%	1.448
	2009	4,422,277	8,070,109	182%	62%	6,159,908	11,241,071	182%	54%	4.0%	1.392
	2010	4,204,636	9,219,505	219%	72%	5,631,490	12,348,169	219%	62%	4.0%	1.339
	2011	3,695,858	9,386,433	254%	81%	4,759,670	12,088,216	254%	69%	4.0%	1.287
	2012	3,490,869	9,497,505	272%	90%	4,322,766	11,760,826	272%	76%	4.0%	1.238
	2013	3,614,137	9,594,499	265%	98%	4,303,279	11,423,975	265%	82%	4.0%	1.190
	2014	3,669,792		249%	105%	4,202,068	10,464,712	249%	87%	3.9%	1.145
	2015 2016	3,699,718 3,791,477	8,766,429 8,819,934	237% 233%	110% 115%	4,075,089 4,018,314	9,655,864 9,347,613	237% 233%	91% 95%	3.9% 3.9%	1.101 1.059
	2010	3,722,878	8,447,346	227%	120%	3,796,018	8,613,304	227%	98%	4.0%	1.038
	2018	3,880,169	8,425,159	217%	124%	3,796,614	8,243,732	217%	101%	4.4%	0.978
	2019	3,555,259	8,024,404	226%	127%	3,330,494	7,517,096	226%	103%	4.4%	0.936
	2020	3,247,658	7,680,943	237%	131%	2,912,723	6,888,798	237%	106%	4.5%	0.896
	2021	2,864,576		235%	133%	2,459,693	5,779,328	235%	108%	4.4%	0.858
	2022	2,513,744	6,008,017	239%	136%	2,066,489	4,939,047	239%	109%	4.5%	0.822
	2023 2024	2,194,742	5,139,544	234% 245%	138% 140%	1,727,376 1,436,800	4,045,089	234% 245%	111% 112%	4.5% 4.5%	0.787 0.753
	2024	1,906,783 1,648,586	4,663,285 4,355,362	264%	140%	1,189,319	3,513,881 3,142,035	264%	113%	4.5%	0.733
Projected	2026	1,419,060	4,237,421	299%	143%	980,120	2,926,711	299%	114%	4.5%	0.690
Future	2027	1,216,237	4,076,201	335%	145%	804,244	2,695,413	335%	115%	4.5%	0.661
Experience	2028	1,038,197	3,634,690	350%	147%	656,349	2,297,854	350%	116%	4.5%	0.632
(40 Years)	2029	882,904	3,427,989	388%	149%	532,161	2,066,185	388%	117%	4.5%	0.602
	2030	748,187	3,213,701	430%	151%	428,753	1,841,631	430%	117%	4.6%	0.573
	2031	631,935	2,998,605	475%	152%	343,347	1,629,219	475%	118%	4.6%	0.543
	2032 2033	532,151	2,787,272	524%	154% 155%	273,374	1,431,865	524%	119% 119%	4.7%	0.513
	2033	446,904 374,296	2,583,113 2,388,604	578% 638%	157%	216,771 171,421	1,252,937 1,093,939	578% 638%	120%	4.8% 4.8%	0.485 0.458
	2034	312,672		705%	158%	135,208	953,468	705%	120%	4.9%	0.432
	2036	260,456		780%	160%	106,343	829,769	780%	121%	5.0%	0.408
	2037	216,417	1,869,965	864%	161%	83,431	720,894	864%	121%	5.0%	0.385
	2038	179,339	1,717,504	958%	162%	65,279	625,171	958%	121%	5.1%	0.364
	2039	148,197	1,574,494	1062%	163%	50,933	541,134	1062%	121%		0.343
	2040	122,086		1180%	164%	39,618	467,313	1180%	122%		0.324
	2041	100,234 82,002		1311%	165% 166%	30,712		1311% 1457%	122% 122%		0.306 0.289
	2042 2043	66,829		1457% 1620%	166%	23,723 18,255	345,582 295,726	1457% 1620%	122% 122%	5.2% 5.2%	0.289
	2043	54,226	978,133	1804%	167%	13,986	252,277	1804%	122%	5.2%	0.27
	2045	43,802		2012%	168%	10,667	214,585	2012%	123%		0.243
	2046	35,203		2249%	168%	8,094	182,014	2249%	123%	5.3%	0.229
	2047	28,146		2520%	169%	6,111	153,959	2520%	123%	5.3%	0.217
	2048	22,371	633,438	2832%	170%	4,586	129,848	2832%	123%		0.205
	2049	17,672	564,262	3193%	170%	3,420	109,213	3193%	123%	5.4%	0.193
	2050	13,866		3614%	170%	2,534	91,588	3614%	123%	5.4%	0.182
	2051 2052	10,800 8,343	443,305 389,903	4105% 4674%	171% 171%	1,864 1,359	76,493 63,524	4105% 4674%	123% 123%	5.4% 5.4%	0.172 0.162
	2052	6,388	340,556	5331%	171%	983	52,388	5331%	123%	5.4%	0.15
	2054	4,845	295,420	6098%	171%	704	42,909	6098%	123%	5.4%	0.13
	2055	3,640		6998%	172%	499	34,932	6998%	123%		0.13
	2056	2,704	218,312	8074%	172%	350	28,269	8074%	123%	5.5%	0.129
	2057	1,984	185,930	9374%	172%	243	22,733	9374%	123%	5.5%	0.122
						.=					
	Past	93,924,411	112,574,138	120%		152,787,582	149,523,870	98%			
	Future	30,843,606		331%		23,934,947	67,941,033	284%		I	
	Lifetime	124,768,018	214,566,086	172%		176,722,529	217,464,903	123%			

<sup>[1]</sup> Actual written premiums are not available for all years. These are estimated values as described in Section 3 of the Supplement to the Actuarial Memorandum.

<sup>[2]</sup> Premium restated to reflect the Pennsylvania rate level.

### Attachment 2

### American Progressive Life & Health Insurance Company of New York

Nationwide Written Premium and Paid Claim Experience After Requested Increase and Assumed Implementation Date of September 1, 2019
All Policy Forms
All Benefit Periods

					Loss Ratio D	emonstration				Interest Ra	ate Factors
L			Without					nterest		Calendar Year	Mid-Year
	Calendar	Written	Paid	Loss	Accumulated	Written	Paid	Loss	Accumulated	Effective	Disc / Accun
	Year <sup>[1]</sup>	Premium <sup>[2]</sup>	Claims	Ratio	Loss Ratio	Premium <sup>[2]</sup>	Claims	Ratio	Loss Ratio	Int Rate	Factor
	1987 1988	54,346 127,922	631 3,425	1% 3%	1% 2%	250,157 551,922	2,905 14,776	1% 3%	1% 2%		
	1989	148,831	3,425 8,485	5% 6%	4%	601.890	34,314	5% 6%	4%		
	1990	144,345	14,453	10%	6%	547,162		10%	5%	5.0%	
	1991	135,464	20,511	15%	8%	481,315	72,877	15%	7%	4.9%	
	1992	126,515	26,255	21%	10%	421,343	87,438	21%	9%	4.8%	
	1993	115,461	31,334	27%	12%	360,430	97,815	27%	11%	4.8%	3.121
	1994	104,183	35,602	34%	15%	304,841	104,173	34%	13%	4.7%	
	1995	93,765	39,325	42%	17%	258,796	108,539	42%	15%	4.6%	
	1996	1,011,581	53,521	5%	11%	2,650,396	140,228	5%	11%	4.6%	
	1997 1998	1,578,969 2,554,343	111,876 312,772	7% 12%	9% 11%	3,927,145 6,030,809	278,253 738,455	7% 12%	10% 11%	4.5% 4.5%	
Historical	1999	3,373,725	381,371	11%	11%	7.561.349	854,747	11%	11%	4.5%	
Experience	2000	4,261,087	749,246	18%	13%	9,065,736	1,594,070	18%	13%	4.4%	
	2001	5,271,493	1,197,968	23%	16%	10,646,564	2,419,474	23%	15%	4.4%	
	2002	6,101,509	2,045,680	34%	20%	11,697,855	3,921,992	34%	19%	4.3%	1.917
	2003	6,610,386	2,479,947	38%	24%	12,030,646	4,513,407	38%	22%	4.2%	
	2004	6,364,828	3,501,726	55%	29%	10,996,183	6,049,750	55%	27%	4.1%	
	2005	5,867,239	3,908,591	67%	34%	9,622,374	6,410,156	67%	31%	4.0%	
	2006 2007	5,597,362 5,171,848	4,608,355 5,688,644	82% 110%	39% 46%	8,770,244 7,791,852	7,220,616 8,570,452	82% 110%	36% 41%	4.0% 4.0%	
	2007	4,797,570	6,413,515	134%	46% 53%	6,949,970		134%	41%	4.0%	
	2009	4,422,277	8,070,109	182%	62%	6,159,908	11,241,071	182%	54%	4.0%	
	2010	4,204,636	9,219,505	219%	72%	5,631,490	12,348,169	219%	62%	4.0%	
	2011	3,695,858	9,386,433	254%	81%	4,759,670	12,088,216	254%	69%	4.0%	1.287
	2012	3,490,869	9,497,505	272%	90%	4,322,766	11,760,826	272%	76%	4.0%	
	2013	3,614,137	9,594,499	265%	98%	4,303,279	11,423,975	265%	82%	4.0%	
	2014	3,669,792	9,139,147	249%	105%	4,202,068	10,464,712	249%	87%	3.9%	
	2015	3,699,718	8,766,429	237%	110%	4,075,089	9,655,864	237%	91%	3.9%	
	2016 2017	3,791,477 3,722,878	8,819,934 8,447,346	233% 227%	115% 120%	4,018,314 3,796,018	9,347,613 8,613,304	233% 227%	95% 98%	3.9% 4.0%	1.059 1.019
-	2017	3,840,631	8,425,159	219%	124%	3,766,631	8,262,827	219%	101%	4.0%	0.980
	2019	3,785,815	8,023,055	212%	127%	3,546,474	7,515,833	212%	103%	4.4%	
	2020	4,686,296	7,651,677	163%	129%	4,202,993	6,862,550	163%	105%		
	2021	4,350,921	6,647,862	153%	130%	3,735,955	5,708,243	153%	106%	4.5%	0.858
	2022	3,821,481	5,877,024	154%	130%	3,141,548	4,831,361	154%	107%		
	2023	3,339,808	4,974,708	149%	131%	2,628,604	3,915,355	149%	107%	4.5%	
	2024	2,904,823	4,476,363	154%	131%	2,188,844	3,373,032	154%	108%	4.5%	
Desirated	2025	2,514,691	4,154,756	165%	132%	1,814,142		165%	109%	4.5%	
Projected Future	2026 2027	2,167,672 1,860,876	4,029,291 3,865,181	186% 208%	133% 134%	1,497,172 1,230,516	2,782,959 2,555,875	186% 208%	109% 110%	4.4% 4.5%	
Experience	2028	1,591,396	3,424,300	215%	135%	1,007,487	2,167,870	215%	110%		
(40 Years)	2029	1,356,147	3,220,980	238%	136%	820,721	1,949,292	238%	111%		
` ′	2030	1,151,848	3,012,097	262%	137%	664,364	1,737,319	262%	112%	4.5%	0.576
	2031	975,306	2,803,812	287%	138%	534,557	1,536,744	287%	112%	4.6%	0.548
	2032	823,525	2,600,236	316%	140%	427,673	1,350,355	316%	113%	4.6%	
	2033	693,607	2,404,450	347%	141%	340,319	1,179,746	347%	113%	4.7%	
	2034	582,684	2,218,649	381%	142%	269,741	1,027,076	381%	113%		
	2035 2036	488,290	2,043,800	419%	143%	213,291	892,756	419%	114%		
	2036	408,068 340,195	1,879,960 1,726,415	461% 507%	144% 145%	168,205 132,335	774,917 671,571	461% 507%	114% 114%	4.9% 5.0%	
	2038	282,853	1,582,642	560%	145%	103,841	581,021	560%	115%		
	2039	234,513	1,448,199	618%	146%	81,257	501,787	618%	115%		0.346
	2040	193,832	1,322,200	682%	147%	63,389	432,402	682%	115%		
	2041	159,657	1,203,990	754%	148%	49,282	371,644	754%	115%		
	2042	131,034	1,093,029	834%	148%	38,178	318,465	834%	115%		
	2043	107,126	988,990	923%	149%	29,462	271,994	923%	115%	5.2%	
	2044	87,193	892,108	1023%	150%	22,636	231,597	1023%	116%		
	2045 2046	70,646 56,948	802,397 719,708	1136% 1264%	150% 151%	17,313 13,174	196,635 166,491	1136% 1264%	116% 116%	5.2% 5.3%	
	2046	45,668	643,764	1410%	151%	9,973	140,583	1410%	116%	5.3%	
	2048	36,406	574,163	1577%	151%	7,505	118,363	1577%	116%		
	2049	28,842	510,707	1771%	152%	5,613	99,389	1771%	116%	5.3%	
	2050	22,696	452,961	1996%	152%	4,170	83,217	1996%	116%	5.4%	
	2051	17,729	400,139	2257%	152%	3,075	69,400	2257%	116%	5.4%	0.173
	2052	13,735	351,503	2559%	152%	2,249	57,553	2559%	116%	5.4%	
	2053	10,547	306,654	2907%	153%	1,630	47,401	2907%	116%	5.4%	
	2054	8,022	265,717	3312%	153%	1,171	38,776	3312%	116%		
	2055 2056	6,046 4,504	228,872 195,985	3786% 4351%	153% 153%	833 586	31,532 25,491	3786% 4351%	116% 116%		
	2056	3,314	166,776	5032%	153%	407	20,479	5032%	116%	5.4%	
	_007	0,017	.00,0	000E/0	.0070	.01	20,.70	000270	1.370	0.570	022
-											
-  F	Past	93,924,411	112,574,138	120%		152,787,582	149,523,870	98%			
F	Past Future Lifetime	93,924,411 43,205,390 137,129,802	112,574,138 97,610,282 210,184,420	120% 226% 153%		152,787,582 32,787,313 185,574,895	65,897,214	98% 201% 116%			

<sup>[1]</sup> Actual written premiums are not available for all years. These are estimated values as described in Section 3 of the Supplement to the Actuarial Memorandum.

<sup>[2]</sup> Premium restated to reflect the Pennsylvania rate level.

# Attachment 3 American Progressive Life & Health Insurance Company of New York Pennsylvania-Specific Experience Before Requested Increase All Policy Forms All Benefit Periods

			Interest Rate Factors							
	-	V	Vithout Interest		Ratio Demonstra	-	With Interest		Calendar Year	Mid-Year
	Calendar	Earned	Incurred	Loss	End of Year	Earned	Incurred	Loss	Effective	Disc / Accum
	Year	Premium	Claims	Ratio	Number of Lives	Premium	Claims	Ratio	Int Rate	Factor
	2001	57	0	0%		116	0	0%	4.4%	2.019
	2002	77,793	37,896	49%		149,145	72,655	49%	4.3%	1.917
	2003	247,488	0	0%		450,418	0	0%	4.2%	1.820
	2004	304,789	0	0%		526,568	0	0%	4.1%	1.727
	2005	297,465	274,379	92%		487,848	449,987	92%	4.0%	1.640
Historical	2006	283,142	0	0%		443,642	0	0%	4.0%	1.566
Experience	2007	278,839	100,470	36%		420,096	151,367	36%	4.0%	1.506
2.101101100	2008	266,988	141,210	53%		386,771	204,563	53%	4.0%	1.448
	2009	261,525	0	0%		364,285	0	0%	4.0%	1.392
	2010	252,461	141,983	56%		338,134	190.165	56%	4.0%	1.339
	2010	242,452	107,973	45%		312,239	139,052	45%	4.0%	1.287
	2011	236,125	606,197	257%		292,395	750,658	257%	4.0%	1.238
	2012	239,981	203,988	85%		285,740	242,885	85%	4.0%	1.190
	2013					,				1.190
		239,242	462,084	193%		273,942	529,106	193%	3.9%	
	2015	253,115	0	0%		278,796	0	0%	3.9%	1.101
	2016	255,944	462,743	181%	400	271,256	490,428	181%	3.9%	1.059
	2017	234,735	354,163	151%	102	239,347	361,121	151%	4.0%	1.019
	2018	216,585	219,121	101%	94	211,921	214,402	101%	4.5%	0.978
	2019	217,726	228,481	105%	87	203,962	214,036	105%	4.5%	0.936
	2020	205,021	237,335	116%	80	183,877	212,859	116%	4.4%	0.896
	2021	186,215	245,753	132%	73	159,895	211,018	132%	4.5%	0.858
	2022	167,993	252,024	150%	67	138,103	207,183	150%	4.5%	0.822
	2023	150,483	255,419	170%	61	118,438	201,028	170%	4.5%	0.787
	2024	133,799	256,759	192%	55	100,820	193,473	192%	4.5%	0.753
	2025	118,033	254,267	215%	49	85,151	183,433	215%	4.5%	0.721
Projected	2026	103,254	248,689	241%	43	71,316	171,765	241%	4.5%	0.690
Future	2027	89,521	239,956	268%	38	59,196	158,672	268%	4.5%	0.661
Experience	2028	76,881	228,293	297%	33	48,604	144,327	297%	4.5%	0.632
(40 Years)	2029	65,368	215,362	329%	29	39,400	129,807	329%	4.5%	0.602
( ,	2030	55,000	199,989	364%	25	31,518	114,605	364%	4.6%	0.573
	2031	45,778	183,001	400%	21	24,872	99,429	400%	4.6%	0.543
	2032	37,683	165,414	439%	18	19,358	84,976	439%	4.7%	0.513
	2033	30,672	147,202	480%	15	14,877	71,400	480%	4.8%	0.485
	2034	24,686	129,709	525%	12	11,306	59,404	525%	4.8%	0.458
	2035	19,650	112,442	572%	10	8,497	48,623	572%	4.9%	0.432
	2036	15,478	96,119	621%	8	6,319	39,245	621%	5.0%	0.408
	2037				7				5.0%	
	2037	12,071	81,428	675% 731%	5	4,654	31,391	675%	5.0% 5.1%	0.385 0.364
		9,341	68,260		4	3,400	24,847	731%		
	2039	7,180	56,903	793%		2,468	19,557	793%	5.1%	0.343
	2040	5,491	47,130	858%	3	1,782	15,294	858%	5.1%	0.324
	2041	4,186	38,909	930%	3	1,283	11,922	930%	5.2%	0.306
	2042	3,187	32,291	1013%	2 2	922	9,342	1013%	5.2%	0.289
	2043	2,429	26,846	1105%		663	7,333	1105%	5.2%	0.273
	2044	1,854	22,435	1210%	1	478	5,786	1210%	5.2%	0.257
	2045	1,422	18,939	1332%	1	346	4,612	1332%	5.3%	0.243
	2046	1,096	16,056	1465%	1	252	3,692	1465%	5.3%	0.229
	2047	847	13,658	1612%	1	184	2,965	1612%	5.3%	0.217
	2048	659	11,463	1740%	1	135	2,350	1740%	5.3%	0.205
	2049	512	9,407	1838%	0	99	1,821	1838%	5.4%	0.193
	2050	396	7,669	1937%	0	72	1,401	1937%	5.4%	0.182
	2051	308	6,165	2004%	0	53	1,064	2004%	5.4%	0.172
	2052	237	4,856	2049%	0	39	791	2049%	5.4%	0.162
	2053	181	3,735	2064%	0	28	575	2064%	5.4%	0.153
	2054	136	2,747	2014%	o	20	399	2014%	5.4%	0.145
	2055	101	1,958	1939%	o	14	269	1939%	5.4%	0.137
	2056	73	1,346	1833%	0	10	174	1833%	5.5%	0.137
	2057	73 52	1,346 896	1715%	0	6	110	1715%	5.5%	0.123
	2057	52	090	17 15%	0	ь	110	1715%	5.5%	0.122
	Past	3,972,141	2,893,087	73%		5,520,739	3,581,986	65%		
	Future	2,011,583	2,893,087 4,388,431	73% 218%	851	1,554,338	2,905,380	187%		
	ı ulul <del>e</del>	2,011,503	4,000,401	∠10%	001	1,334,330	∠,⊎∪∪,∪∪∪	10170		

Attachment 3

American Progressive Life & Health Insurance Company of New York

Pennsylvania-Specific Experience After Requested Increase and Assumed Implementation Date of September 1, 2019

All Policy Forms All Benefit Periods

		,	Mid	Loss	Ratio Demonstr	ation	With Internal			ate Factors
	Calendar		Vithout Interest	Lann	End of Year	Formed	With Interest	Lana	Calendar Year	Mid-Year Disc / Accum
	Year	Earned Premium	Incurred Claims	Loss Ratio	Number of Lives	Earned Premium	Incurred Claims	Loss Ratio	Effective Int Rate	Factor
	2001	57	0	0%	Number of Lives	116	Ciairis 0	0%	4.4%	2.0196
	2001	77,793	37,896	49%		149,145	72,655	49%	4.4%	1.9172
	2002	247,488	37,696 0	49% 0%		450,418	72,000	49% 0%	4.3%	1.8200
			0	0%			0	0%		
	2004 2005	304,789	274,379	92%		526,568 487,848	449,987	92%	4.1% 4.0%	1.7276 1.6400
Historical		297,465	274,379	92%		443,642	449,967	92%		1.5669
	2006 2007	283,142	100,470			,		36%	4.0%	
Experience	2007	278,839 266,988	141,210	36% 53%		420,096 386,771	151,367 204,563	53%	4.0% 4.0%	1.5066 1.4486
	2008	261,525	141,210	0%		364,285	204,363	0%	4.0%	1.3929
	2009		141,983	56%		338.134		56%	4.0%	1.3394
	2010	252,461		45%		, -	190,165	45%		1.2878
		242,452	107,973			312,239	139,052		4.0%	
	2012 2013	236,125	606,197	257%		292,395	750,658	257%	4.0%	1.2383
		239,981	203,988	85%		285,740	242,885	85%	4.0%	1.1907
	2014	239,242	462,084	193%		273,942	529,106	193%	3.9%	1.1450
	2015	253,115	0	0%		278,796	0	0%	3.9%	1.1015
	2016	255,944	462,743	181%		271,256	490,428	181%		1.0598
	2017	234,735	354,163	151%	102	239,347	361,121	151%	4.0%	1.0196
	2018	216,585	219,121	101%	94	211,921	214,402	101%	4.5%	0.9785
	2019	221,930	227,889	103%	86	207,899	213,482	103%	4.5%	0.9368
	2020	278,181	228,433	82%	77	249,492	204,875	82%	4.5%	0.8969
	2021	276,649	233,254	84%	71	237,547	200,286	84%	4.5%	0.8587
	2022	250,207	238,741	95%	65	205,689	196,263	95%	4.5%	0.8221
	2023	224,702	241,515	107%	59	176,853	190,085	107%	4.4%	0.787
	2024	200,307	242,352	121%		150,936	182,617	121%	4.5%	0.7535
	2025	177,163	239,579	135%	47	127,809	172,837	135%	4.5%	0.7214
Projected	2026	155,382	233,942	151%		107,320	161,580	151%	4.5%	0.6907
Future	2027	135,059	225,385	167%	37	89,309	149,038	167%	4.5%	0.6613
Experience	2028	116,276	214,154	184%	32	73,510	135,388	184%	4.5%	0.6322
(40 Years)	2029	99,097	201,767	204%	28	59,729	121,613	204%	4.5%	0.6027
	2030	83,563	187,109	224%	24	47,886	107,224	224%	4.6%	0.5731
	2031	69,695	170,996	245%	20	37,867	92,906	245%	4.6%	0.5433
	2032	57,475	154,383	269%	17	29,526	79,309	269%	4.7%	0.5137
	2033	46,854	137,243	293%	14	22,727	66,569	293%	4.8%	0.4850
	2034	37,756	120,807	320%	12	17,291	55,328	320%	4.8%	0.4580
	2035	30,077	104,591	348%	10	13,006	45,228	348%	4.9%	0.4324
	2036	23,698	89,295	377%	8	9,676	36,459	377%	5.0%	0.4083
	2037	18,478	75,559	409%	6	7,123	29,129	409%	5.0%	0.3855
	2038	14,286	63,263	443%	5	5,200	23,028	443%	5.1%	0.3640
	2039	10,964	52,669	480%	4	3,768	18,102	480%	5.1%	0.3437
	2040	8,365	43,551	521%	3	2,714	14,133	521%	5.1%	0.3245
	2041	6,356	35,886	565%	3	1,947	10,996	565%	5.2%	0.3064
	2042	4,820	29,719	617%		1,394	8,598	617%	5.2%	0.2893
	2043	3,654	24,656	675%	2 2	998	6,735	675%	5.2%	0.2732
	2044	2,772	20,562	742%		715	5,303	742%	5.2%	0.257
	2045	2,110	17,325	821%	1	514	4,219	821%	5.3%	0.243
	2046	1,612	14,663	909%	1	371	3,372	909%	5.3%	0.229
	2047	1,235	12,457	1009%	1	268	2,704	1009%	5.3%	0.217
	2048	951	10,451	1099%	1	195	2,142	1099%	5.3%	0.205
	2049	731	8,576	1173%	0	141	1,660	1173%	5.4%	0.193
	2049	558	6,995	1253%	0	102	1,278	1253%	5.4%	0.193
	2050	429	5,629	1313%	0	74	971	1313%	5.4%	0.162
	2051	327	4,442	1360%	ŭ	53	724	1360%	5.4%	0.172
	2052	246	3,424	1390%		38	527	1390%	5.4%	0.162
	2054	184	2,523	1375%		27	366	1375%	5.4%	0.145
	2055	134	1,802	1342%		18	247	1342%	5.4%	0.137
	2056	97	1,242	1286%		13	161	1286%	5.5%	0.129
	2057	68	830	1219%	0	8	101	1219%	5.5%	0.122
	Deed	0.070.11:	0.000.00=	7001		F F00 700	0.504.000	0501		
	Past	3,972,141	2,893,087	73%		5,520,739	3,581,986	65%		
	Future	2,779,033	4,146,780	149%		2,101,675	2,759,984	131%		
	Lifetime	6,751,174	7,039,867	104%		7,622,414	6,341,970	83%		

### Attachment 4 American Progressive Life & Health Insurance Company of New York Pennsylvania-Specific Written Premium and Paid Claim Experience Before Requested Increase All Policy Forms All Benefit Periods

					Loss Ratio D	emonstration				Interest Ra	ate Factors
			Without I	nterest			With I	nterest		Calendar Year	Mid-Year
	Calendar	Written	Paid	Loss	Accumulated	Written	Paid	Loss	Accumulated	Effective	Disc / Accum
	Year	Premium	Claims	Ratio	Loss Ratio	Premium	Claims	Ratio	Loss Ratio	Int Rate	Factor
	2001	149	0	0%	0%	301	0	0%	0%	4.4%	2.019
	2002	109,535	0	0%	0%	210,001	0	0%	0%	4.3%	1.917
	2003	266,728	18,388	7%	5%	485,434	33,465	7%	5%	4.2%	1.820
	2004	312,897	19,683	6%	6%	540,576	34,006	6%	5%	4.1%	1.727
	2005	291,239	22,846	8%	6%	477,637	37,467	8%	6%	4.0%	1.640
Historical	2006	283,950	65,792	23%	10%	444,909	103,086	23%	10%	4.0%	1.5669
Experience	2007	278,080	68,975	25%	13%	418,952	103,917	25%	12%	4.0%	1.506
	2008	262,204	148,001	56%	19%	379,841	214,400	56%	18%	4.0%	1.448
	2009	261,340	119,212	46%	22%	364,028	166,054	46%	21%	4.0%	1.392
	2010	251,106	96,896	39%	24%	336,319	129,778	39%	22%	4.0%	1.339
	2011	241,408	84,055	35%	25%	310,895	108,249	35%	23%	4.0%	1.287
	2012	230,758	188,295	82%	30%	285,749	233,167	82%	27%	4.0%	1.238
	2013	244,836	207,325	85%	34%	291,521	246,857	85%	31%	4.0%	1.190
	2014	236,788	249,635	105%	39%	271,133	285,843	105%	35%	3.9%	1.145
	2015	252,529	201,605	80%	42%	278,150	222,060	80%	38%	3.9%	1.101
	2016	254,835	252,350	99%	46%	270,081	267,448	99%	41%	3.9%	1.059
	2017	227,425	433,882	191%	54%	231,893	442,406	191%	47%	4.0%	1.019
	2018	221,353	325,778	147%	59%	216,586	318,763	147%	51%	4.5%	0.978
	2019	221,776	344,058	155%	64%	207,755	322,306	155%	54%	4.5%	0.936
	2020	205,858	356,142	173%	69%	184,628	319,413	173%	58%	4.4%	0.896
	2021	186,706	333,004	178%	73%	160,317	285,937	178%	61%	4.5%	0.858
	2022	168,173	314,393	187%	77%	138,251	258,455	187%	64%	4.5%	0.822
	2023	150,392	289,149	192%	80%	118,366	227,575	192%	66%	4.5%	0.787
	2024	133,479	278,492	209%	83%	100,579	209,849	209%	68%	4.5%	0.753
	2025	117,525	273,866	233%	87%	84,785	197,572	233%	70%	4.5%	0.721
Projected	2026	102,603	275,046	268%	90%	70,866	189,969	268%	72%	4.5%	0.690
Future	2027	88,769	272,628	307%	94%	58,699	180,277	307%	74%	4.5%	0.661
Experience	2028	76,071	257,359	338%	97%	48,092	162,703	338%	76%	4.5%	0.632
(40 Years)	2029	64,538	248,572	385%	100%	38,899	149,824	385%	78%	4.5%	0.602
(40 16813)	2030	54,182	237,079	438%	103%	31,049	135,859	438%	79%	4.6%	0.573
	2031	44,999	223,034	496%	106%	24,449	121,180	496%	81%	4.6%	0.543
	2031	36,962	207,012	560%	109%	18,988	106,345	560%	82%	4.7%	0.543
	2032	30,025	189,636	632%	112%	14,564	91,983	632%	83%	4.8%	0.485
	2033	24,119	171,517	711%	114%	11,046	78,552	711%	84%	4.8%	0.458
	2034	19,165	153,119	711%	116%	8,287	66,213	799%	85%	4.6%	0.430
	2035										
	2036	15,071	134,904	895%	118%	6,153	55,081	895%	86%	5.0%	0.408
		11,737	117,423	1000%	120%	4,525	45,268	1000%	86% 87%	5.0%	0.385
	2038	9,070	101,111	1115%	122%	3,301	36,804	1115%		5.1%	0.364
	2039	6,962	86,185	1238%	123%	2,393	29,621	1238%	87%	5.1%	0.343
	2040	5,317	72,755	1368%	124%	1,725	23,610	1368%	87%	5.1%	0.324
	2041	4,045	60,897	1505%	125%	1,240	18,659	1505%	88%	5.2%	0.306
	2042	3,073	50,706	1650%	126%	889	14,669	1650%	88%	5.2%	0.289
	2043	2,333	42,146	1806%	126%	637	11,513	1806%	88%	5.2%	0.273
	2044	1,773	35,063	1978%	127%	457	9,043	1978%	88%	5.2%	0.257
	2045	1,351	29,264	2166%	127%	329	7,126	2166%	88%	5.3%	0.243
	2046	1,035	24,528	2371%	128%	238	5,640	2371%	88%	5.3%	0.229
	2047	792	20,649	2606%	128%	172	4,483	2606%	88%	5.3%	0.217
	2048	609	17,418	2859%	128%	125	3,570	2859%	88%	5.3%	0.205
	2049	467	14,653	3135%	129%	90	2,836	3135%	88%	5.4%	0.193
	2050	356	12,234	3435%	129%	65	2,236	3435%	88%	5.4%	0.182
	2051	272	10,110	3712%	129%	47	1,744	3712%	88%	5.4%	0.172
	2052	206	8,237	3996%	129%	34	1,342	3996%	88%	5.4%	0.162
	2053	154	6,604	4284%	129%	24	1,016	4284%	88%	5.4%	0.153
	2054	114	5,190	4567%	129%	17	754	4567%	88%	5.4%	0.145
	2055	82	3,970	4839%	129%	11	544	4839%	88%	5.4%	0.137
	2056	58	2,945	5076%	129%	8	381	5076%	88%	5.5%	0.129
	2057	40	2,114	5277%	129%	5	259	5277%	88%	5.5%	0.122
		-									
	Past	4,005,806	2,176,939	54%		5,597,418	2,628,202	47%			
	Past Future	4,005,806 2,011,613	2,176,939 5,608,990	54% 279%		5,597,418 1,558,692	2,628,202 3,698,976	47% 237%			

Attachment 4

American Progressive Life & Health Insurance Company of New York

Pennsylvania-Specific Written Premium and Paid Claim Experience After Requested Increase and Assumed Implementation Date of September 1, 2019 All Policy Forms All Benefit Periods

Color   Colo		1				Loss Ratio D	emonstration				Interest Ra	ate Factors
Calebraidar   Writtlein   Calebraidar   Ca				Without I	Interest			With I	nterest			
2001		Calendar	Written	Paid	Loss	Accumulated	Written			Accumulated	Effective	Disc / Accum
2002   106,555   0 % % % 210,001   0 % % % 4.3%   1.917		Year	Premium	Claims	Ratio	Loss Ratio	Premium	Claims	Ratio	Loss Ratio	Int Rate	Factor
2003   266.728   18.388   7%   5%   45.544   33.465   7%   5%   4.2%   18.200												2.0196
Historical   2006   231,2897   19,683   6%   6%   6%   6%   6%   747,837   37,467   6%   6%   6%   6%   6%   6%   6%												
Historical 2006 291.239 22.846 8% 6% 477.637 37.467 8% 6% 4.0% 1.6404 Experience 2006 233.90 65.72 23% 10% 444.809 103.086 23% 10% 40% 1.5668 2006 28.39% 65.72 23% 10% 444.809 103.317 25% 10% 12% 4.0% 1.5668 2006 2006 201.340 110.212 46% 22% 344.028 185.04% 22% 344.00 6% 15% 12% 4.0% 1.320 2010 201.340 110.212 46% 22% 344.028 185.044 46% 22% 40% 1.330 2010 2010 201.08 20.080 23.9% 24% 358.019 12.217 20.010 201.08 20.00 201.09 201.09 201.00												
Historical 2000 283,350 65,792 23% 10% 444,990 103,096 23% 10% 4.0% 1.5666 Experience 2000 262,204 119,010 56% 19% 379,841 214,400 56% 19% 40% 1.346 20% 20% 20% 20% 20% 20% 20% 20% 20% 20%												
Experience    2007   278,080   68,975   25%   13%   418,652   103,917   25%   12%   4.0%   15,666     2008   2008   226,244   148,001   56%   19%   370,841   126,767   30%   21%   4.0%   13,239     2010   251,106   96,866   39%   22%   364,028   166,064   46%   21%   4.0%   13,239     2011   241,409   84,055   35%   25%   350,319   102,778   30%   22%   4.0%   13,239     2011   241,409   84,055   35%   25%   350,319   102,478   30%   22%   4.0%   12,277     2011   244,409   84,055   35%   35%   35%   350,319   102,478   30%   22%   4.0%   12,277     2011   226,678   248,678   25%   35%												
2008   282,204   148,001   56%   19%   378,841   214,400   56%   19%   4.0%   1.348												
2000	Experience											
2010 251,006 96,806 39% 24% 336,319 120,778 39% 22% 4,0% 1.339 2011 241,408 84,055 35% 25% 25% 25% 25% 25% 25% 25% 25% 25% 2												
2011												
2012   230.758   188.295   82%   30%   285.749   233.167   82%   27%   4.0%   1.285.849   234.												
2014   226,788   246,835   105%   39%   271,133   285,843   105%   35%   3.9%   1.145%   2016   225,529   201,805   80%   42%   278,156   222,068   80%   38%   3.9%   1.105%   2017   227,425   433,882   191%   54%   231,833   442,406   99%   44%   3.9%   1.058   2017   227,425   433,882   191%   54%   231,833   442,406   191%   54%   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.978   4.5%   0.986   2.000   2.00,908   354,345   122%   67%   220,908   317,801   122%   57%   4.5%   0.886   2.000   2.00,908   354,345   122%   67%   220,908   317,801   122%   57%   4.5%   0.886   2.000   2.00,908   3.05,419   122%   7.3%   204,984   251,078   122%   61%   4.5%   0.886   4.5%   0.886   2.000   2.00,908   2.00,90												
2016   252,529   201,605   80%   42%   278,150   222,060   80%   38%   3.9%   1.1015		2013	244,836	207,325	85%	34%	291,521	246,857	85%	31%	4.0%	1.1907
2016		2014	236,788	249,635	105%	39%	271,133	285,843	105%	35%	3.9%	1.1450
2017   227,425   433,882   191%   54%   231,883   442,406   191%   47%   4.0%   1.019		2015	252,529	201,605	80%	42%	278,150	222,060	80%	38%	3.9%	1.1015
2018   220,389   325,778   148%   59%   215,643   318,763   148%   51%   4.5%   0.978												
2019   228,740   343,953   150%   64%   214,279   322,208   150%   54%   4.5%   0.988												
2020												
2021   276,117   327,500   119%   70%   237,090   281,211   119%   59%   4.5%   0.882   2022   249,349   305,419   122%   73%   204,984   251,078   122%   61%   4.5%   0.822   2023   223,5699   277,753   124%   75%   175,961   218,000   124%   63%   4.4%   0.787   2024   198,952   265,486   133%   77%   126,710   187,446   148%   65%   4.5%   0.753   2025   175,640   269,831   148%   79%   126,710   187,446   148%   66%   4.5%   0.753   Projected   2026   153,747   280,360   169%   81%   106,191   179,826   169%   67%   4.5%   0.881   Expenence   2026   114,860   242,191   211%   86%   72,437   153,113   211%   70%   4.5%   0.882   (40 Years)   2029   97,443   233,530   240%   88%   63,733   140,788   240%   72%   4.5%   0.802   2030   81,994   222,377   271%   91%   46,987   127,434   271%   73%   4.6%   0.573   2031   68,241   208,874   306%   99%   28,849   99,441   345%   75%   4.6%   0.543   2032   56,158   193,572   345%   99%   16,830   73,246   435%   77%   4.9%   0.482   2034   36,748   159,932   435%   99%   16,830   73,246   435%   77%   4.9%   0.482   2036   22,989   125,444   546%   102%   9,386   51,218   546%   77%   5.1%   0.343   2036   22,989   125,444   546%   102%   9,386   51,218   546%   77%   5.9%   5.0%   0.482   2036   22,989   125,444   546%   102%   9,386   51,218   546%   77%   5.0%   0.482   2036   24,289   32,181   1219%   109%   681   8,300   34,125   678%   79%   5.1%   0.343   2040   8,069   67,62   834%   107%   2,618   21,827   834%   79%   5.1%   0.343   2044   2,639   32,181   1219%   109%   681   8,300   34,125   678%   79%   5.1%   0.345   2046   1,517   24,247   147%   110%   109%   681   8,300   24,255   80%   5.3%   0.223   2048   877   18,880   1812%   110%   109%   681   8,300   24,255   80%   5.4%   0.152   2046   507   1,518   809   31,360   31,378   110%   109%   681   8,300   24,255   80%   5.4%   0.152   2046   507   1,518   809   31,360   31,338   31,516   31,328   80%   5.2%   0.265   2046   507   1,151   8,880   1812%   110%   109%   681   8,300   32,557   1												
Projected   Proj							,					
Decided   198,952   225,569   277,753   124%   75%   175,981   218,806   124%   63%   4.4%   0.787												
Description												
Projected 2026 153,747 260,3260 169% 81% 106,191 187,446 148% 66% 4.5% 0.890 Future 2027 133,367 267,573 193% 84% 88,190 170,322 193% 69% 4.5% 0.890 Experience 2026 114,880 242,191 211% 86% 58,73 140,758 241% 70% 4.5% 0.602 (40 Years) 2029 97,443 233,530 240% 88% 58,73 140,758 240% 72% 4.5% 0.602 2030 81,994 222,377 271% 91% 46,987 127,434 271% 73% 4.6% 0.573 2031 68,241 208,874 20% 95% 28,849 99,441 345% 75% 4.6% 0.573 2033 45,860 177,067 388% 97% 22,162 85,886 388% 75% 4.8% 0.632 2032 56,158 193,672 345% 99% 126,840 99,441 345% 75% 4.7% 0.513 2033 45,860 177,067 388% 97% 22,162 85,886 388% 77% 4.8% 0.488 2033 29,223 142,584 488% 101% 12,637 61,657 488% 77% 4.8% 0.488 2033 29,223 142,584 488% 101% 12,637 61,657 488% 77% 4.8% 0.488 2033 13,819 33,749 678% 105% 5,030 34,125 678% 79% 5.0% 0.395 2036 13,819 33,749 678% 105% 5,030 34,125 678% 79% 5.1% 0.384 2039 10,991 79,796 753% 106% 5,030 34,125 678% 79% 5.1% 0.384 2039 10,991 79,796 753% 106% 5,030 34,125 678% 79% 5.1% 0.384 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 834% 107% 1,875 17,223 919% 80% 5,2% 0.395 2040 8,069 67,262 8												
Projected Future 2025 153,747 260,360 169% 81% 106,191 179,826 169% 67% 4.5% 0.680; Experience 2028 114,580 242,191 211% 86% 72,437 153,113 211% 70% 4.5% 0.681; Experience 2028 114,580 242,191 211% 86% 72,437 153,113 211% 70% 4.5% 0.682; Experience 2028 114,580 242,191 211% 86% 72,437 153,113 211% 70% 4.5% 0.682; Experience 2028 114,580 242,191 211% 86% 72,437 153,113 211% 70% 4.5% 0.682; Experience 2028 114,580 242,191 211% 86% 72,437 153,113 211% 70% 4.5% 0.682; Experience 2028 114,580 240,100 240% 88% 58,733 140,758 240% 72% 4.5% 0.682; Experience 2023 61,581 193,572 345% 95% 28,849 99% 127,434 271% 73% 4.6% 0.573; 2033 45,690 177,067 388% 95% 28,849 99,441 345% 75% 4.6% 0.458; 2034 36,748 159,392 435% 99% 16,830 73,246 435% 77% 4.8% 0.458; 2034 36,748 159,392 435% 99% 16,830 73,246 435% 77% 4.8% 0.458; 2035 29,223 142,584 488% 101% 12,637 61,657 488% 77% 4.9% 0.432; 2036 22,889 125,444 546% 102% 9.386 51,218 546% 78% 5.0% 0.385; 2033 13,819 93,749 678% 106% 5,030 34,125 678% 79% 5.1% 0.334; 2039 10,591 79,796 753% 106% 3,640 24,033 609% 78% 5.0% 0.385; 2039 10,591 79,796 753% 106% 3,640 24,033 609% 79% 5.1% 0.334; 2040 8,069 67,262 834% 107% 2,618 21,827 834% 79% 5.1% 0.344; 2041 6,119 56,210 919% 107% 1,875 17,223 919% 80% 5.2% 0.285; 2043 3,497 33,497 33,479 108% 108% 13,39 13,516 1099% 80% 5.2% 0.285; 2044 2,639 32,181 1219% 109% 815 10,587 1108% 80% 5.2% 0.285; 2044 2,639 32,181 1219% 109% 815 10,587 1108% 80% 5.2% 0.285; 2045 1,197 26,606 13,348 2007% 110% 199 2,583 2007 16,597 26,606 13,348 2007% 110% 129 2,583 2007% 80% 5.3% 0.243; 2040 865 13,348 2007% 110% 199 2,583 2007 16,597 26,606 13,348 2007% 110% 129 2,583 2007 80% 5.3% 0.243; 2044 2,639 32,181 1219% 109% 815 10,587 1108% 80% 5.2% 0.285; 2045 13,348 2007% 110% 110% 129 2,583 2007% 80% 5.3% 0.243; 2046 865 13,348 2007% 110% 129 2,583 2007% 80% 5.3% 0.243; 2046 865 13,348 2007% 110% 129 2,583 2007% 80% 5.3% 0.243; 2046 865 13,348 2007% 110% 110% 129 2,583 2007% 80% 5.3% 0.243; 2046 865 13,348 2007% 111% 46 1,223 2660% 80% 5.4% 0.152; 2046 13,57		-										
Equire Experience 2028 114,580 242,191 211% 86% 72,437 153,113 211% 70% 4.5% 0.6812 (40 Years) 2029 97,443 233,530 240% 88% 58,733 140,758 240% 72% 4.5% 0.6822 (2030 81,934 222,377 271% 91% 46,987 127,434 271% 73% 4.6% 0.573 2031 68,241 20,8874 300% 93% 37,077 113,486 306% 74% 4.6% 0.573 2031 68,241 20,8874 306% 93% 37,077 113,486 306% 74% 4.6% 0.543 2032 56,158 193,572 345% 95% 28,849 99,441 345% 75% 4.7% 0.513 2033 45,690 177,067 389% 97% 22,162 58,886 388% 76% 4.8% 0.4865 2034 56,748 4.88% 101% 126,25 5.29 223 142,584 488% 101% 126,237 61,657 488% 77% 4.8% 0.4865 2035 29,223 142,584 488% 101% 126,237 61,657 488% 77% 4.8% 0.4865 2035 29,223 142,584 488% 101% 126,37 61,657 488% 77% 4.9% 0.432 2036 22,989 125,444 546% 102% 6,936 51,218 546% 78% 5.0% 0.4865 2035 13,819 93,749 678% 105% 5,030 34,125 678% 79% 5.1% 0.3855 2033 13,819 93,749 678% 105% 5,030 34,125 678% 79% 5.1% 0.3855 2033 13,819 93,749 678% 105% 5,030 34,125 678% 79% 5.1% 0.3845 2040 8.069 67,262 834% 107% 2,618 21,827 834% 79% 5.1% 0.3455 2042 4,629 46,721 1009% 108% 1,339 13,516 1009% 80% 5.2% 0.3065 2042 4,629 46,721 1009% 108% 1,339 13,516 1009% 80% 5.2% 0.268 2044 2,639 32,181 1219% 109% 681 8,300 1219% 80% 5.2% 0.268 2044 2,639 32,181 1219% 109% 686 8,300 1219% 80% 5.2% 0.268 2044 2,639 32,181 1219% 109% 686 8,300 1219% 80% 5.2% 0.268 2049 665 13,348 2007% 110% 120 2.558 100% 80% 5.2% 0.267 2049 665 13,348 2007% 110% 120 2.558 100% 80% 5.2% 0.267 2049 665 13,348 2007% 110% 120 2.558 2006 2228% 80% 5.4% 0.153 2066 51 1,140 2225% 110% 111% 65 1,588 2431% 80% 5.3% 0.215 2065 205 109 3.630 3333% 111% 15 5 488 3333% 80% 5.5% 0.122 2055 109 3.630 3333% 111% 15 5 488 3333% 80% 5.5% 0.122 2055 109 3.630 3333% 111% 15 5 488 3333% 80% 5.5% 0.122 2055 109 3.630 3333% 111% 15 5 488 3333% 80% 5.5% 0.122 2055 109 3.630 3333% 111% 15 5 488 3333% 80% 5.5% 0.122 2055 109 3.630 3333% 111% 15 5 488 3333% 80% 5.5% 0.122 2055 109 3.630 33333% 111% 15 5 488 3333% 80% 5.5% 0.122 2055 109 3.630 33333% 111% 15 5 488 3333% 80% 5.5% 0.122 2055 109 3.630 33333% 111% 115	Projected											
Experience   2028						84%						
2030 81,994 222,377 271% 91% 46,987 127,434 271% 73% 4.6% 0.573* 2031 68,241 208,874 306% 93% 37,077 113,486 306% 74% 4.6% 0.543* 2032 66,158 193,572 345% 95% 28,849 99,441 345% 75% 4.7% 0.513* 2033 45,690 177,067 388% 97% 22,162 85,886 388% 76% 4.8% 0.485% 2034 36,748 159,932 435% 99% 16,830 73,246 435% 77% 4.8% 0.458* 2035 29,223 142,584 488% 101% 12,637 61,657 488% 77% 4.9% 0.432* 2036 22,999 125,444 546% 102% 9,386 51,218 546% 78% 5.0% 0.365* 2037 17,898 109,031 609% 104% 6,900 42,033 609% 78% 5.0% 0.365* 2038 13,819 93,749 678% 105% 5,030 34,125 678% 79% 5.1% 0.344* 2040 8,069 67,262 834% 107% 2,618 21,827 834% 79% 5.1% 0.344* 2041 6,119 56,210 919% 107% 1,875 17,223 919% 80% 5.2% 0.268* 2042 4,629 46,721 1009% 108% 1,339 13,516 1009% 80% 5.2% 0.268* 2044 2,639 32,181 1219% 109% 681 8,300 1219% 80% 5.2% 0.273* 2046 1,997 26,806 1342% 109% 681 8,300 1219% 80% 5.2% 0.257* 2046 1,151 22,427 1478% 110% 180 3,255 1812% 80% 5.3% 0.243* 2046 877 15,880 1812% 110% 129 2,583 2007% 80% 5.3% 0.229* 2046 877 15,880 1812% 110% 129 2,583 2007% 80% 5.3% 0.229* 2046 877 15,880 1812% 110% 129 2,583 2007% 80% 5.4% 0.133* 2046 877 15,880 1812% 110% 129 2,583 2007% 80% 5.4% 0.133* 2046 665 13,348 2007% 111% 66 1,588 2431% 80% 5.3% 0.229* 2047 1,151 18,849 1638% 111% 250 4,092 1638% 80% 5.3% 0.229* 2048 877 15,880 1812% 110% 129 2,583 2007% 80% 5.4% 0.133* 2056 76 2,696 3539% 111% 66 1,288 2431% 80% 5.3% 0.255* 2057 52 1,939 3718% 111% 66 1,580 2007 47% 2056 76 2,696 3539% 111% 15 498 3333% 80% 5.4% 0.152* 2057 52 1,939 3718% 111% 6 22 688 3106% 80% 5.5% 0.122* 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.122* 2057 52 1,939 3718% 111% 6 22 688 3106% 80% 5.5% 0.122* 2057 52 1,939 3718% 111% 6 22 688 3106% 80% 5.5% 0.122* 2057 52 1,939 3718% 111% 6 22 688 3106% 80% 5.5% 0.122* 2057 52 1,939 3718% 111% 6 22 688 3106% 80% 5.5% 0.122* 2057 52 1,939 3718% 111% 6 22 688 3106% 80% 5.5% 0.122* 2057 52 1,939 3718% 111% 6 22 688 3106% 80% 5.5% 0.122*	Experience	2028	114,580		211%	86%	72,437	153,113	211%	70%	4.5%	0.6322
2031   68,241   208,874   306%   93%   37,077   113,486   306%   74%   4.6%   0.543*	(40 Years)	2029	97,443	233,530	240%	88%	58,733	140,758	240%	72%	4.5%	0.6027
2032 56,158 193,572 345% 95% 28,849 99,441 345% 75% 4,7% 0,513* 2033 45,690 177,067 388% 97% 22,162 85,886 388% 76% 4.8% 0,485* 2034 36,748 159,932 435% 99% 16,830 73,246 435% 77% 4.8% 0,485* 2035 29,223 142,584 488% 101% 12,637 61,657 488% 77% 4.9% 0,432* 2036 29,989 12,644 546% 102% 9,366 51,218 546% 78% 5.0% 0,408* 2037 17,898 109,031 609% 104% 6,900 42,033 609% 78% 5.0% 0,408* 2038 13,819 93,749 678% 105% 5,030 34,125 678% 79% 5.1% 0,364* 2039 10,591 79,796 753% 106% 3,640 27,425 753% 79% 5.1% 0,343* 2040 8,069 67,262 834% 107% 2,618 21,827 834% 79% 5.1% 0,344* 2041 6,119 56,210 919% 107% 1,875 17,223 919% 80% 5,2% 0,306* 2042 4,629 46,721 1009% 100% 1,339 13,516 1009% 80% 5,2% 0,283* 2043 3,497 33,759 1108% 109% 955 10,587 1108% 80% 5,2% 0,283* 2044 2,639 32,181 1219% 109% 681 8,300 1219% 80% 5,2% 0,257* 2045 1,997 26,806 1342% 109% 486 6,528 1342% 80% 5,3% 0,243* 2046 1,517 22,427 1478% 110% 349 5,157 1478% 80% 5,3% 0,243* 2048 877 15,880 1812% 110% 180 3,255 1812% 80% 5,3% 0,243* 2049 665 13,348 2007% 110% 180 3,255 1812% 80% 5,3% 0,243* 2054 153 4,739 3106% 111% 65 1,588 2431% 80% 5,4% 0,182* 2055 109 3,630 3333% 111% 129 688 3106% 80% 5,4% 0,182* 2056 76 2,696 3539% 111% 6 2 2 688 3106% 80% 5,4% 0,182* 2057 52 1,939 3718% 111% 6 5,597,418 2,628,202 47%  Future 2,779,072 5,351,463 193% 5,597,418 2,628,202 47%  Future 2,779,072 5,351,463 193% 5,597,418 2,628,202 47%			81,994	222,377	271%			127,434	271%	73%	4.6%	0.5731
2033												
2034 36,748 159,932 435% 99% 16,830 73,246 435% 77% 4.8% 0.4586 2035 29,223 142,584 488% 101% 12,637 61,657 488% 77% 4.9% 0.4526 2036 22,989 125,444 546% 102% 6,900 42,033 609% 78% 5.0% 0.4082 2037 17,898 109,031 609% 104% 6,900 42,033 609% 78% 5.0% 0.3655 2038 13,819 93,749 678% 105% 5,030 34,125 678% 79% 5.1% 0.3451 2040 8,069 67,262 834% 107% 2,618 21,827 834% 79% 5.1% 0.3441 2040 8,069 67,262 834% 107% 2,618 21,827 834% 79% 5.1% 0.3245 2041 6,119 56,210 919% 107% 1,875 17,223 919% 80% 5.2% 0.306 2042 4,629 46,721 1009% 108% 13,339 13,516 1009% 80% 5.2% 0.2655 2044 2,639 32,181 1219% 109% 681 8,300 1219% 80% 5.2% 0.2575 2044 2,639 32,181 1219% 109% 681 8,300 1219% 80% 5.2% 0.2575 2045 1,997 26,806 1342% 109% 486 6,528 1342% 80% 5.3% 0.2435 2046 1,517 22,427 1478% 110% 349 5,157 1478% 80% 5.3% 0.2435 2046 1,517 22,427 1478% 110% 250 4,092 1638% 80% 5.3% 0.2435 2049 665 13,348 2007% 110% 180 3.255 1812% 80% 5.3% 0.2455 2059 655 10,188 300 51 1,140 2255% 110% 19 2,583 2007 80% 5.4% 0.1825 2051 379 9,206 2431% 111% 65 1,588 2431% 80% 5.4% 0.1825 2051 379 9,206 2431% 111% 65 1,588 2431% 80% 5.4% 0.1825 2052 283 7,504 2255% 111% 46 1,223 2650% 80% 5.4% 0.1825 2055 109 3,630 3333% 111% 15 498 3333% 80% 5.4% 0.1535 2055 109 3,630 3333% 111% 15 498 3333% 80% 5.4% 0.1535 2056 76 2,696 3539% 1111% 15 498 3333% 80% 5.4% 0.1535 2056 76 2,696 3539% 1111% 15 498 3333% 80% 5.5% 0.1225 2057 52 1,939 3718% 1111% 15 498 3333% 80% 5.4% 0.1535 2056 76 2,696 3539% 1111% 15 498 3333% 80% 5.5% 0.1225 2057 52 1,939 3718% 1111% 15 498 3333% 80% 5.5% 0.1225 2057 52 1,939 3718% 1111% 15 5 498 3333% 80% 5.5% 0.1225 2057 52 1,939 3718% 1111% 15 5 498 3333% 80% 5.5% 0.1225 2057 52 1,939 3718% 1111% 15 5 498 3333% 80% 5.5% 0.1225 2057 52 1,939 3718% 1111% 15 5 498 3333% 80% 5.5% 0.1225 2057 52 1,939 3718% 1111% 15 5 498 3333% 80% 5.5% 0.1225 2057 52 1,939 3718% 1111% 15 5 498 3333% 80% 5.5% 0.1225 2057 52 1,939 3718% 1111% 15 498 3333% 80% 5.5% 0.1225 2057 52 1,939 3718% 1111% 15 498 3333% 80% 5.5% 0.1225 2057 52 1,939 3718% 1111% 15 498 3												
2035												
2036   22,989   125,444   546%   102%   9,386   51,218   546%   78%   5.0%   0.408;   2037   17,898   109,031   609%   106%   5,030   34,125   678%   79%   5.0%   0.368;   2038   13,819   93,749   678%   106%   5,030   34,125   678%   79%   5.1%   0.364;   2039   10,591   79,796   753%   106%   3,640   27,425   753%   79%   5.1%   0.343;   2040   8,069   67,262   834%   107%   2,618   21,827   834%   79%   5.1%   0.324;   2041   6,119   56,210   919%   107%   1,875   17,223   919%   80%   5.2%   0.306;   2042   4,629   46,721   1009%   108%   1,339   13,516   1009%   80%   5.2%   0.283;   2043   3,497   38,759   1108%   109%   955   10,587   1108%   80%   5.2%   0.283;   2044   2,639   32,181   1219%   109%   681   8,300   1219%   80%   5.2%   0.257;   2045   1,997   26,806   1342%   109%   486   6,528   1342%   80%   5.3%   0.243;   2046   1,517   22,427   1478%   110%   349   5,157   1478%   80%   5,3%   0.243;   2047   1,151   18,849   1638%   110%   250   4,092   1638%   80%   5,3%   0.206;   2049   665   13,348   2007%   110%   180   3,255   1812%   80%   5,3%   0.206;   2049   665   13,348   2007%   110%   129   2,583   2007%   80%   5,4%   0.193;   2050   501   11,140   2225%   110%   91   2,036   2225%   80%   5,4%   0.153;   2051   379   9,206   2431%   111%   65   1,588   2431%   80%   5,4%   0.162;   2052   283   7,504   2650%   111%   32   926   2877%   80%   5,4%   0.162;   2053   209   6,022   2877%   111%   32   926   2877%   80%   5,4%   0.162;   2054   153   4,739   3106%   111%   15   488   3333%   80%   5,4%   0.162;   2055   50   109   3,630   3333%   111%   15   488   3333%   80%   5,4%   0.153;   2056   76   2,696   3539%   111%   15   488   3333%   80%   5,4%   0.153;   2057   52   1,939   3718%   111%   6   237   3718%   80%   5,5%   0.122;   2057   52   1,939   3718%   111%   6   237   3718%   80%   5,5%   0.122;   2057   52   1,939   3718%   111%   6   237   3718%   80%   5,5%   0.122;   2057   52   1,939   3718%   111%   6   237   3718%   80%   5,5%   0.122;   2058   2057   52   1,9												
2037												
2038   13,819   93,749   678%   105%   5,030   34,125   678%   79%   5.1%   0.3644												
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2045		2043	3,497	38,759	1108%	109%	955	10,587	1108%	80%	5.2%	0.2732
2046 1,517 2,427 1478% 110% 349 5,157 1478% 80% 5.3% 0.2298 2047 1,151 18,849 1638% 110% 250 4,092 1638% 80% 5.3% 0.217 2048 877 15,880 1812% 110% 180 3,255 1812% 80% 5.3% 0.205 2049 665 13,348 2007% 110% 129 2,583 2007% 80% 5.4% 0.193 2050 501 11,140 2225% 110% 91 2,036 2225% 80% 5.4% 0.182 2051 379 9,206 2431% 111% 65 1,588 2431% 80% 5.4% 0.1728 2052 283 7,504 2650% 111% 46 1,223 2650% 80% 5.4% 0.1623 2053 209 6,022 2877% 111% 32 926 2877% 80% 5.4% 0.1623 2054 153 4,739 3106% 111% 22 688 3106% 80% 5.4% 0.153 2054 153 4,739 3106% 111% 22 688 3106% 80% 5.4% 0.1453 2055 109 3,630 3333% 111% 15 498 3333% 80% 5.4% 0.137 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1293 2057 52 1,939 3718% 111% 6 237 3718% 80% 5.5% 0.1223 2057 52 1,939 3718% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1223 2056 76 2,779,072 5,351,463 193% 5.597,418 2,628,202 47% 5.5		2044	2,639	32,181	1219%	109%	681	8,300	1219%	80%	5.2%	0.2579
2047 1,151 18,849 1638% 110% 250 4,092 1638% 80% 5.3% 0.217- 2048 877 15,880 1812% 110% 180 3,255 1812% 80% 5.3% 0.2056 2049 665 13,348 2007% 110% 129 2,583 2007% 80% 5.4% 0.1936 2050 501 11,140 2225% 110% 91 2,036 2225% 80% 5.4% 0.1826 2051 379 9,206 2431% 111% 65 1,588 2431% 80% 5.4% 0.1626 2052 283 7,504 2650% 111% 46 1,223 2650% 80% 5.4% 0.1626 2053 209 6,022 2877% 111% 32 926 2877% 80% 5.4% 0.1626 2054 153 4,739 3106% 111% 22 688 3106% 80% 5.4% 0.1536 2055 109 3,630 3333% 111% 15 498 3333% 80% 5.4% 0.1456 2056 76 2,696 3539% 111% 10 349 3539% 80% 5.5% 0.1296 2057 52 1,939 3718% 111% 6 237 3718% 80% 5.5% 0.1296 2058 4,005,806 2,176,939 54% 5,597,418 2,628,202 47% Enture 2,779,072 5,351,463 193% 2,109,685 3,557,748 169%			1,997	26,806	1342%	109%		6,528	1342%		5.3%	
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Future 2,779,072 5,351,463 193% 2,109,685 3,557,748 169%												

# Attachment 5 American Progressive Life & Health Insurance Company of New York Nationwide and Pennsylvania-Specific Reserve Balance All Policy Forms

Nationwide

Pennsylvania-Specific

	Claim	Year-End Active	Claim	Year-End Active
Year	Reserve <sup>[1]</sup>	Life Reserve <sup>[2]</sup>	Reserve <sup>[1]</sup>	Life Reserve <sup>[2]</sup>
2001	0	N/A	0	N/A
2002	38,667	N/A	0	N/A
2003	0	N/A	0	N/A
2004	231,218	9,801,186	0	234,247
2005	48,009	12,053,838	0	438,012
2006	22,209	13,808,152	0	649,090
2007	224,742	15,678,900	0	871,904
2008	473,948	17,252,687	0	1,079,780
2009	865,214	18,548,163	0	1,300,477
2010	753,504	19,933,288	0	1,502,564
2011	1,594,060	20,623,619	0	1,727,396
2012	854,358	21,266,326	125,696	1,902,152
2013 <sup>[3]</sup>	2,080,519	92,212,756	41,878	5,371,161
2014 <sup>[3]</sup>	2,708,183	64,483,710	137,709	3,935,539
2015 <sup>[3]</sup>	2,012,693	64,806,963	0	4,411,807
2016 <sup>[3]</sup>	5,203,588	50,629,381	266,841	3,665,904
2017 <sup>[3]</sup>	4,987,521	57,571,931	297,962	3,863,995

<sup>[1]</sup> Claim reserve is the sum of disabled life reserve and incurred but not reported reserve as of December 31, 2017. Claim reserves are discounted to incurral using the average statutory interest rate for each policy form or group of policy forms.

<sup>[2]</sup> Active life reserves prior to 2004 are not available.

<sup>[3]</sup> Beginning in 2013, the active life reserve balance includes premium deficiency reserves.

#### Attachment 6

# American Progressive Life & Health Insurance Company of New York Nationwide Actual Experience Before Requested Increase by Policy Duration with No Interest All Policy Forms

Policy	Earned	Incurred	Loss
Duration	Premium <sup>[1]</sup>	Claims	Ratio
1	9,402,010	3,246,860	35%
2	8,424,223	3,664,648	44%
3	7,560,542	5,322,271	70%
4	6,919,540	5,784,076	84%
5	6,427,582	6,557,211	102%
6	6,012,341	6,422,305	107%
7	5,655,169	8,326,927	147%
8	5,336,126	10,537,192	197%
9	4,967,746	8,660,235	174%
10	4,624,220	8,737,164	189%
11	4,371,590	9,489,808	217%
12	4,167,870	7,857,736	189%
13	4,049,103	6,715,724	166%
14	4,022,482	7,996,237	199%
15	4,005,324	8,719,561	218%
16	3,973,409	6,701,495	169%
17	3,898,602	5,452,433	140%
18	3,722,399	5,478,069	147%
19	3,464,140	5,455,565	157%
20	3,169,842	5,285,706	167%
21	2,850,664	4,890,852	172%
22	2,519,403	4,598,266	183%
23	2,210,972	4,245,094	192%
24	1,923,745	3,960,385	206%
25	1,658,971	3,678,677	222%
26	1,424,538	3,417,839	240%
27	1,217,895	3,149,474	259%
28	1,033,618	2,951,890	286%
29	872,266	2,740,732	314%
30 31	732,470	2,445,746	334% 361%
32	612,621 511,491	2,210,793 2,019,018	395%
33	425,997	1,843,942	433%
34	353,746	1,682,585	476%
35	292,968	1,531,719	523%
36	242,024	1,389,272	574%
37	199,437	1,256,455	630%
38	163,927	1,134,293	692%
39	134,391	1,021,121	760%
40	109,856	914,221	832%
41	89,511	814,536	910%
42	72,678	722,229	994%
43	58,792	637,374	1084%
44	47,362	561,613	1186%
45	37,967	491,823	1295%
46	30,272	428,420	1415%
47	24,000	372,088	1550%
48	18,911	321,067	1698%
49	14,802	274,580	1855%
50	11,497	230,425	2004%
51	8,852	190,796	2155%
52	6,749	156,211	2315%
53	5,093	126,799	2490%
54	3,799	101,853	2681%
55	2,744	80,833	2945%
56	1,315	63,751	4847%
57	262	49,779	18980%
58	94	38,305	40877%
59	31	29,152	93834%
60	18	21,910	120307%
Total [1] Premiums re	124,100,010	193,207,140	156%

<sup>[1]</sup> Premiums restated to reflect the Pennsylvania rate level.

#### Attachment 7

# American Progressive Life & Health Insurance Company of New York Pennsylvania-Specific Actual Experience Before Requested Increase by Policy Duration with No Interest All Policy Forms

Dallan	F	In account of	1
Policy	Earned	Incurred	Loss
Duration	Premium	Claims	Ratio
1	351,675	44,078	13%
2	324,464	6,182	2%
3	299,247	19,311	6%
4	286,404	152,521	53%
5	275,527	161,932	59%
6	266,790	99,327	37%
7	261,138	121,814	47%
8	253,168	124,978	49%
9	243,220	131,479	54%
10	238,937	335,922	141%
11	242,618	481,865	199%
12	245,163	300,248	122%
13	246,712	252,513	102%
14	241,021	349,688	145%
15	225,702	305,009	135%
16	239,154	245,469	103%
17	213,307	231,445	109%
18	199,990	240,824	120%
19	182,627	249,355	137%
20	164,506	255,481	155%
21	147,117	258,640	176%
22	130,569	259,808	199%
23	114,952	257,459	224%
24	100,336	251,809	251%
25	86,778	242,188	279%
26	74,322	229,693	309%
27	63,000	215,712	342%
28	52,829	199,832	378%
29	43,809	182,376	416%
30	35,913	163,604	456%
31	29,097	144,795	498%
32	23,298	126,526	543%
33	18,441	108,932	591%
34	14,439	92,363	640%
35	11,191	77,462	692%
36	8,604	64,318	748%
37	6,571	52,933	806%
38	4,996	43,393	869%
39	3,791	35,623	940%
40	2,876	29,389	1022%
41	2,188	24,378	1114%
42	1,672	20,389	1219%
43	1,287	17,252	1341%
44	997	14,702	1475%
45	776	12,497	1611%
46	608	10,490	1725%
47	477	8,643	1814%
48	373	7,050	1892%
49	292	5,665	1942%
50	227	4,458	1965%
51	174	3,425	1963%
52	132	2,518	1903%
53	99	1,790	1812%
54	72	1,230	1701%
55	52	828	1598%
56	36	554	1531%
57	25	363	1481%
58	16	229	1422%
59	10	139	1364%
60	6	81	1310%
Total	5,983,817	7,282,977	122%



#### **Anat Hakim**

Vice President and Secretary

January 1, 2019

To Whom It May Concern:

Constitution Life Insurance Company ("CLIC"), as reinsurer and administrator, is hereby authorized to submit filings related to all life and health insurance policies on behalf of:

## American Progressive Life & Health Insurance Company of New York NAIC# 80624, FEIN-13-1851754

This authorization also permits CLIC to provide additional information and respond to questions regarding the filings on our behalf, as necessary. This authorization is deemed to be in effect until rescinded in writing.

Please contact me if you have any questions regarding this authorization.

Sincerely,

**Anat Hakim** 

Vice President and Secretary

#### NASSAU RE CLAIMS ADMINISTRATION/PROCESSING CONTROLS

Nassau Re uses their Claims Administration Department in conjunction with Care Management Plus, an authorization and review process to manage the appropriateness of patient utilization.

Care Management revolves around three basic elements:

- 1. Are the services required? A Care Manager/Nurse is assigned and prior to authorization performs an assessment to ensure that all the required paperwork per policy language is requested from the physician or care facility. If the serviced are required then an authorization is issued, e.g. 5 hours per day/7 days a week. If additional services are requested or discrepancies are discovered the issue is elevated to an in house medical doctor for review and/or the Care Manager will contact the client for further review.
- Are the services covered? Coverage is reviewed not just at the daily benefit level but for any maximums that may apply. This can vary widely from policy form to policy form. Care Management ensures that the policyholder has sufficient benefits to cover what care is being requested.
- 3. Where are the services delivered? An essential aspect of claim management revolves around the situs of care. For example, if the policy specifies home health care coverage and assisted living coverage is requested, then that service can be denied. The specific policy language is reviewed as definitions for covered services can vary.

The above processes are designed to eliminate excessive utilization lessening the potential for deterioration of experience.

EMAIL: CustomerSupport@TriPlusServices.com

<DATE>

Policy No: <XXX>
Insured: <NAME>

<NAME>
<ADDRESS>
<CITY, STATE, ZIP>

Dear <NAME>:

We value your business and want to thank you for choosing American Progressive Life & Health Insurance Company of New York to provide your long term care coverage. We are committed to ensuring that your long term care insurance benefits are there when you need them.

The purpose of this letter is to notify you that we have determined that it is necessary to increase premiums for your coverage. This is not a premium notice; if you are on a direct, paper bill mode you will receive a notice of premium due approximately 35 days before the premium is due. Your future premium rate(s) will be as follows and is guaranteed through <END DATE>:

\* The Annual renewal premium rate of \$<PREM> will become effective on <EFF DATE>. This represents a percentage increase of <XX%>. Please note that this premium rate does not reflect any future rate increases that may occur.

#### **Reasons for the Premium Increase**

It is necessary to increase premiums due to greater than anticipated claims payments expected over the lifetime of all policies like yours. Premium rates must be adjusted to ensure current and future claims are adequately funded, so that long term care benefits will be available to you when you need them. Please be assured that you have not been singled out, and this premium increase is not a reflection of any previous claims history you may have had.

#### **Options Available To You:**

We do understand that this premium increase may make it more difficult to continue your current level of coverage. Please know that we do not take this action lightly and we recognize that raising premiums may have a significant impact on you. As such, below are options that you may consider at this time:

1. Continue current level of coverage: Keep your exact coverage without any changes and the new premium will take effect on <EFF DATE>. If we do not hear from you, then we will assume that you have accepted the higher premium amount.

(Continued on Reverse)

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Delivery Method: US Mail

**2. Adjust your coverage:** You may consider adjusting the level of coverage in order to make premiums more affordable. We have provided you with the attached Benefit Adjustment Option Return Form, which illustrates some of the policy adjustment offer(s) that are available as an alternative to the current plan, while still maintaining essential coverage. If you would like to investigate additional benefit adjustment options, not mentioned in the attached, please contact us at 1-800-999-2224.

Please discuss potential policy changes with your family or advisors as well as our Customer Support Department to make sure any changes to your policy will best suit your needs.

3. Elect the Contingent Benefit Upon Lapse: If you determine that you would like to discontinue this coverage we will provide a Contingent Benefit Upon Lapse. The Contingent Benefit Upon Lapse is a pool of money that you can use to fund future long-term care expenses. If you elect this option, your policy will be paid-up with a maximum benefit equal to the sum of the premiums you have paid thus far. If you currently have an open claim, or if a new claim is filed, any benefits paid for dates of service after the effective date of the paid-up policy status will be applied to and will not exceed the policy's new maximum benefit amount. To determine the minimum number of days payable under the policy, the sum of all premiums paid is divided by the maximum Daily Benefit at the time of lapse. Benefit Eligibility is determined by the policy terms and all benefits paid by us will not exceed the maximum benefits which would have been payable if the policy had remained in premium paying status.

This Contingent Benefit Upon Lapse acts as a form of reduced paid up coverage and will be available should you choose to lapse the coverage at any point between now and 120 days following the date the new premium rates take effect. If you would like to elect this benefit please complete and return the enclosed Request to Exercise Contingent Benefit Upon Lapse form. If you do not complete this form, and you lapse your policy within 120 days after the effective date of the rate increase, this benefit will be automatically applied.

When you purchased your long-term care coverage, you made a conscious decision to protect yourself and your family from the increasing costs associated with long-term care, which can be significant; therefore, we would like to stress the importance of retaining this valuable coverage. Before considering the options above, please carefully evaluate your situation and your reasons for initially purchasing this coverage.

In addition, you may also wish to contact the State Health Insurance Assistance Program (SHIP) located in your state if you need additional counseling on determining your response. Please go to <a href="www.shiptalk.org">www.shiptalk.org</a> to find the nearest SHIP to you.

This policy is guaranteed renewable. You have the right to renew your policy for life as long as you continue to pay your premium on time. The company has the right to change your premium if it does so for all policies of your class in your state.

We have enclosed additional information about this increase in the attached Frequently Asked Questions document. For any additional questions, please call our Policyholder Services Department at 1-800-999-2224, electing option 2, then 3, at the prompt, and a customer support representative will be happy to assist you.

Sincerely,

<TPA NAME>

Third Party Administrator for American Progressive Life & Health Insurance Company of New York

EMAIL: CustomerSupport@TriPlusServices.com

#### FREQUENTLY ASKED QUESTIONS FOR INSUREDS

#### Q. Why is my premium increasing?

A: It is necessary to increase premiums due to greater than anticipated claims payments expected over the lifetime of all policies like this one. Many of the pricing assumptions that were common in the industry when your product was originally marketed have not developed as expected. The factors that contribute to the higher anticipated claims payments include morbidity, persistency and mortality. The claims experience trends have emerged higher than originally priced and more policyholders have kept their coverage inforce, resulting in more claims in the later policy durations. This premium increase will help ensure that the Company is able to live up to its obligations to you as a policyholder.

#### Q. When will my premium increase?

A: Premium for your inforce coverage will increase on the date specified in your letter. If your premium is paid through automatic bank draft, your new premium will be deducted automatically from your account on the stated date. If you pay your premium by check, you will receive a premium notice for the increased amount approximately 30 days before that premium due date.

## Q. I thought my premium could never go up. Am I being singled out for this rate increase because of my age or health?

A: No. Your premium rates for long term care insurance will never change based on changes in your age or health. As stated in your policy, we can only change premium rates on a class basis, not an individual basis. This means that the rates have been changed on all policies like yours on a statewide class basis. Even though you may not have used your policy, we need to ensure that we can deliver on the promises of the policy should you need to make a claim in the future.

### Q. Will my premium continue to increase?

A: The Company will continue to monitor emerging claims experience to ensure that it is able to deliver on the promises of your policy, primarily to pay any future claims you might incur.

#### Q. Have other insurance companies raised their long term care rates?

A: Yes. The deviations from expected claim and persistency assumptions that the Company has experienced have also been experienced by other long term care insurance carriers. Numerous other carriers have also implemented rate increases for long term care policies.

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Delivery Method: US Mail

#### **Q:** What are the options to reduce my coverage?

### Q. To keep my policy without paying the higher premium, how do I change my coverage?

A: To change your coverage we require your request in writing. You may submit the Benefit Adjustment Option Return Form included with your notification letter, or you may contact our Policyholder Services Department at 1-800-999-2224, electing option 2, then 3, at the prompt, to obtain a proposed benefit adjustment form for those options not identified in your letter.

#### Q. How long do I have to make any coverage changes before the effective date of the increase?

A: You can change your coverage at any time, however in order for us to process any changes before the rate increase effective date you should submit your election to us 15 business days in advance of the effective date of the increase.

#### Q. I am currently receiving Long Term Care benefits. Do I have to remit the new premium?

A: The premium increase will not impact your current claim benefits. Your policy will continue to provide you with the benefits in accordance with the terms of the coverage you purchased. If your policy contains a provision that waives premium and you are currently receiving that benefit, the new premium will also be waived until such time as you are no longer eligible for waiver of premium, as stated in your policy. You will have to pay the increased premium only after you return to a premium paying status. If your policy does not have a waiver of premium provision or if you do not qualify under this provision, then the premium increase will impact you, even if you are on claim. Please refer to the "Options Available To You" section of the rate increase notification letter.

## Q. What safety measures are in place should an insurer file for bankruptcy and not be able to meet their current claim obligations?

A: The premium increases are designed to prevent this from happening. Also, all states have what are known as Guaranty Associations. In the event that a company cannot meets its claim obligations, these Guaranty Associations will pay claims up to a certain cap, which varies by state.

For more information, please see the National Organization of Life & Health Guaranty Associations at <a href="http://www.nolhga.com">http://www.nolhga.com</a>.

#### Q. Whom should I contact if I have additional questions about this rate increase?

A: If you have additional questions, please contact our Policyholder Services Department at 1-800-999-2224, electing option 2, then 3, at the prompt. The office hours are Monday through Friday 7:30 a.m. to 4:45 p.m.



EMAIL: CustomerSupport@TriPlusServices.com

### BENEFIT ADJUSTMENT OPTION RETURN FORM

<date></date>	
Policyholder: <name></name>	<policy number=""></policy>
If you would like to implement one of the benefit adjust option you would like to exercise and then sign, date, as While you are able to adjust your benefits at any time, to increase effective date, please return your option to us we have the contraction of the benefit adjust option you would like to implement one of the benefit adjust option you would like to implement one of the benefit adjust option you would like to exercise and then sign, date, as we have a supplied to the property of the benefit adjust option you would like to exercise and then sign, date, as we have a supplied to adjust your benefits at any time, the property of the benefit adjust option you would like to exercise and then sign, date, as we have a supplied to adjust your benefits at any time, the property of the p	nd return this page using the enclosed envelope. to ensure that your option is effective before the rate
If you would like to investigate additional benefit adjus dedicated Customer Support Department, toll free at <x< td=""><td></td></x<>	
If you do not wish to implement any of these opt	tions you do not need to return this form to us.
* Reduce your policy maximum from 5 Years to 4 Year	rs for a new Annual premium of \$ <xx></xx>
* Reduce your policy maximum from 5 Years to 3 Year	rs for a new Annual premium of \$ <xx></xx>
* Increase your Elimination Period from 0 Days to 90 I	Days for a new Annual premium of \$ <xx></xx>
* Reduce your policy maximum from 5 Years to 4 Year to 90 Days for a new Annual premium of \$ <xx></xx>	rs and increase your Elimination Period from 0 Days
* Reduce your base Daily Benefit Amount from \$60.00 Since you have an active Compound Inflation rider, you \$ <xx>as of <eff date=""> and is subject to further increase.</eff></xx>	ur new inflated Daily Benefit Amount would be
Please be aware when considering these options, that if your policy, then any prior claims made on your policy	
By signing and returning this page, Pennsylvania Life I benefits, effective <eff date="">, to the choice you selected rider once this change to the policy has been made. Ple current rate increase period and do not reflect any addit or may occur in the future, whether mentioned in this le</eff>	ected above. You will receive an updated benefit ease note that the above premium rates are for the ional rate increases that may be scheduled to occur,
Signature	Date

Delivery Method: US Mail

If anyone other than the insured signs above, we must have copies of legal representative papers on file



EMAIL: CustomerSupport@TriPlusServices.com

#### REQUEST TO EXERCISE CONTINGENT BENEFIT UPON LAPSE

<Date>

Policyholder: <NAME> <Policy Number>

NOTE: This benefit can be elected by either lapsing your coverage by means of not paying your premium, or by completing and returning this form to us. Either way your election for this coverage must be made within 120 days following the effective date of this rate increase. *If you do not want to exercise the Contingent Benefit Upon Lapse, then you do not need to complete this form.* 

By completing and returning this form, I am electing to stop paying premiums for my long term care coverage and I am exercising the Contingent Benefit Upon Lapse option available with this rate increase.

By exercising this option, I understand that:

- \* My new maximum benefit amount under this policy will be equal to the sum of the premiums paid into the policy from the issue date through the current paid to date or the remaining amount of benefits available under the policy; whichever is less; and,
- \* If you currently have an open claim, or if a new claim is filed, any benefits paid for dates of service after the effective date of this new policy status will be applied to and will not exceed the policy's new maximum benefit amount; and,
- \* Once I exercise this option, I will only be able to reinstate my original maximum benefit amount if I submit a premium payment within 65 days from my premium due date; and,
- \* I must meet the eligibility requirements required under the Policy in order to receive benefit payments.

By signing below I agree to elect the Contingent Benefit Upon Lapse and I agree to all of the above.

G.		<b>D</b> .
Signature _		Date
_	If anyone other than the policyholder signs above, we must have copies of Durable Financial Power of	of Attorney papers or other
	legal representative papers on file.	